



years of building bonds

ANNUAL REPORT 08-09

# Company Information

#### **Board of Directors**

B K Parekh Chairman

S K Parekh Vice Chairman

M B Parekh Managing Director

N K Parekh Joint Managing Director

H K Parekh Director (Upto 22.10.2008)

R M Gandhi Director

N J Jhaveri Director

Bansi S Mehta Director

Ranjan Kapur Director

Yash Mahajan Director

Bharat Puri Director

D Bhattacharya Director (wef 26.2.2009)

A B Parekh Whole-Time Director

A N Parekh Whole-Time Director

V S Vasan Whole-Time Director

#### **Corporate Office**

Ramkrishna Mandir Road Off Mathuradas Vasanji Road Andheri (E), Mumbai 400 059

#### **Registered Office**

Regent Chambers, 7<sup>th</sup> Floor Jamnalal Bajaj Marg 208, Nariman Point Mumbai 400 021

#### Registrar & Transfer Agent

TSR Darashaw Limited 6-10, Haji Moosa Patrawala Ind. Estate 20, Dr. E Moses Road, Mahalaxmi Mumbai 400 011

#### President

& Company Secretary

P C Patel

#### Solicitors & Advocates

Wadia Ghandy & Co

#### Auditors

Haribhakti & Co

#### Bankers

Indian Overseas Bank Corporation Bank ICICI Bank ABN-AMRO Bank N. V.

# Management Discussion & Analysis - 2009

Pidilite Industries Limited on a stand-alone basis achieved 12% growth in gross sales. Earnings before depreciation, interest, tax and foreign exchange loss declined by 6.4%, profit before tax (PBT) declined by 27.2% and profit after tax (PAT) declined by 22.3% on a stand-alone basis.

The profitability of the Company in the current year was affected by high material costs in first three quarters of the year, depreciation of the Indian Rupee and slowdown in sales growth due to economic conditions in the second half of the year.

The Company's sales have grown at a CAGR of 21% over last five years.

On a consolidated basis, Pidilite gross sales grew by 14%, PBT declined by 38.6% and PAT declined by 35.5%. Overseas Subsidiaries incurred higher losses in the current year due to the difficult economic scenario for most part of the year.

#### Performance by Industry Segment

#### >> CONSUMER AND BAZAAR PRODUCTS

Branded Consumer and Bazaar Products Segment contributed to 73% of the total sales of the Company and grew by 13.6%.

Sales of branded Adhesives and Sealants grew by 10.8% and contributed 50% to the total sales of the Company. Construction and Paint Chemicals grew by 24.3% and Art Materials and other products grew by 11%.

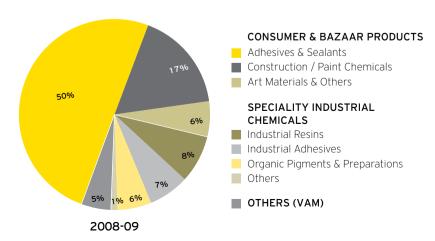
The growth rates for the year were lower than previous years mainly due to difficult economic conditions.

The Consumer and Bazaar Products sales have grown at a CAGR of 20% over the last 5 years.

Exports of Consumer and Bazaar products grew by 16% to Rs 854 million and have grown at a CAGR of 44% over last 5 years.

Profit before interest and tax for the Consumer and Bazaar segment increased by 3.8%.

#### **BUSINESS SEGMENTS %**



#### >> SPECIALITY INDUSTRIAL CHEMICALS

Speciality Industrial Chemicals contributed 22% to the total sales of the Company and grew by 13.8%.

Exports of Speciality Industrial Chemicals grew by 39% to Rs 977 million. The Company achieved this growth due to new product development, focused activities and application development.

Profit before interest and tax for the Speciality Industrial Chemicals segment grew by 5.36% .

#### >> OTHER SEGMENT

This segment consists of the Vinyl Acetate Monomer manufacturing unit merged into the Company effective 1st April 2007.

This segment had revenue of Rs 1031 million as compared to revenue of Rs 1154 million in the previous year. Profit before interest and tax declined by 45.5%.

The profitability of this segment largely depends on global prices of raw material and finished goods. The conditions in the current year were less favourable than previous year which impacted the performance.

#### **New Products**





The Company has started expanding its range of adhesives and sealants used for building construction and interior decoration. The range which was so far mostly focussed on making furniture has now been expanded to include adhesives for fixing tiles, marble, granite, etc. on various surfaces, adhesives for fixing wall papers and adhesive for laying wooden floors. More such adhesives and sealants will be introduced in the coming years to cater to the expanding building construction and interior decoration market.

Our offering in the waterproofing segment has also been expanded to include Dr. Fixit waterbar for sealing construction joints in RCC structure, Dr. Fixit Roofkote and Roofseal which are bituminous waterproofing products for terraces and Dr. Fixit Safeguard which is suitable for internal waterproofing of the walls of potable water tanks.

A new offering for consumers is Fevicol Glue Drop which is a double sided instant bond glue in a dot form. This product has multiple uses in households, offices and handicraft segment. Fine Art Colours have been introduced to provide professional artists with high quality colours.



# Fevicol ranked No. 1 most trusted brand in the household care segment

#### **Customer Relations**







#### Miscellaneous

The Company continued to take several initiatives to improve awareness of its products and brands, increase consumption of its products and strengthen relationship with customers, influencers and end-users.

- The 25<sup>th</sup> issue of Fevicol Furniture Book was released during the year. The very popular series has had a total print run of over 7 million and has found great acceptance amongst carpenters, interior decorators and home owners.
- >> **Dr. Fixit Institute** of Structural, Protection and Rehabilitation started a **Healthy Construction Lecture Series** to increase awareness of the Global Best Practices in this field.
- >> A toll free number was introduced for professionals like Architects, Engineers and Applicators to provide assistance in solving construction related problems on the site.
- >> Pidilite Greenprint was launched as an initiative to provide a range of products to Architects and Engineers working on green buildings.
- >> A new initiative "Pidilite World" Distributor was launched to recognize and to receive feedback from important distributors of the Company.
- >> A news letter of the dealers "Saathi" was launched during the year.
- >> The Annual International Art & Craft Contest attracted students from over 5,000 schools in India and ten international locations. The theme of the contest was "Save Planet Earth" and was conducted in association with Green Globe Foundation. TERI and UNEP.
- In addition to above, the Company continued various other customer relationship activities including Pidilite Award for Excellence to interior design and architecture students, Fevicryl Hobby Ideas Books, Fevicol Champions Club for expert craftsmen and Pidlite Knowledge Lecture series by well known Architects.
- >> The Company's **net worth** (Equity Capital + Reserves) has grown from Rs 3567 million in 2004-05 to **Rs 7336** million at the end of 2008-09, giving a Compounded Annual Growth Rate (CAGR) of 19.8%.
- >> The market capitalisation of the Company on 31st March 2009 was Rs 21374 million and has grown at a **CAGR of 25.9%** since the IPO in 1993.

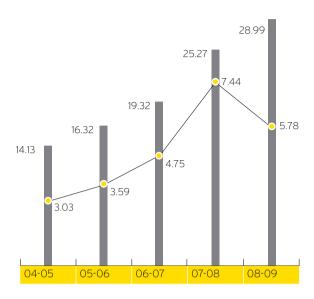
#### Other Matters

The following matters are elaborated upon in the Directors' Report

- >> Financial Performance
- >> Industry Structure and Development
- >> Outlook on Opportunities, Threats, Risks and Concerns
- >> Risk and Internal Adequacy
- >> Human Resources

Book value per share of Re 1 (Rs)

Earning per share (EPS) of Re 1 (Rs)



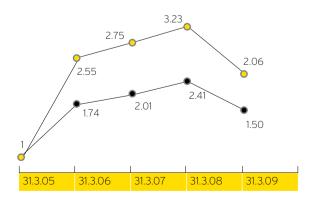
Book value per share & earning per share for the year 2004-05 has been restated with respect to the revised face value of equity shares of Re 1 each wef 27<sup>th</sup> September 2005

# Growth in Market Capitlisation of Company and BSE sensex since March 31, 2005

Base Value: 31st March 2005 = 1

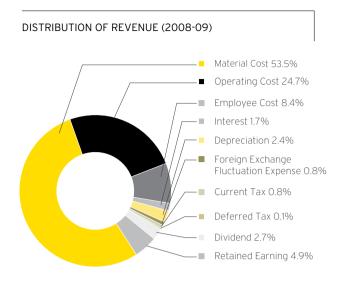
Market Capitalisation (Times)

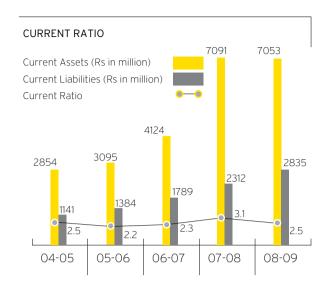
BSE Sensex (Times)

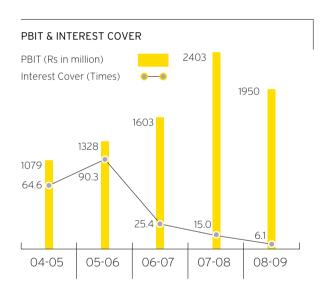


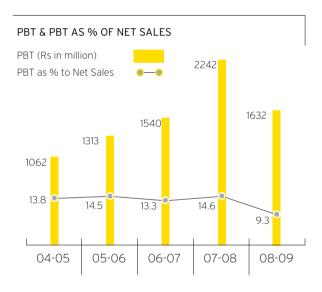
Market price per share at BSE on 31st March 2005 has been adjusted with respect to the revised face value of equity shares of Re 1 each wef 27th September 2005.

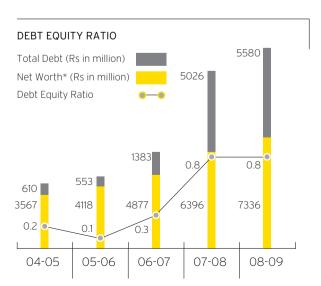
# **Financial Charts**

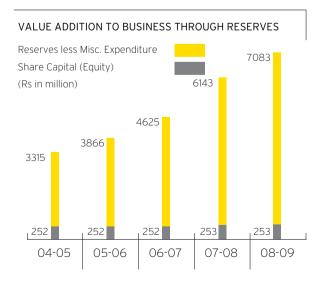












<sup>\*</sup>Equity Capital + Reserves

# Economic Value Added (EVA)

### Computation of EVA

| EVA                                       | = Net operating profit after tax (NOPAT) - Weighted average cost of capital employed.   |
|---|---|
| NOPAT                                     | = Net profit after tax + post tax interest cost at actual.  |
| Weighted average cost of capital employed | = (Cost of equity x average shareholder funds) + (cost of debt x average debt).   |
| Cost of equity                            | = Risk-free return equivalent to yield on long term Government of India (GOI) securities (taken @ 7.1%) + market risk premium (assumed @ 7.5%) x beta variant for the Company (taken at 0.8), where the beta is a relative measure of risk associated with the Company's shares as against the stock market as a whole. |
| Cost of debt                              | = Effective interest applicable to Pidilite based on an appropriate mix of short, medium and long term debt, net of taxes (taken at 3% above the risk-free return on long term securities issued by the Government of India).   |

### **Economic Value Added Analysis**

|  | 2004-05  | 2005-06   | 2006-07  | 2007-08   | 2008-09   |
|--|--|---|--|---|---|
| Risk Free Return on Long Term GOI Securities     | 6.7%   | 7.5%  | 8.0%   | 7.9%  | 7.1%  |
| Cost of Equity                                   | 12.7%  | 13.5%   | 14.0%  | 13.9%   | 13.1%   |
| Cost of Debt (Post Tax)                          | 6.2%   | 7.0%  | 7.3%   | 7.2%  | 6.7%  |
| Effective Weighted Average Cost of Capital       | 11.7%  | 12.6%   | 12.8%  | 11.5%   | 10.3%   |
| omic Value Added (Rupees in million)             |  |   |  |   |   |
| Average Debt                                     | 586  | 581   | 968  | 3204  | 5303  |
| Average Equity (Shareholder Funds)               | 3327   | 3843  | 4498   | 5637 *  | 6866 *  |
| Average Capital Employed (Debt + Equity)         | 3913   | 4424  | 5466   | 8841 *  | 12169 *   |
| Profit After Tax (as per P&L account)            | 766  | 907   | 1199   | 1883  | 1464  |
| Interest (as per P&L account, net of Income Tax) | 10   | 10  | 42   | 106   | 210   |
| Net Operating Profit After Tax (NOPAT)           | 776  | 917   | 1241   | 1989  | 1674  |
| Weighted Average Cost of Capital (4 x 7)         | 458  | 558   | 700  | 1016  | 1253  |
| Economic Value Added (10 - 11)                   | 318  | 359   | 541  | 973   | 420   |
| EVA as a % of Average Capital Employed (12÷7)    | 8.14%  | 8.12%   | 9.90%  | 11.01%  | 3.45%   |
|  | Cost of Equity  Cost of Debt (Post Tax)  Effective Weighted Average Cost of Capital  mic Value Added (Rupees in million)  Average Debt  Average Equity (Shareholder Funds)  Average Capital Employed (Debt + Equity)  Profit After Tax (as per P&L account)  nterest (as per P&L account, net of Income Tax)  Net Operating Profit After Tax (NOPAT)  Weighted Average Cost of Capital (4 x 7)  Economic Value Added (10 - 11) | Cost of Equity 12.7%  Cost of Debt (Post Tax) 6.2%  Effective Weighted Average Cost of Capital 11.7%  mic Value Added (Rupees in million)  Average Debt 586  Average Equity (Shareholder Funds) 3327  Average Capital Employed (Debt + Equity) 3913  Profit After Tax (as per P&L account) 766  Interest (as per P&L account, net of Income Tax) 10  Net Operating Profit After Tax (NOPAT) 776  Weighted Average Cost of Capital (4 x 7) 458  Economic Value Added (10 - 11) 318 | Cost of Equity 12.7% 13.5% Cost of Debt (Post Tax) 6.2% 7.0% Effective Weighted Average Cost of Capital 11.7% 12.6% mic Value Added (Rupees in million) Average Debt 586 581 Average Equity (Shareholder Funds) 3327 3843 Average Capital Employed (Debt + Equity) 3913 4424 Profit After Tax (as per P&L account) 766 907 Interest (as per P&L account, net of Income Tax) 10 10 Net Operating Profit After Tax (NOPAT) 776 917 Weighted Average Cost of Capital (4 x 7) 458 558 Economic Value Added (10 - 11) 318 359 | Cost of Equity 12.7% 13.5% 14.0%  Cost of Debt (Post Tax) 6.2% 7.0% 7.3%  Effective Weighted Average Cost of Capital 11.7% 12.6% 12.8%  mic Value Added (Rupees in million)  Average Debt 586 581 968  Average Equity (Shareholder Funds) 3327 3843 4498  Average Capital Employed (Debt + Equity) 3913 4424 5466  Profit After Tax (as per P&L account) 766 907 1199  Interest (as per P&L account, net of Income Tax) 10 10 42  Net Operating Profit After Tax (NOPAT) 776 917 1241  Weighted Average Cost of Capital (4 x 7) 458 558 700  Economic Value Added (10 - 11) 318 359 541 | Cost of Equity 12.7% 13.5% 14.0% 13.9% Cost of Debt (Post Tax) 6.2% 7.0% 7.3% 7.2% Effective Weighted Average Cost of Capital 11.7% 12.6% 12.8% 11.5%  Mic Value Added (Rupees in million)  Average Debt 586 581 968 32.04  Average Equity (Shareholder Funds) 3327 3843 4498 5637 *  Average Capital Employed (Debt + Equity) 3913 4424 5466 8841 *  Profit After Tax (as per P&L account) 766 907 1199 1883  Interest (as per P&L account, net of Income Tax) 10 10 42 106  Net Operating Profit After Tax (NOPAT) 776 917 1241 1989  Weighted Average Cost of Capital (4 x 7) 458 558 700 1016  Economic Value Added (10 - 11) 318 359 541 973 |

<sup>\*</sup>Excluding 6% Redeemable Preference Share Capital of Rs 28.75 million issued on 31st March 2008 and redeemed on 5th September 2008.

#### Notes

- 1. Profit After Tax includes Prior Years' Tax Provision written back.
- 2. Effects have been given in 10 Years' Financial Performance for above note.
- 3. Figures in Financial Charts, 10 Years' Financial Performance and EVA are as per the Annual Report of respective years, except where stated otherwise.

# 10 Years Financial Performance

(Rupees in million)

| Hisblights  | 1000.00 | 2000.01 | 2001.02 | 2002.02 | 2002.04 | 2004.05 | 2005.06 | 2006.07 | 2007.00 | 2000.00 |        |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|
| Highlights  | 1999-00 | 2000-01 | 2001-02 | 2002-03 | 2003-04 | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 | CAGR % |
| Operating Results   |         |         |         |         |         |         |         |         |         |         |        |
| Sales and Other Income                                    | 4706    | 5269    | 5772    | 6678    | 7647    | 8998    | 10617   | 13081   | 17248   | 19313   | 16.98  |
| Manufacturing & Other Expenses                            | 3838 @  | 4373    | 4774    | 5521    | 6458 §  | 7649 §  | 9005 §  | 11186 § | 14489 § | 16730   | 17.77  |
| Operating Profit  | 868     | 896     | 998     | 1157    | 1189    | 1349    | 1612    | 1895    | 2759    | 2583    | 12.87  |
| Interest (Net)  | 51      | 70      | 42      | 30      | 18      | 17      | 15      | 63      | 161     | 318     | 22.49  |
| Depreciation  | 116     | 165     | 190     | 225     | 255     | 270     | 274     | 302     | 385     | 472     | 16.86  |
| Profit from Ordinary Activities                           | 701     | 661     | 766     | 902     | 916     | 1062    | 1323    | 1530    | 2213    | 1793    | 11.00  |
| Foreign Exchange Fluctuation -<br>Expense/(Income)        | -       | -       | -       | -       | -       | -       | 10 !!   | (10) !! | (29) !! | 161     | -      |
| Profit before Tax   | 701     | 661     | 766     | 902     | 916     | 1062    | 1313    | 1540    | 2242    | 1632    | 9.84   |
| Current Tax   | 225     | 182     | 165     | 295     | 294     | 345     | 409     | 309     | 223     | 150     | (4.41) |
| Deferred Tax  | -       | -       | 80      | 14      | 8       | (13)    | 17      | 34      | 140     | 18      | -      |
| Profit after Tax for the year                             | 476     | 479     | 521     | 593     | 614     | 730     | 887     | 1197    | 1879    | 1464    | 13.31  |
| Add: Prior Year's Tax Provision written back              | -       | -       | 19      | -       | -       | 36      | 20      | 2       | 4       | -       | -      |
| Profit after Tax  | 476     | 479     | 540     | 593     | 614     | 766     | 907     | 1199    | 1883    | 1464    | 13.31  |
| Dividend on Equity Shares                                 | 114 *   | 125 *   | 177     | 214 *   | 228 *   | 288 *   | 360 *   | 443 *   | 518 *   | 518 *   | 18.38  |
| Dividend on Preference Shares                             | -       | -       | -       | -       | -       | -       | -       | -       | - ~     | 1       | -      |
| Retained Earning  | 362     | 354     | 363     | 379     | 386     | 478     | 547     | 756     | 1365    | 945     | 11.24  |
| Financial Position  |         |         |         |         |         |         |         |         |         |         |        |
| Capital-Equity  | 126     | 252     | 252     | 252     | 252     | 252     | 252     | 252     | 253     | 253     | 8.04   |
| Capital-Preference  | -       | -       | -       | -       | -       | -       | -       | -       | 29      | -       | -      |
|   | 126     | 252     | 252     | 252     | 252     | 252     | 252     | 252     | 282     | 253     | 8.04   |
| Reserve (Less Revaluation<br>Reserve & Misc. Expenditure) | 1687    | 1915    | 2079 †  | 2459 †  | 2835    | 3315    | 3866    | 4625    | 6143    | 7083    | 17.29  |
| Net Worth   | 1813    | 2167    | 2331    | 2711    | 3087    | 3567    | 4118    | 4877    | 6425    | 7336    | 16.80  |
| Borrowings  | 790     | 449     | 443     | 416 †   | 562     | 610     | 553     | 1383    | 5026    | 5580    | 24.27  |
| Deferred Tax Liability (Net)                              | -       | -       | 279 †   | 293 †   | 301     | 288     | 305     | 339     | 423     | 441     | -      |
| Funds Employed  | 2603    | 2616    | 3053    | 3420    | 3950    | 4465    | 4976    | 6599    | 11874   | 13357   | 19.93  |
| Fixed Assets#   |         |         |         |         |         |         |         |         |         |         |        |
| Gross Block   | 2022    | 2255    | 2772    | 3132 †  | 3541    | 4203    | 4811    | 5554    | 8444    | 10166   | 19.65  |
| Depreciation  | 576     | 736     | 921     | 1122    | 1373    | 1635    | 1905    | 2182    | 2973    | 3433    | 21.93  |
| Net Block   | 1446    | 1519    | 1851    | 2010 †  | 2168    | 2568    | 2906    | 3372    | 5471    | 6733    | 18.64  |
| Investments in<br>- Overseas Subsidiaries                 | -       | -       | -       | -       | -       | 30      | 225     | 753     | 1594    | 2197    | -      |
| - Others  | 229     | 159     | 151     | 148     | 150     | 154     | 134     | 139     | 30      | 210     | (0.95) |
| Net Current Assets  | 928     | 938     | 1051    | 1262 †  | 1632    | 1713    | 1711    | 2335    | 4779    | 4217    | 18.32  |
| Total Assets  | 2603    | 2616    | 3053    | 3420    | 3950    | 4465    | 4976    | 6599    | 11874   | 13357   | 19.93  |
|   |         |         |         |         |         |         |         |         |         |         |        |

<sup>@</sup> Includes VRS Payment of Rs 13.2 million

<sup>\*</sup> Includes Tax on Dividend

<sup>†</sup> Figures were reclassified/regrouped in 2003-04

<sup>!!</sup> Included in Other Income/Expenses now reclassified/regrouped

<sup>§</sup> Includes VRS Payment of Rs 2.4 million

<sup>~</sup> Less than Rs 1 million

<sup>#</sup> Excluding Revalued Assets & Depreciation thereon

# Includes Cost of Brands Acquired Rs 90.8 million

Includes Cost of Brands Acquired Rs 365.6 millionIncludes Cost of Brand Acquired Rs 133.7 million

<sup>§</sup> Includes Cost of Brand Acquired Rs 87.3 million

<sup>‡</sup> Includes Cost of Brands Acquired Rs 17.8 million

Includes Cost of Brands, Patents and Trademarks Acquired Rs 517.1 million

 $<sup>^{\</sup>wedge} \quad \text{Includes Proceeds of FCCB bonds Rs 1594.4 million} \quad \quad \mu \quad \text{Includes unutilised proceeds of FCCB bonds Rs 1102.4 million}$ 

<sup>\*</sup> Excluding 6% Redeemable Preference Share Capital of Rs 28.75 million issued on 31st March 2008 and redeemed on 5th September 2008.

<sup>\*</sup> Excluding Deferred Tax Liability (Net)

То

#### The Members

Your Directors take pleasure in presenting the Fortieth Annual Report together with Audited Statements of Accounts for the year ended 31st March 2009.

#### Financial Results

|  | (Rupees in million |         |
|--|--------------------|---------|
|  | 2008-09            | 2007-08 |
| Gross Turnover                             | 19074              | 17024   |
| Turnover, Net of Excise                    | 17611              | 15353   |
| Profit Before Tax                          | 1632               | 2242    |
| Current Year's Tax                         | 150                | 223     |
| Profit After Current Year's Tax            | 1482               | 2019    |
| Deferred Tax                               | 18                 | 140     |
| Profit After Current and Deferred Tax      | 1464               | 1879    |
| Add: Prior Year Tax Provision written back | -                  | 4       |
| Profit After Tax                           | 1464               | 1883    |
| Profit Brought Forward                     | 720                | 525     |
| Profit available for appropriation         | 2184               | 2408    |
| Appropriations                             |                    |         |
| Proposed Dividend on Equity Shares         | 443                | 443     |
| Dividend on Preferences Shares             | 1                  | *       |
| Tax on Dividend                            | 75                 | 75      |
| Transfer to Capital Redemption Reserve     | 29                 | -       |
| Transfer to Debenture Redemption Reserve   | 257                | 70      |
| Transfer to General Reserve                | 600                | 1100    |
| Total                                      | 1405               | 1688    |
| Balance Carried to Balance Sheet           | 779                | 720     |
|  | 2184               | 2408    |
| * less than Rs 1 million                   |                    |         |

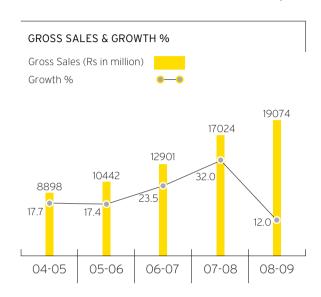
#### Financial Performance

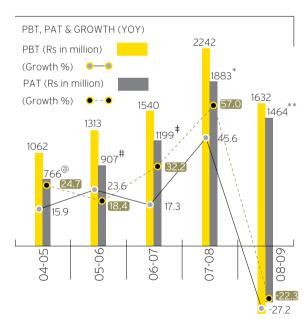
The Operating Profit and Net Profit, for the year at Rs 2583 million and Rs 1464 million declined by 6.4% and 22.1% respectively. Income Tax for the current year at Rs 150 million (including Rs 28 million for Fringe Benefit Tax) is lower than Rs 223 million (including Rs 34 million for Fringe Benefit Tax) in the previous year.

In the last year's report, the Company had highlighted significant increases in prices of raw materials, packing materials and freight charges and their likely adverse impact on margins of most of our products. During the period April to December 2008 the Company witnessed steep increases in input costs and this coupled with the depreciation of the Indian Rupee and the changed economic environment, has affected the year's performance.

The Company has exercised the option permitted under the amendment to AS 11 and accordingly dealt with foreign exchange losses by adjustments

to carrying value of depreciable assets and amortisation of other differences. Accordingly, the Company has capitalised a sum of Rs 235 million and adjusted the carrying value of the depreciable fixed assets and a further sum of Rs 165 million will be amortised over the next two years.





- @ After deferred tax credit of Rs 13 million and prior year's tax provision written back of Rs 36 million
- # After deferred tax of Rs 17 million and prior year's tax provision written back of Rs 20 million
- ‡ After deferred tax of Rs 34 million and prior year's tax provision written back of Rs 2 million
- After deferred tax of Rs 140 million and prior year's tax provision written back of Rs 4 million
- \*\* After deferred tax of Rs 18 million and prior year's tax provision written back of Rs nil.

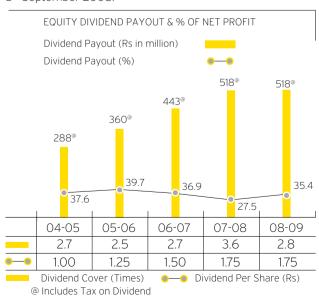
#### Dividend

The Directors recommend the payment of a dividend of Rs 1.75 per equity share of Re 1 each (previous year Rs 1.75 per equity share of Re 1 each), amounting to Rs 442.9 million (previous year - Rs 442.9 million) out of the current year's profit, on 253.1 million Equity Shares of Re 1 each (previous year 253.1 million equity shares of Re 1 each). The dividend for the current year will be free of tax in the hands of shareholders. The dividend payout amount has grown at a CAGR of 15.78% during the last 5 years.

#### Term Finances

In December 2008, the Company issued Secured Redeemable Non-Convertible Debentures (NCDs) aggregating Rs 1500 million to Banks/Insurance Companies/Mutual Funds on private placement basis for general corporate purposes.

In terms of the Scheme of Demerger of the Vinyl Acetate Monomer (VAM) Manufacturing unit of Vinyl Chemicals (India) Ltd. (VCIL) into the Company, the Company had, inter alia, allotted 28,74,805 6% Cumulative Redeemable Preference Shares of Rs 10 each treated as fully paid on 31st March 2008 to the shareholders of VCIL (excluding Pidilite for the shares held by the Company). These shares have been redeemed by the Company on 5th September 2008.



Dividend per share for the year 2004-05 has been restated with respect to the revised face value of equity shares of Re 1 each wef  $27^{th}$  September 2005

#### Capital Expenditure

The overall expenditure during the year was Rs 1734 million. Out of this approximately Rs 614 million was spent on fixed assets for various manufacturing units, offices, laboratories and warehouses. The expenditure on the Synthetic Elastomer Project was approximately Rs 1120 million.

#### Investment in Subsidiaries

During the year, Investment of Rs 602.6 million was made in overseas subsidiaries.

#### Synthetic Elastomer Project

The process of dismantling and shipping the plant and machinery from France has been completed. All the equipment has arrived at the project site at Dahej (SEZ). Detailed engineering work as well as refurbishment of plant and machinery is under progress.

#### Manufacturing Plants

During the year, one new facility for manufacture of Construction Chemicals was set up at Kala-amb, Himachal Pradesh.

#### Foreign Currency Convertible Bonds (FCCB)

During the previous financial year, the Company had raised US \$ 40 million through issue of Zero Coupon Foreign Currency Convertible Bonds.

The Company has so far repurchased in 2 tranches Bonds of face value of US \$ 1.1 million in February 2009 and US \$ 1.7 million in April 2009, as these were available at attractive discounts. The Bonds so purchased have been cancelled and extinguished.

#### Subsidiaries - Overseas Subsidiaries

The Company has 13 overseas subsidiaries (4 direct and 9 step-down) including those having significant manufacturing and selling operations in USA, Brazil, Thailand, Singapore and Dubai.

Pidilite International Pte. Ltd. (PIPL), a wholly owned subsidiary of the Company has acquired the remaining 25% equity shares of Chemson Asia Pte. Ltd. from other shareholders at a cost of Singapore Dollars 437,500. With this acquisition, Chemson Asia Pte. Ltd. has become a wholly owned subsidiary of PIPL.

Total revenue from overseas subsidiaries for the year 2008-09 stood at Rs 2339 million, up by 15% over the previous year.

The overseas subsidiaries faced adverse market conditions due to economic slowdown. In addition, they also had to face steep increase in input cost during the first half of the year as well as negative impact due to foreign exchange fluctuations. In view of this, subsidiaries continue to make losses and have taken several measures to improve sales and reduce cost.

After a review it was decided to close down Nebula Trading, UAE, a step-down subsidiary as it was not found viable. Also the activities in two step-down subsidiaries namely, PT Pidilite Indonesia and Pidilite South East Asia Ltd. have been significantly curtailed.

The Company is in the process of completing the construction of plants for manufacturing Adhesives in Bangladesh and Egypt. Both these plants are expected to go on stream during the 1st half of financial year 2009-10. The total capital investment for the two plants is about Rs 200 million and bulk of this expenditure has already been incurred.

The total investment in overseas subsidiaries as on 31st March 2009 stands at Rs 2196.7 million.

A statement pursuant to Section 212 of the Companies Act, 1956, relating to subsidiaries in India and abroad, is attached hereto.

#### **Consolidated Accounts**

In accordance with the requirements of Accounting Standards AS 21 (read with AS 23) issued by the Institute of Chartered Accountants of India, the Consolidated Accounts of the Company and its subsidiaries are annexed to this Annual Report. Additionally, a statement giving prescribed particulars of information, in aggregate for each subsidiary, is attached.

By letter No. 47/193/2009-CL-III, of 2009, the Company has obtained from the Government of India, Ministry of Corporate Affairs, New Delhi, under Section 212 of the Companies Act, 1956, an exemption from annexing to this Report, the Annual Reports of Subsidiary Companies for the year ended on 31st March 2009. Accordingly, the

Annual Reports of the Subsidiary Companies are not annexed to this Report. Members desiring to have a copy of audited Annual Accounts of the above subsidiaries may write to the Company Secretary at the Registered Office of the Company and they will be provided with the same upon such a request. Annual Accounts of these Subsidiary Companies will also be kept for inspection of the Members at the Registered Office of the Company as well as at the Registered Office of the Subsidiary Companies.

#### **Directors**

Effective from 22<sup>nd</sup> October 2008 Shri H K Parekh resigned from the Board of Directors. Your Directors place on record their sincere appreciation of the valuable contribution made by him during his tenure on the Board.

In accordance with the Articles of Association of the Company, Shri Bansi S Mehta, Shri Ranjan Kapur, Shri B K Parekh and Shri S K Parekh, Directors of the Company, retire by rotation and being eligible, offer themselves for re-appointment.

Shri D Bhattacharya has been appointed as an Additional Director of the Company with effect from 26<sup>th</sup> February 2009 and he holds office up to the conclusion of the ensuing Annual General Meeting. A notice in writing, with requisite deposit has been received from a member proposing Shri D. Bhattacharya as a candidate for the office of Director.

#### Directors' Responsibility Statement

Your Directors confirm that:

- in the preparation of the Annual Accounts, the applicable accounting standards have been followed;
- the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year ended 31st March 2009 and of the profit of the Company for that year;
- the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company

- and for preventing and detecting fraud and other irregularities; and
- the Directors have prepared the Annual Accounts on a going concern basis.

#### **Corporate Governance**

Reports on Corporate Governance and Management Discussion and Analysis, in accordance with Clause 49 of the Listing Agreements with Stock Exchanges, along with a certificate from M/s M M Sheth & Co, Practising Company Secretaries, are given separately in this Annual Report.

#### **Auditors**

Members are requested to re-appoint M/s Haribhakti & Co, Chartered Accountants, as Auditors of the Company and also for its branches/depots/C&F depots for the current year and to fix their remuneration.

#### Cost Auditor

The Company has received the approval of the Central Government for the appointment of M/s. V. J. Talati & Co. as Cost Auditor to conduct cost audit for the financial year 2009-10.

#### Conservation of Energy, Technology Absorption, etc.

The particulars under Section 217(1) (e) of the Companies Act, 1956, read with the Companies (Disclosure of Particulars in the Report of the Board of Directors) Rules, 1988, are attached to this Report as Annexure I.

#### **Industry Structure and Development**

There is no material change in the industry structure as was reported in the last year.

The Company operates under two major business segments i.e. Branded Consumer & Bazaar Products and Speciality Industrial Chemicals.

Products such as Adhesives, Sealants, Art Materials, Construction and Paint Chemicals are covered under branded Consumer & Bazaar Products segment. These products are widely used by carpenters, painters, plumbers, mechanics, households, students, offices, etc. Speciality Industrial Chemicals segment covers products such as Industrial Adhesives, Synthetic Resins, Organic Pigments, Pigment Preparations, Surfactants, etc. and caters to various industries like packaging, textiles, paints, printing inks, paper, leather, etc.

In both the above business segments, there are a few medium to large companies with national presence, and a large number of small size companies that are active regionally. There is growing presence of multinationals in many of the segments in which the Company operates. The share of imports is less than 10% of domestic volumes in most of the product segments.

The "Other" segment covers manufacture and sale of VAM. Our Company is the only manufacturer of VAM in the country with an installed capacity of 30,000 MT per annum. Due to the global demand supply situation, import of VAM is, at times, a viable option as compared to in-house manufacture

#### **Current Year Outlook**

During the last year the Company's profitability was affected by high cost of inputs in the first half of the year and economic slowdown in the second half.

Although the operating margins are expected to improve during the current year due to reduction in input cost, the outlook on demand remains uncertain.

The Company's major subsidiaries are in USA, Brazil, UAE and Thailand. The economic scenario in these countries is also uncertain. However, overseas subsidiaries have reduced operating costs and are expected to reduce losses in the current year.

#### Outlook on Opportunities, Threats, Risks and Concerns

The economic slowdown in India and abroad is likely to affect the Company's outlook for the next year. There are uncertainties around the overall economic growth rate and in particular in segments in which the Company operates.

Due to the wide portfolio of products and good market share in many segments the Company is expected to perform reasonably well in spite of these difficulties. The Company is taking a fresh look at various businesses and making changes wherever necessary taking into account the current scenario.

Most of the overseas subsidiaries are small in size and are prone to get affected significantly by the local economic scenario in which they operate. Suitable steps are being taken to make these Companies stronger.

The Company's plant for manufacture of Vinyl Acetate Monomer may face difficulty in maintaining economic viability and also may not get adequate supplies of Ethylene, due to constraint faced by suppliers.

The Company's business has good opportunities in many segments and geographies and the Company continues to put focus on exploiting these opportunities.

#### Risk and Internal Adequacy

The Company has adequate internal control procedures commensurate with its size and nature of business.

The Company has appointed Internal Auditors who audit the adequacy and effectiveness of internal controls laid down by the management and suggest improvements. For overseas subsidiaries, this is being done by their Statutory Auditors.

The Audit Committee of the Board of Directors periodically reviews the audit plans, internal audit reports, adequacy of internal controls and risks management.

#### **Human Resources**

Various initiatives have been taken to strengthen human resources of the Company. A new performance management system has been designed with the involvement of all employees. Implementation of this system with greater clarity on roles and responsibilities as well as key result areas of all employees will be implemented during the next year. The management structure of all the main divisions has been revamped with select recruitments at senior levels.

A special event - "Smriti-Milan" - was organised by inviting retired employees as well as families of employees who had passed away, to express our sincere appreciation for

the valuable contribution made by these employees for the growth of the Company.

The total number of employees as on 31st March 2009 was 4138.

A statement of particulars pursuant to Section 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975, forms part of this Report as Annexure II. As per the provisions of Section 219(1)(b)(iv) of the Companies Act, 1956, the Report, together with Accounts, is being sent to the Shareholders of the Company, excluding the statement of particulars of employees under Section 217(2A) of the Act. Members desiring to have a copy of the same may write to the Company Secretary at the Registered Office of the Company and they will be provided with the same upon such a request.

#### **Appreciation**

The Directors place on record their appreciation of the efficient services rendered by the employees of the Company at all levels.

FOR AND ON BEHALF OF THE BOARD

Mumbai Date: 29<sup>th</sup> June 2009 **B K PAREKH** CHAIRMAN

# Corporate Social Responsibility 2008-09

The Company continued to consolidate on existing projects and added significant new initiatives in areas of health care, education and rural development. The Hanumant Hospital, Gram Nirman Samaj and Mahuva Education Trust continued to make a strong contribution to society.

#### Rural Development



Calf born by Artificial Insemination technique



Water Resource Management-Check Dam Projects

Under the Water Resources Management Scheme, 180 works including construction of new check dams, repairing and recharging existing dams, farm ponds and canals and recharging of wells, etc. were completed during the year. Under Cattle Development Programme two treatment camps for animals were conducted where 3,800 sick animals were treated and 1,300 artificial inseminations carried out for improving the cattle breed.

Under Indira Awas Yojana, five awas were completed during the year for the rural poor. 80 bio-gas plants were installed under energy saving programme and 300 solar cookers sold at a subsidised rate to households.

Night school classes for illiterate children and women were conducted during the year, which had a regular attendance of at least 50. 45 Libraries for children were established at primary schools of the rural area.

Gram Nirman Samaj has prepared and forwarded to the concerned authorities 1,600 applications on behalf of the rural poor. This service enables the beneficiary to receive the due benefits under the various Government Welfare Schemes.

#### Education





Chairman at School Function, Kalsar

The enrolments in Parekh College increased to 1,800 in the year for various courses in Art, Science, Information Technology and Business Administration. Chairman Shri B K Parekh's vision to provide the latest technology and advanced courses to rural students continues to guide the development of the Trust.

The Science City conducted the annual Gujarat Science Olympiad with participation increasing to 600 schools and 50,000 participants.

A Memorandum of Understanding was signed between the Gujarat Energy Development Agency, the Bureau of Energy Efficiency, Govt. of India and the Science City to conduct an annual essay writing contest in 10 districts.

The Gujarat State level Energy Conservation Essay Writing Contest 2008 was conducted in 300 schools with 12,000 participants. The 50 finalists visited the Science City and the winners were awarded solar cookers and solar lanterns.

The Children's Studio, Science Park, Energy Park and Planetarium will stimulate the imagination of students and enable learning through experiments and activities that go beyond classroom teaching. The project is expected to be completed by September 2009.

#### Healthcare







During the past year Hanumant Hospital has increased its reach and treated 78,000 outpatients, performed 1,700 surgeries, successfully handled 410 emergency cases and 185 deliveries. New medical equipments like central ICU with ventilators and Blood Gas Analysers were installed. Nursing School and a Club House for hospital staff and their families were added.

Fifteen Speciality Medical Camps and six educational training programmes for the medical fraternity were conducted. An Advanced Trauma Life Support (ATLS) course, organised in collaboration with Hinduja Hospital, Mumbai was attended by 58 doctors of Mahuva and surrounding areas.

This year a "Jan Sanjivani Scheme" has been launched for the benefit of patients who cannot afford treatment.

Hanumant Hospital runs a Rubella Vaccination Center in collaboration with PNR Society of Bhavnagar and conducts vaccination camps at different places. The Society and Hanumant Hospital have jointly established a Rehabilitation Center for specially challenged children where 175 children are enrolled.

680 destitute were identified and enrolled free of charge under Sanjivani Scheme who will be provided free treatment throughout the year.

In collaboration with Indian Red Cross Society, nutritional kits are being distributed free to 100 destitute every month.



To The Report of the Directors 2008-2009

Statement containing particulars pursuant to the Companies (Disclosure of particulars in the Report of the Board of Directors) Rules, 1988 forming part of the report of the Directors.

#### A CONSERVATION OF ENERGY

- a Energy Conservation Measures taken
  - 1. Process Optimisation and time cycle reduction
  - 2. Right-sizing of motors and installation of Variable Frequency Drives
  - 3. Improving efficiency in utility generation
- b Additional Investments and Proposals, if any, being implemented for reduction of Consumption of Energy.
  - 1. Waste heat utilisation
  - 2. Optimising the operation of air compressors
  - 3. Reduction in processing time
- c) Impact of measures of (a) and (b) above for reduction of energy consumption and consequent impact on the cost of production of goods.

1.00 Lac kwh Electricity and 118 MT of Fuel Oil are expected to be saved annually by above measures.

d) Total energy consumption and energy consumption per unit of production

As per Form A

#### FORM A

#### Disclosure of particulars with respect to Conservation of Energy

### A. Power and Fuel Consumption / Generation

| Α. | Pov | wer and Fuel Consumption / Generation |               |   |   |
|----|-----|---------------------------------------|---------------|---|---|
|    |     |                                       |               | Year ended<br>31 <sup>st</sup> March 2009 | Year ended<br>31 <sup>st</sup> March 2008 |
| 1. | Ele | ctricity                              |               |   |   |
|    | a.  | Purchased                             |               |   |   |
|    |     | Units                                 | '000 kwh      | 1,62,38                                   | 1,50,62                                   |
|    |     | Total amount                          | Rs in million | 89.66                                     | 75.07                                     |
|    |     | Rate Unit (Average)                   | Rs            | 5.52                                      | 4.98                                      |
|    | b.  | Own Generation                        |               |   |   |
|    |     | Through Diesel Generator              |               |   |   |
|    |     | Units                                 | '000 kwh      | 5,02                                      | 2,84                                      |
|    |     | Units per litre of diesel oil         | Kwh           | 2.65                                      | 2.45                                      |
|    |     | Cost / Unit                           | Rs / kwh      | 14.23                                     | 14.23                                     |
|    | C.  | Windmill Generation                   |               |   |   |
|    |     | Units                                 | '000 kwh      | 84,39                                     | 85,63                                     |
|    |     | Total Credit                          | Rs in million | 35.03                                     | 23.86                                     |
|    |     | Rate / Unit (Average)                 | Rs            | 4.15                                      | 2.79                                      |
| 2. | Coa | al                                    |               |   |   |
|    |     | Quantity                              | MT            | 7,562                                     | 5,840                                     |
|    |     | Total Amount                          | Rs in million | 26.94                                     | 27.80                                     |
|    |     | Average Rate                          | Rs '000 /MT   | 3.56                                      | 4.76                                      |

#### A. Power and Fuel Consumption / Generation

| 3. | Natural Gas  |               | Year ended<br>31st March 2009 | Year ended<br>31st March 2008 |
|----|--------------|---------------|-------------------------------|-------------------------------|
|    | Quantity     | '000 SCM      | 21,93                         | 7,78                          |
|    | Total Amount | Rs in million | 29.77                         | 9.69                          |
|    | Average Rate | Rs /SCM       | 13.58                         | 12.46                         |
| 4. | Fuel Oil     |               |                               |                               |
|    | Quantity     | MT            | 20,54                         | 32,20                         |
|    | Total Amount | Rs in million | 49.77                         | 64.36                         |
|    | Average Rate | Rs '000 /MT   | 24.23                         | 19.99                         |

#### B. Consumption per unit of production

It is not feasible to furnish information in respect of consumption per unit of production.

#### **B1 TECHNOLOGY ABSORPTION**

Efforts made in technology absorption: (as per Form B)

#### FORM B

# Disclosure of particulars with respect to Technology Absorption RESEARCH & DEVELOPMENT (R & D)

#### 1. Specific areas in which R & D is carried out by the Company

R & D programmes are carried out towards development of new products, improvement of the existing products and processes falling under the category of Synthetic Resins, Adhesives, Sealants, Pigments and Pigment Dispersions, Intermediates, Surfactants, Art Materials, Coatings, Fabric Care Products, Construction Chemicals, Maintenance Chemicals, Emulsion Polymers, Vinyl Acetate Monomer etc.

#### 2. Benefits derived as a result of the above R & D

Increase in sales due to product improvements and introduction of new products; reduction in cost due to process improvements and cycle time reduction.

#### 3. Future Plan of Action

Future R&D efforts will continue along similar lines, as at present.

#### 4. Expenditure on R & D

(Rs in million)

|      |   | Year ended<br>31 <sup>st</sup> March 2009 | Year ended<br>31 <sup>st</sup> March 2008 |
|------|---|---|---|
| i)   | Capital   | 5.23                                      | 3.54                                      |
| ii)  | Recurring   | 77.81                                     | 66.33                                     |
|      | Total   | 83.04                                     | 69.87                                     |
| iii) | Total R&D Expenditure as a Percentage of total turnover | 0.43                                      | 0.41                                      |

#### 5. Technology Absorption, Adaptation and Innovation

- i) Technologies, Process developed by our R&D Department are being continuously absorbed and adopted on a commercial scale.
- ii) Benefits derived as a result of the above efforts: Improvement in products and processes.
- iii) Information regarding Technology imported during the last 5 years : No technology imported during last 5 years.

#### C] FOREIGN EXCHANGE EARNINGS & OUTGO

f) Activities relating to exports, initiatives taken to increase exports, development of new export markets for products and services and export plans.

Export earnings during 2008-09 have shown an increase of Rs 381 million over 2007-08.

We have strengthened the sales and distribution arrangement in many countries and also introduced new products.

#### g) Total foreign exchange used and earned

(Rs in million)

|                          | Year ended<br>31 <sup>st</sup> March 2009 |       |
|--------------------------|---|-------|
| Foreign exchange earned  | 1,823                                     | 1,442 |
| Foreign exchanged used * | 2,831                                     | 2,657 |

<sup>\*</sup> Out of the above, exchange used for import of materials which are either not manufactured in India and/ or not easily available in India, amounted to Rs 2,181 million for the year ended 31st March 2009 (Previous year Rs 2,146 million).

# Auditors' Report

To the Members of Pidilite Industries Limited

We have audited the attached Balance Sheet of **Pidilite Industries Limited** as at 31st March 2009, the Profit and
Loss Account for the year ended on that date and also Cash
Flow statement attached thereto.

The financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

- I. As required by the Companies (Auditors' Report) Order, 2003, as amended by the Companies (Auditors' Report) (Amendment) Order 2004, issued by the Central Government of India in terms of Section 227(4A) of the Companies Act, 1956 (hereinafter referred to as the Act), on the basis of such checks of the books and records as we considered appropriate and the information and explanations given to us during the course of the audit, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- II. Further to our comments in the Annexure referred to in paragraph I above, we report that:
  - a) we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purpose of our audit;
  - b) in our opinion, proper books of account as required
     by law have been kept by the Company, so far as it
     appears from our examinations of those books;
  - the Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account;

- d) in our opinion, the Balance Sheet, the Profit & Loss Account and the Cash Flow Statement comply with the Accounting Standards referred to in sub section (3C) of Section 211 of the Act.
- e) On the basis of the written representations received from the directors of the Company as on 31st March 2009 and taken on record by the Board of Directors of the Company, we report that none of the directors is disqualified as on 31st March 2009 from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Act.
- f) In our opinion and to the best of our information and according to the explanations given to us, the said Financial Statements read together with Notes thereon give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
  - (i) in case of Balance Sheet, of the state of affairs of the Company as at 31st March 2009,
  - (ii) in case of Profit and Loss Account, of the profit of the Company for the year ended on that date and
  - (iii) in case of Cash Flow Statement, of the cash flows of the Company for the year ended on that date.

For HARIBHAKTI & CO Chartered Accountants

CHETAN DESAI Partner Membership No. 17000

Place: Mumbai

Date: 20th May 2009

# Annexure to Auditors' Report

31st March 2009

- The Company has maintained proper records showing full particulars including quantitative details and situation of its fixed assets.
- 2. We are informed that the fixed assets have been physically verified by the Management according to a phased programme designed to cover all the items over a period of three years, which in our opinion, is reasonable having regard to the size of the Company and nature of its assets. Pursuant to the programme, physical verification was carried out and no material discrepancy was noticed on such verification.
- 3. During the year, the Company has not disposed off a substantial part of fixed assets.
- 4. The management has physically verified the stocks of stores, spares, raw materials, packing materials and finished goods. In our opinion, the frequency of verification is reasonable. In respect of inventories lying with third parties, these have been confirmed by them.
- 5. The procedures of physical verification of stock followed by the management are reasonable and adequate in relation to size of the Company and nature of its business.
- 6. On the basis of our examination of the records of the Company, we are of the opinion that the Company has maintained proper records of inventories and the discrepancies between the physical stocks and the book stocks, noticed on physical verification, as mentioned in paragraph 4, not being material, were properly dealt with.
- 7. The Company has not granted any loans, secured or unsecured, to the companies, firms or other parties listed in the register maintained under Section 301 of the Companies Act, 1956. In view of this, clauses iii(b),(c) and (d) are not applicable to the Company and hence, not reported upon.
- 8. During the year, the Company has not taken any loans, secured or unsecured, from the companies, firms or other parties listed in the register maintained under Section 301 of the Companies Act, 1956. In view of this, clause iii(f) and (g) are not applicable to the Company and hence, not reported upon.
- 9. There is adequate internal control system commensurate with the size of the Company and the nature of its business for the purchase of inventory and fixed assets and for the sale of goods and services.

- There is no continuing failure to correct major weaknesses in internal control system.
- 10. On the basis of our examination of relevant records and on the basis of representation received from the management, particulars of contracts or arrangements that need to be entered in the register in pursuance of Section 301 of the Act have been so entered.
- 11. On the basis of our examination of the books of account, relevant information and explanations and representations as provided by the Company, the transactions exceeding Rs 5 lacs made in pursuance of such contracts or arrangements have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time.
- 12. The Company has not accepted any deposits under the provisions of Section 58A, 58AA or any other relevant provisions of the Act and the rules framed there under.
- 13. The function of internal audit, as explained, is being carried out by outside professionals, which in our opinion, is commensurate with its size and nature of its business.
- 14. We are informed that maintenance of cost records has been prescribed by the Central Government under clause (d) of sub section (1) of Section 209 of the Act with respect to production of Synthetic Resins. We are of the opinion that, prima facie, the prescribed accounts and records have been made and maintained. However, we have not made detailed examination of the records with a view to determine whether they are accurate and complete.
- 15. According to the books and records as produced and examined by us in accordance with generally accepted auditing practices in India and also based on Management representations, the Company is regular in depositing undisputed statutory dues including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income Tax, Sales Tax, Wealth Tax, Service Tax, Custom Duty, Excise Duty, Cess and other material statutory dues with the appropriate authorities and there is no arrears of outstanding statutory dues as at the last day of the financial year for a period of more than six months from the date it became payable.

16. According to the information and explanations given to us and also based on the Management's Representation, there have been no disputed dues of Income Tax, Sales Tax, Wealth tax, Service Tax, Custom Duty, Excise Duty and Cess that have not been deposited on account of any dispute as at the Balance Sheet date, except the following:

| Name of the Statute                           | Amount (Rs in Million) | Forum where dispute pending          |
|---|------------------------|--------------------------------------|
| Sales Tax Act                                 |                        |                                      |
| Sales Tax in various states for various years | 60.60                  | Deputy Commissioner of Sales Tax     |
| Sales Tax in various states for various years | 17.31                  | Sales Tax Tribunal                   |
| Central Excise Act                            | 4.16                   | CESTAT                               |
| Income Tax Act for AY 2008-09                 | 21.02                  | Commissioner of Income Tax (Appeals) |

- 17. The Company has neither accumulated losses as at 31st March 2009, nor it has incurred any cash losses either in the financial year under audit and in the immediately preceding financial year.
- 18. According to the records of the Company, it has not defaulted in repayment of dues to financial institutions or banks or to debenture holders.
- 19. The Company has not granted any loans or advances on the basis of security by way of pledge of shares, debentures and other securities.
- 20. In our opinion, considering the nature of activities carried on by the Company during the year, the provisions of any special statute applicable to chit fund/ nidhi/ mutual benefit fund/ societies are not applicable to it.
- 21. The Company has not dealt or traded in shares, securities, debentures or other investments during the year.
- 22. In our opinion, and accordingly to the information and explanations given to us, the conditions of the guarantees given by the Company, for loans taken by others from banks or financial institutions, are prima facie, not prejudicial to the interest of the Company.
- 23. During the year, the Company has not taken any term loans.
- 24. On the basis of review of utilisation of funds which is based on overall examination of the balance sheet of the Company and related information as made available to us and as represented to us by the Management, no funds raised on short-term basis have been used for long-term purpose.

- 25. The Company has not made any preferential allotment of shares to parties and companies covered in the register maintained under Section 301 of the Act.
- 26. As informed to us, The Company has created the security/charge for the debentures issued during the year.
- 27. The Company has not raised any money by public issue during the year.
- 28. As per the information and explanations given to us and on the basis of examination of records, no fraud on or by the Company has been noticed or reported during the year, except a fraud of Rs 16.64 million on the company committed by ex-employee in respect of dues from debtors.

For HARIBHAKTI & CO Chartered Accountants

CHETAN DESAI Partner Membership No. 17000

Place: Mumbai Date: 20<sup>th</sup> May 2009

# Balance Sheet

#### As at 31st March 2009

(Rs in million)

|             |     |   | Schedule |         | As at 31st March 2009 | As at<br>31st March 2008 |
|-------------|-----|---|----------|---------|-----------------------|--------------------------|
| l <b>.</b>  | SOL | URCES OF FUNDS                            |          |         |                       |                          |
|             | 1.  | Shareholders' Funds                       |          |         |                       |                          |
|             |     | a. Capital                                | 1        | 253.07  |                       | 281.82                   |
|             |     | b. Reserves and Surplus                   | 2        | 7083.08 |                       | 6142.99                  |
|             |     |   |          |         | 7336.15               | 6424.81                  |
|             | 2.  | Loan Funds                                |          |         |                       |                          |
|             |     | a. Secured Loans                          | 3        | 2593.09 |                       | 1904.2                   |
|             |     | b. Unsecured Loans                        | 4        | 2987.05 |                       | 3121.7                   |
|             |     |   |          |         | 5580.14               | 5025.98                  |
|             | 3.  | Deferred Tax Liability (Net)              |          |         | 440.87                | 422.90                   |
|             |     | TAL                                       |          |         | 13357.16              | 11873.69                 |
| I <b>I.</b> | API | PLICATION OF FUNDS                        |          |         |                       |                          |
|             | 1.  | Fixed Assets                              | 5        |         |                       |                          |
|             |     | a. Gross Block                            |          | 7778.35 |                       | 6814.83                  |
|             |     | b. Less: Depreciation                     |          | 3432.81 |                       | 2973.48                  |
|             |     | c. Net Block                              |          | 4345.54 |                       | 3841.35                  |
|             |     | d. Capital work in progress               |          | 2387.47 |                       | 1629.32                  |
|             |     |   |          |         | 6733.01               | 5470.67                  |
|             | 2.  | Investments (Net)                         | 6        |         | 2407.10               | 1623.69                  |
|             | 3.  | Current Assets, Loans and Advances        | 7        |         |                       |                          |
|             |     | a. Inventories                            |          | 2288.93 |                       | 2655.44                  |
|             |     | b. Sundry Debtors                         |          | 2413.03 |                       | 2238.43                  |
|             |     | c. Cash and Bank Balances                 |          | 1270.76 |                       | 1485.50                  |
|             |     | d. Other Current Assets                   |          | 211.15  |                       | 32.41                    |
|             |     | e. Loans and Advances                     |          | 868.93  |                       | 860.48                   |
|             |     |   |          | 7052.80 |                       | 7272.26                  |
|             |     | Less : Current Liabilities and Provisions | 8        |         |                       |                          |
|             |     | a. Liabilities                            |          | 2241.16 |                       | 1895.12                  |
|             |     | b. Provisions                             |          | 594.59  |                       | 597.81                   |
|             |     |   |          | 2835.75 |                       | 2492.93                  |
|             |     | Net Current Assets                        |          |         | 4217.05               | 4779.33                  |
|             | TOT | TAL                                       |          |         | 13357.16              | 11873.69                 |
|             | Not | tes forming part of the Accounts          | 12       |         |                       |                          |

AS PER OUR ATTACHED REPORT OF EVEN DATE

FOR AND ON BEHALF OF THE BOARD

For HARIBHAKTI & CO. Chartered Accountants

B K PAREKH Chairman

CHETAN DESAI Partner S K PAREKH Vice Chairman

Mumbai Date : 20<sup>th</sup> May 2009 P C PATEL President & Secretary M B PAREKH Managing Director

# Profit and Loss Account

#### For The Year Ended 31st March 2009

(Rs in million)

|  | Schedule |          | 2008-09  | 2007-08  |
|--|----------|----------|----------|----------|
| INCOME   |          |          |          |          |
| Sales  |          | 19073.50 |          | 17023.71 |
| Less: Excise Duty                                  |          | 1462.28  |          | 1670.63  |
| Net Sales  |          |          | 17611.22 | 15353.08 |
| Other Income                                       | 9        |          | 238.92   | 253.46   |
|  |          |          | 17850.14 | 15606.54 |
| EXPENDITURE  |          |          |          |          |
| Materials  | 10       | 10328.35 |          | 8430.82  |
| Other Expenses                                     | 11       | 5417.62  |          | 4547.91  |
| Depreciation                                       |          | 472.16   |          | 385.05   |
|  |          |          | 16218.13 | 13363.78 |
| Profit before Taxation                             |          |          | 1632.01  | 2242.76  |
| Income Tax Expense                                 |          |          |          |          |
| Current Tax  |          | 182.45   |          | 248.94   |
| Less : MAT Credit Entitlement                      |          | 59.90    |          | 60.15    |
|  |          | 122.55   |          | 188.79   |
| Deferred Tax                                       |          | 17.96    |          | 140.38   |
| Fringe Benefit Tax                                 |          | 27.71    |          | 34.05    |
|  |          |          | 168.22   | 363.22   |
| Profit for the year                                |          |          | 1463.79  | 1879.54  |
| Prior year Tax Provision written back (Net)        |          |          | -        | 3.99     |
| Balance brought forward from previous year         |          |          | 720.27   | 525.16   |
| Profit available for appropriation                 |          |          | 2184.06  | 2408.69  |
| Dividend on Preference Share Capital               |          |          | 0.75     | -        |
| Proposed Dividend on Equity Share Capital          |          |          | 442.87   | 442.87   |
| Corporate Tax on Dividend                          |          |          | 75.38    | 75.27    |
|  |          |          | 519.00   | 518.14   |
| Transfer to Capital Redemption Reserve             |          |          | 28.75    | -        |
| Transfer to Debenture Redemption Reserve           |          |          | 257.18   | 70.28    |
| Transfer to General Reserve                        |          |          | 600.00   | 1100.00  |
| Balance carried to Balance Sheet                   |          |          | 779.13   | 720.27   |
| Earnings per share: (Refer note 14 of Schedule 12) |          |          |          |          |
| Basic (Rs)   |          |          | 5.78     | 7.44     |
| Diluted (Rs)                                       |          |          | 5.65     | 7.38     |
| Face Value of Share (Re)                           |          |          | 1.00     | 1.00     |
| Notes forming part of the Accounts                 | 12       |          |          |          |

AS PER OUR ATTACHED REPORT OF EVEN DATE

FOR AND ON BEHALF OF THE BOARD

For HARIBHAKTI & CO. Chartered Accountants

B K PAREKH Chairman

CHETAN DESAI Partner S K PAREKH Vice Chairman

Mumbai

Date : 20th May 2009

P C PATEL President & Secretary

M B PAREKH Managing Director

# Schedule

Numbers 1 to 12 annexed to and forming part of the Balance Sheet as at 31st March 2009 and Profit and Loss Account for the year ended 31st March 2009

(Rs in million)

|  | As at 31st March 2009 | As at<br>31 <sup>st</sup> March<br>2008 |
|--|-----------------------|---|
| SCHEDULE 1 SHARE CAPITAL   |                       |   |
| Authorised   |                       |   |
| 39,00,33,999 Equity Shares of Re 1 each  | 390.03                | 390.03                                  |
| 50,00,000 6% Cumulative Redeemable Preference Shares of Rs 10 each                               | 50.00                 | 50.00                                   |
| 2,50,00,000 Unclassified Shares of Re 1 each   | 25.00                 | 25.00                                   |
| TOTAL  | 465.03                | 465.03                                  |
| Issued, Subscribed and Paid-up   |                       |   |
| 25,30,61,306 Equity Shares of Re 1 each, fully paid-up (Notes 1 to 3)                            | 253.06                | 253.06                                  |
| Nil (28,74,805) 6% Cumulative Redeemable Preference Shares of Rs 10 each, fully paid-up (Note 4) | -                     | 28.75                                   |
| Bonus Shares Issue Suspense Account (Note 5)   | 0.01                  | 0.01                                    |
| TOTAL  | 253.07                | 281.82                                  |

#### NOTES: Out of the above

- 1. 74,75,880 Equity Shares of Re 1 each have been issued for consideration other than cash pursuant to various schemes of amalgamation during earlier years.
- 2. 22,64,14,340 Equity Shares of Re 1 each have been allotted as fully paid-up Bonus Shares by way of capitalisation of General Reserve, Securities Premium Account and Capital Redemption Reserve.
- 3. The equity shares of the face value of Rs 10 each were sub-divided into ten equity shares of the face value of Re 1 each w.e.f. 27<sup>th</sup> September 2005.
- 4. 6,67,306 Equity shares of Re 1 each and 28,74,805 6% Cumulative Redeemable Preference Shares of Rs 10 each have been issued as fully paid-up pursuant to the Scheme of Demerger of VAM Manufacturing Unit of Vinyl Chemicals (India) Ltd. into the Company and also repaid during the year.
- 5. Bonus Shares Issue Suspense Account pertains to issue of 6,000 fully paid-up Bonus Shares pending settlement of dispute for title of shares.

| SCHEDULE 2 RESERVES AND SURPLUS                                      |          |         |
|--|----------|---------|
| Capital Reserve  |          |         |
| Balance as per last Balance Sheet                                    | 3.37     | 3.37    |
| Capital Redemption Reserve   |          |         |
| Balance as per last Balance Sheet                                    | -        |         |
| Add: Transferred from Profit and Loss Account 28.                    | 75 28.75 | -       |
| Cash Subsidy Reserve   |          |         |
| Balance as per last Balance Sheet                                    | 9.47     | 9.47    |
| Special Reserve  |          |         |
| Balance as per last Balance Sheet                                    | 1.19     | 1.19    |
| Debenture Redemption Reserve   |          |         |
| Balance as per last Balance Sheet 70.                                | 28       | -       |
| Add: Transferred from Profit and Loss Account 257.                   | 18       | 70.28   |
|  | 327.46   | 70.28   |
| General Reserve  |          |         |
| Balance as per last Balance Sheet 5338.                              | ¥1       | 4088.21 |
| Add: Transferred on Demerger of VAM unit of Vinyl                    |          | 167.92  |
| Less: Earlier Years' Liability of Gratuity & Leave Encashment        |          | 17.72   |
| Less: Earlier year's Foreign Exchange [Refer Note 10 Schedule 12] 4. | 70       |         |
| Add: Transferred from Profit and Loss Account 600.                   | 00       | 1100.00 |
|  | 5933.71  | 5338.41 |
| Profit and Loss Account  | 779.13   | 720.27  |
| TOTAL  | 7083.08  | 6142.99 |

(Rs in million)

|   | As at 31st March 2009 | As at<br>31 <sup>st</sup> March<br>2008 |
|---|-----------------------|---|
| SCHEDULE 3 SECURED LOANS  |                       |   |
| Working Capital Loans from Banks<br>(including Working Capital Demand Loan) (Note.1)      | 296.86                | 975.68                                  |
| 750 (Nil) 11.9% Secured Redeemable Non Convertible Debentures of Rs.1000000 Each (Note.2) | 750.00                | _                                       |
| 750 (Nil) 10.2% Secured Redeemable Non Convertible Debentures of Rs.1000000 Each (Note.2) | 750.00                | -                                       |
| Term Loans from Banks (Note.3)  | 796.23                | 928.59                                  |
| TOTAL   | 2593.09               | 1904.27                                 |

- Working Capital Loans from Banks are secured by way of first charge on the stock of Raw Materials, Finished Goods, Packing Material, Stock in Process, Bills Receivable and Book Debts and by way of second charge on the entire Plant and Machinery of the Company including Stores and Spares. Further, these loans are secured by way of an Equitable Mortgage on the Land and Building of the Company's unit at Kondivita, Mumbai.
- Secured Redeemable Non Convertible Debentures are secured by way of mortgage and charge (by First pari passu charge) on the immovable property in Gujarat and all movable properties of the Company.
   750 Secured Redeemable Non Convertible Debentures with interest @ 11.9% p.a. will be redemeed at par on 5<sup>th</sup> December 2013.
   750 Secured Redeemable Non Convertible Debentures with interest @ 10.2% p.a. will be redemeed at par on 19<sup>th</sup> December 2011.
- 3. Term Loan from Banks is secured by way of hypothecation of all movable Plant and Machinery of the Company.

| SCHEDULE 4 UNSECURED LOANS  |         |         |
|---|---------|---------|
| Interest free Sales Tax Ioan from Government of Maharashtra   | 354.32  | 355.52  |
| Foreign Currency Loan from Banks  | -       | 471.79  |
| Foreign Currency Convertible Bonds<br>(US \$ 38.9 million (40 million) Zero Coupon Convertible Bonds due in 2012)<br>(During the year Company has bought back bonds of US \$ 1.1 million) | 1982.73 | 1594.40 |
| Commercial Paper & Others   | 650.00  | 700.00  |
| TOTAL   | 2987.05 | 3121.71 |

Amount due within one year Rs 653.74 million (Rs 1171.79 million)

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|---|-------------------|-----------------------|---------------------------------|---------------------------------------|--------------------|-------------------|-----------------------|--------------------------------|----------------------------------|--------------------|--------------------|--------------------|
|   |                   |                       | GROSS BLOCK                     | Š                                     |                    |                   |                       | DEPRECIATION                   | Z.                               |                    | NET BLOCK          | LOCK               |
| PARTICULARS   | As at<br>1.4.2008 | Transfer<br>from VCIL | Additions /<br>Adjust-<br>ments | Deduc-<br>tions /<br>Adjust-<br>ments | As at<br>31.3.2009 | As at<br>1.4.2008 | Transfer<br>from VCIL | Provided<br>during<br>the year | Deductions /<br>Adjust-<br>ments | As at<br>31.3.2009 | As at<br>31.3.2009 | As at<br>31.3.2008 |
| Intangible Assets                                   |                   |                       |                                 |                                       |                    |                   |                       |                                |                                  |                    |                    |                    |
| - Goodwill  | 70.40             | ı                     | 1                               | 1                                     | 70.40              | 62.75             | 1                     | 5.61                           | 1                                | 68.36              | 2.04               | 7.65               |
| - Copyrights,<br>Trademarks, etc.                   | 788.00            | 1                     | 0.70                            | 1                                     | 788.70             | 441.75            | 1                     | 75.88                          | 1                                | 517.63             | 271.07             | 346.25             |
| Freehold Land                                       | 112.80            | ı                     | 14.25                           | 1                                     | 127.05             | ı                 | ı                     | I                              | ı                                | ı                  | 127.05             | 112.80             |
| Leasehold Land                                      | 76.96             | 1                     | 0.07                            | 1                                     | 77.03              | 5.02              | 1                     | 0.78                           | 1                                | 5.80               | 71.23              | 71.94              |
| Buildings   | 1218.30           | ,                     | 131.10                          | 1                                     | 1349.40            | 223.04            | 1                     | 38.43                          | 1                                | 261.47             | 1087.93            | 995.26             |
| Plant and Machinery                                 | 4008.85           | 1                     | 752.71                          | 9.37                                  | 4752.19            | 2052.96           | 1                     | 310.60                         | (3.31)                           | 2360.25            | 2391.94            | 1955.89            |
| Furniture and Fixtures                              | 302.87            | •                     | 56.70                           | 0.23                                  | 359.34             | 96.31             | 1                     | 23.07                          | ,                                | 119.38             | 239.96             | 206.56             |
| Vehicles  | 193.21            | 1                     | 29.25                           | 16.85                                 | 205.61             | 63.58             | 1                     | 16.10                          | (9.48)                           | 70.20              | 135.41             | 129.63             |
| Capital Expenditure on Scientific Research          | ntific Researc    | 4:                    |                                 |                                       |                    |                   |                       |                                |                                  |                    |                    |                    |
| - Buildings   | 1.48              | •                     | 1                               | 0.04                                  | 1.44               | 0.94              | 1                     | 0.05                           | (0.04)                           | 0.95               | 0.49               | 0.54               |
| - Plant and Machinery                               | 37.07             | ı                     | 5.23                            | 1                                     | 42.30              | 23.55             | ī                     | 1.45                           | ı                                | 25.00              | 17.30              | 13.52              |
| - Furniture and<br>Fixtures                         | 3.07              | 1                     | I                               | 1                                     | 3.07               | 1.76              | 1                     | 0.19                           | 1                                | 1.95               | 1.12               | 1.31               |
| Assets given on Lease                               |                   |                       |                                 |                                       |                    |                   |                       |                                |                                  |                    |                    |                    |
| Plant and Machinery                                 | 1.82              | ſ                     | ī                               | 1                                     | 1.82               | 1.82              | ı                     | 1                              | 1                                | 1.82               | ı                  | 1                  |
| Total   | 6814.83           | ,                     | 990.01                          | 26.49                                 | 7778.35            | 2973.48           | 1                     | 472.16                         | (12.83)                          | 3432.81            | 4345.54            | 3841.35            |
| Previous Year                                       | 5207.06           | 818.08                | 827.14                          | 37.45                                 | 6814.83            | 2182.15           | 428.18                | 385.05                         | 21.90                            | 2973.48            |                    |                    |
| Capital work in progress including capital advances | uding capita      | advances              |                                 |                                       |                    |                   |                       |                                |                                  |                    | 2387.47            | 1629.32            |
| TOTAL   |                   |                       |                                 |                                       |                    |                   |                       |                                |                                  |                    | 6733.01            | 5470.67            |

| SCHEDULE 6 (Contd)  |                      |                 |
|---|----------------------|-----------------|
| Investments purchased and sold during the year other than shown above : | (Units)<br>Purchased | (Units)<br>Sold |
| Units of Birla Cash Plus Dividend Option Institutional Plan             | 129,223,414          | 129,223,414     |
| Units of Birla Cash Plus Short Term fund                                | 14,029,263           | 14,029,263      |
| Units of Prudential ICICI Flexible Income Plan -Daily Dividend Option   | 61,761,469           | 44,493,142      |

|      |   |          | `                                       | Rs in million                          |
|------|---|----------|---|--|
|      |   |          | As at<br>31 <sup>st</sup> March<br>2009 | As a<br>31 <sup>st</sup> March<br>2008 |
| CHE  | EDULE 7 CURRENT ASSETS, LOANS AND ADVANCES        |          |   |  |
| ١. ( | Current Assets                                    |          |   |  |
| ć    | a. Inventories                                    |          |   |  |
|      | (As valued and certified by the Management)       |          |   |  |
|      | Consumable Stores and Spares, etc.                | 20.19    |   | 32.7                                   |
|      | Raw Materials                                     | 848.35   |   | 1025.4                                 |
|      | Goods in Process                                  | 140.75   |   | 147.1                                  |
|      | Finished Goods                                    | 987.81   |   | 1105.3                                 |
|      | Traded Goods                                      | 167.21   |   | 136.0                                  |
|      | Packing Materials                                 | 124.62   |   | 208.7                                  |
|      | 9   |          | 2288.93                                 | 2655.4                                 |
| ŀ    | b. Sundry Debtors (Unsecured)                     |          |   |  |
|      | Over six months -                                 |          |   |  |
|      | Considered good                                   | 171.54   |   | 9.4                                    |
|      | Considered doubtful                               | 73.50    |   | 9.1                                    |
|      | Others, Considered good                           | 2241.49  |   | 2228.9                                 |
|      | others, considered good                           | 2486.53  |   | 2247.6                                 |
|      | Less : Provision for doubtful debts               | 73.50    |   | 9.1                                    |
|      | Ecss. 1104/sion for doubtful debts                | 75.50    | 2413.03                                 | 2238.4                                 |
|      | c. Cash and Bank Balances                         |          | 2413.03                                 | 2230.4                                 |
|      | Cash and Cheques on Hand                          | 175.45   |   | 199.1                                  |
|      | Remittances in Transit                            | 0.24     |   | 5.9                                    |
|      | Bank Balances :                                   |          |   | 5.9                                    |
|      | With Scheduled Banks :                            |          |   |  |
|      |   | 1003.64  |   | 402.0                                  |
|      | In Current Accounts                               | 1093.64  |   | 482.9                                  |
|      | In Fixed Deposit Accounts                         | 1.40     |   | 797.4                                  |
|      | Others:   |          |   |  |
|      | In Fixed Deposit with Municipal Co-op.Bank Ltd.   | 0.03     |   | 0.0                                    |
|      | [Maximum outstanding during the year              |          |   |  |
|      | Rs 0.03 million (Rs 0.03 million)]                |          |   |  |
|      |   |          | 1270.76                                 | 1485.5                                 |
|      | d. Other Current Assets                           |          |   |  |
|      | Interest Receivable                               | <u> </u> |   | 1.6                                    |
|      | Foreign Currency Monetary item Translation        |          |   |  |
|      | Difference Account (Refer Note 10 of Schedule 12) | 164.43   |   |  |
|      | Claims Receivable                                 | 46.72    |   | 30.7                                   |
|      |   |          | 211.15                                  | 32.4                                   |
| . L  | Loans and Advances                                |          |   |  |
| (    | (Unsecured, considered good)                      |          |   |  |
| ,    | Advances recoverable in cash or in kind or for    |          |   |  |
| ١    | value to be received                              | 299.61   |   | 333.8                                  |
| i    | Advance Payment of Taxes (Net of Provisions)      | 17.99    |   | 119.7                                  |
| 1    | MAT Credit Entitlement                            | 120.05   |   | 60.1                                   |
| I    | Loans and Advances to Staff                       | 55.05    |   | 58.3                                   |
| l    | Loans and Advance to Subsidiaries                 | 175.15   |   | 101.4                                  |
|      | Deposits  | 85.40    |   | 68.7                                   |
|      | Balances with Central Excise Department           | 115.68   |   | 118.2                                  |
|      | ·   |          | 868.93                                  | 860.4                                  |
|      |   |          |   |  |

(Rs in million)

|    |  |        | (                     | RS IN MIIIION)                          |
|----|--|--------|-----------------------|---|
|    |  |        | As at 31st March 2009 | As at<br>31 <sup>st</sup> March<br>2008 |
| SC | HEDULE 8 CURRENT LIABILITIES AND PROVISIONS  |        |                       |   |
| ٩. | Current Liabilities  |        |                       |   |
|    | Acceptances  |        | 27.17                 | 32.61                                   |
|    | Sundry Creditors (Refer Note: 2 of Schedule 12)  |        |                       |   |
|    | Small and Medium Enterprises   | 160.84 |                       | 54.30                                   |
|    | Others   | 364.87 |                       | 613.92                                  |
|    |  |        | 525.71                | 668.22                                  |
|    | Dealers' Deposits  |        | 294.23                | 238.99                                  |
|    | Investor Education and Protection Fund shall be credited by the following to the extent required as and when necessary : |        |                       |   |
|    | Unclaimed Dividends & Preference Share Capital   |        | 10.22                 | 3.95                                    |
|    | Other Liabilities  |        | 1383.83               | 951.35                                  |
|    |  |        | 2241.16               | 1895.12                                 |
| 3. | Provisions   |        |                       |   |
|    | For Gratuity   |        | 7.63                  | 19.48                                   |
|    | For Leave encashment   |        | 68.83                 | 60.19                                   |
|    | Dividends:   |        |                       |   |
|    | Proposed Dividend  | 442.87 |                       | 442.87                                  |
|    | Corporate Tax on Dividend  | 75.26  |                       | 75.27                                   |
|    |  |        | 518.13                | 518.14                                  |
|    |  |        | 594.59                | 597.81                                  |
|    | TOTAL  |        | 2835.75               | 2492.93                                 |
|    |  |        | (                     | Rs in million)                          |
|    |  |        | 2008-09               | 2007-08                                 |
| C  | HEDULE 9 OTHER INCOME  |        |                       |   |
|    | Interest received - (Gross)<br>[Tax deducted at source Rs 0.04 million (Rs 1.89 million)]                                |        | 10.56                 | 18.94                                   |
|    | Insurance Claim Received   |        | 0.28                  | 5.25                                    |
|    | Dividend received  |        |                       |   |
|    | On Trade Investments   | 1.06   |                       |   |
|    | On Units of Mutual Fund  | 8.16   | 9.22                  | 12.57                                   |
|    | Export Incentives  |        | 46.58                 | 35.95                                   |
|    | Profit on sale of Fixed Assets   |        | 4.62                  | 14.52                                   |
|    | Foreign Exchange Fluctuation   |        | -                     | 29.10                                   |
|    | Miscellaneous  |        | 167.66                | 137.13                                  |
|    | TOTAL  |        | 238.92                | 253.46                                  |

(Rs in million)

|       |                                 |         | (F        | s in million) |
|-------|---------------------------------|---------|-----------|---------------|
|       |                                 |         | 2008-09   | 2007-08       |
| 5(    | CHEDULE 10 MATERIALS            |         |           |               |
| Д     | Raw Materials consumed          |         |           |               |
|       | Opening Stock                   | 1025.42 |           | 671.65        |
|       | Add : Purchases                 | 7084.37 |           | 6632.11       |
|       |                                 | 8109.79 |           | 7303.76       |
|       | Less : Closing Stock            | 848.35  |           | 1025.42       |
|       |                                 |         | 7,261.44  | 6278.34       |
| 3     | Packing Materials consumed      |         |           |               |
|       | Opening Stock                   | 208.75  |           | 157.48        |
|       | Add : Purchases                 | 2072.90 |           | 1816.93       |
|       |                                 | 2281.65 |           | 1974.41       |
|       | Less : Closing Stock            | 124.62  |           | 208.75        |
|       |                                 |         | 2,157.03  | 1765.66       |
|       | Cost of Traded Goods            |         |           |               |
|       | Opening Stock                   | 136.02  |           | 125.98        |
|       | Add : Purchases                 | 817.12  |           | 638.83        |
|       |                                 | 953.14  |           | 764.81        |
|       | Less : Closing Stock            | 167.21  |           | 136.02        |
|       |                                 |         | 785.93    | 628.79        |
| B C C | (Increase) / Decrease in Stocks |         |           |               |
|       | Closing Stock                   |         |           |               |
|       | Goods in Process                | 140.75  |           | 147.15        |
|       | Finished Goods                  | 987.80  |           | 1105.35       |
|       |                                 | 1128.55 |           | 1252.50       |
|       | Less:                           |         |           |               |
|       | Opening Stock                   |         |           |               |
|       | Goods in Process                | 147.15  |           | 76.44         |
|       | Finished Goods                  | 1105.35 |           | 934.09        |
|       |                                 | 1252.50 |           | 1010.53       |
|       |                                 |         | 123.95    | (241.97)      |
|       | TOTAL                           |         | 10,328.35 | 8430.82       |

|   |                |              | (Rs in mill |
|---|----------------|--------------|-------------|
|   |                | 2008-09      | 2007-       |
| HEDULE 11 OTHER EXPENSES                        |                |              |             |
| Stores and Spares consumed                      |                | 85.20        | 97          |
| Clearing, Forwarding, Octroi Duty, etc.         |                | 770.45       | 617.        |
| Power and Fuel                                  |                | 254.22       | 164         |
| Water Charges                                   |                | 15.23        | 16          |
| Employees' Emoluments :                         |                |              |             |
| [Refer Notes 1 (vii), 6 and 7 of Schedule 12]   | <del></del> -  |              |             |
| Salaries, Wages, Bonus, Allowances, etc.        | 1478.99        |              | 1181        |
| Contribution to Provident and Other Funds       | 102.52         |              | 78          |
| Welfare Expenses                                | 48.94          |              | 42          |
| Wellard Expenses                                |                | 1,630.45     | 1303        |
| Rent  |                | 117.14       | 91          |
| Rates and Taxes                                 |                | 19.44        | 7           |
| Insurance                                       |                | 30.01        | 30          |
| Licence fees                                    |                | 1.39         | 0           |
| Repairs:  |                |              |             |
| Buildings                                       | 22.63          |              | 14          |
| Machinery                                       | 40.43          |              | 28          |
| Others  | 24.76          |              | 21          |
| Others  |                | 87.82        | 64          |
| Directors' Fees                                 |                | 0.15         | 0           |
| Advertisement and Publicity                     |                | 492.38       | 637         |
| Legal, Professional and Consultancy fees        |                | 244.16       | 188         |
| Communication Expenses                          |                | 59.08        | 58.         |
| Printing and Stationery                         |                | 27.39        | 26          |
| Travelling and Conveyance Expenses              |                | 317.44       | 306         |
| Bad Debts                                       |                | 0.58         | 0.          |
| Provision for Doubtful Debts                    |                | 64.32        | 8.          |
| Processing and Packing Charges                  |                | 313.55       | 345         |
| Bank Charges                                    |                | 69.02        | 45.         |
| Commission and Brokerage                        |                | 37.81        | 18.         |
| Miscellaneous expenses                          |                | 244.76       | 252         |
| Scientific Research and Development Expenditure |                | 16.62        | 18.         |
| [Refer Notes 1(v) of Schedule 12]               |                | 10.02        | 10.         |
| Remuneration to Auditors                        |                |              |             |
| Audit Fees                                      | 1.69           |              | 1.          |
| For Other Services                              | 0.89           |              |             |
| FOI Other Services                              | 0.89           | 2.50         | 1.          |
| Donations                                       |                | 2.58         | 3.          |
| Diminution in value of Investments              | <del></del>    | 31.19        | 57.         |
|   | <del></del> ,, | 1.80         |             |
| [Refer Notes 1(vi) of Schedule 12]              |                | 160.70       |             |
| Foreign Exchange Fluctuation                    |                | 160.70       |             |
| [Refer Note 10 of Schedule 12]                  |                |              |             |
| Loss on Fixed Assets Sold / Discarded           |                | 4.95         | 9.          |
| Interest  |                |              |             |
| On Term Loan                                    | 72.91          |              | 37.         |
| On Debentures                                   | 50.20          |              |             |
| Others  | 194.68         | <del>-</del> | 122         |
|   |                | 317.79       | 160         |
| TOTAL   |                | 5,417.62     | 4547.       |

### 1 Significant Accounting Policies:

### i. General

The financial statements are prepared under the historical cost convention, on the basis of a going concern and as per applicable Indian Accounting Standards. The Company follows mercantile system of accounting and recognises income and expenditure on accrual basis.

### ii. Revenue Recognition

- i. Income from sale of goods is recognised upon transfer of significant risk and rewards of ownership of the goods to the customer which generally coincides with delivery and acceptance of the goods sold.
- ii. Interest income is recognised on accrual basis.
- iii. Claims which are not of material nature / Insurance Claim, Octroi Duty, Customs Duty, etc. are accounted for when no significant uncertainties are attached to their eventual receipt.

### iii. Fixed Assets, Depreciation and Impairment Loss

- a. Fixed Assets are stated at cost of acquisition or construction, reduced by accumulated depreciation.
- b. Preoperative expenditure during construction period / trial run: Direct expenses as well as clearly identifiable indirect expenses incurred on the projects during the period of construction are capitalised along with the respective assets.
- c. The Company provides depreciation as under:
- For assets acquired up to 30<sup>th</sup> June 1987, on Straight Line Method (SLM) basis, except certain assets for which Written Down Value (WDV) basis is adopted at rates equivalent to the rates specified in the Income-Tax Act, 1961.
- 2. For assets acquired after 30<sup>th</sup> June 1987 and before 31<sup>st</sup> March 1993, on SLM basis at rates specified in Schedule XIV of the Companies Act, 1956.
- 3. For assets acquired after 31st March 1993, on SLM basis as per new rates prescribed under Schedule XIV vide notification no. GSR 756 (E) dated 16th December 1993 issued by the Department of Company Affairs.
- 4. The Company provides prorata depreciation for additions made during the year except for each asset costing Rs 5,000 or less, for which depreciation has been provided at hundred percent.
- 5. The Goodwill acquired by the Company is amortised over a period of 5 years on SLM basis.
- 6. The Copyrights, Trademarks, Technical Know-how, etc. acquired by the Company are amortised over a period of 10 years on SLM basis.
- d. In case, the recoverable amount of the fixed assets is lower than its carrying amount, provision is made for the impairment loss.

### iv. Method of Valuation of Inventories

- a. Raw Materials and Packing materials are valued at cost on weighted average basis.
- b. Finished goods, including traded goods and work in process are valued at lower of cost and net realisable value.

  Cost (arrived at on weighted average) for this purpose includes direct materials, direct labour, excise duty and appropriate overheads including freight costs up to the ports in respect of finished goods meant for exports.
- c. Consumable stores and spares are valued at lower of cost or net realisable value, as estimated by the management.
- d. Obsolete, defective, unserviceable and slow / non-moving stocks are duly provided for.

### v. Research and Development Expenditure

- a. Capital Expenditure is shown separately in Fixed Assets.
- Revenue expenses including depreciation, except expenditure specifically shown, are charged to respective heads of accounts.

### vi. Investments

- a. Long Term Investments are stated at cost. In case there is a diminution of permanent nature in value of Investments (other than long term strategic investment), the same is provided for.
- b. i. Quoted current investments are stated at the lower of cost and market value.
  - ii. Unquoted current investments are stated at the lower of cost and fair value where available.
- Cost of each investment is arrived at on the basis of the average carrying amount of the total holding of that investment.

### vii. Retirement Benefits

- a. Contribution to Provident, Superannuation and Family Pension funds are funded as a percentage of salary/wages.
- b. Gratuity liability is funded as per group gratuity scheme of Life Insurance Corporation of India.
- c. Leave encashment liability is provided for on the basis of actuarial valuation as at the year end.

### viii. Transactions in foreign currencies

- a. Transactions are recorded at the exchange rates prevailing on the date of transaction.
- b. Foreign currency designated assets and liabilities are restated at the year end rates and the resultant gain or loss is taken to Profit and Loss Account, except in respect of fixed assets which is being capitalised (refer schedule 12 note 10)

### ix Income Tax

Provision for current tax is made on the basis of relevant provisions of the Income Tax Act, 1961. The deferred tax for timing differences between the book and tax profits for the year is accounted for, using the tax rates and laws that have been substantively enacted as of the balance sheet date. Deferred tax assets arising from timing differences are recognised to the extent there is virtual/reasonable certainty that these would be realised in future.

x. Provisions, Contingent Liabilities and Contingent Assets

A provision is made based on a reliable estimate when it is probable that an outflow of resources embodying economic benefits will be required to settle an obligation. Contingent liabilities, if material are disclosed by way of notes to accounts. Contingent assets are neither recognised nor disclosed in the financial statements.

- xi. The Company is entitled to sell sales tax deferment benefits under Maharashtra Energy Development Agency (Windmill Projects)
  Package Scheme of Incentives under the Bombay Sales Tax Act, 1959. Shortfall in the realisation of sale of such benefits to third
  parties are charged fully in the year of sale.
- 2. The company does not have any time during the year amount due to small and medium enterprises (SME) which is outstanding for more than 45 days. Further no interest is paid/payable to such SME creditors. The above information and that given in Schedule 8 "Current Liabilities and Provisions" regarding small and medium enterprises has been determined to the extent such parties have been identified on the basis of information available with the Company.

|     |      |  |       | As at 31st March | As at<br>31 <sup>st</sup> March |
|-----|------|--|-------|------------------|---------------------------------|
|     |      |  |       | 2009             | 2008                            |
| SCH | IEDU | JLE 12 NOTES ON ACCOUNTS   |       |                  |                                 |
| 3.  |      | Contingent liabilities not provided for:   |       |                  |                                 |
|     | i.   | Guarantees given by Banks in favour of Government and others   |       | 56.02            | 69.77                           |
|     | ii.  | Guarantees given by Company  |       | 565.30           | 396.50                          |
|     | iii. | Disputed liabilities in respect of Income Tax, Sales Tax,<br>Central Excise and Customs (under appeal)   |       | 112.25           | 115.62                          |
|     | iv   | Claims against the company not acknowledges as debts.  |       | 76.07            | -                               |
| 4.  |      | Estimated amount of contracts, net of advances, remaining to be executed on capital account and not provided for   |       | 101.81           | 149.88                          |
| 5.  |      | The net amount of exchange differences (credited)/debited to Profit & Loss Account   |       | 160.70           | (29.10)                         |
| 5.  |      | Remuneration to Directors:<br>(Includes benefits which are debited to respective expenses)   |       |                  |                                 |
|     |      | a. Remuneration  |       | 41.45            | 35.47                           |
|     |      | b. Commission  |       | 42.75            | 57.61                           |
|     |      | c. Provident Fund Contribution   |       | 2.24             | 1.79                            |
|     |      | d. Other Perquisites   |       | 2.90             | 3.89                            |
| 7.  |      | Computation of Net Profit for Commission Payable to Directors in accordance with Section 198 of the Companies Act, 1956.  Profit as per Profit and Loss Account before provision for taxation and commission to directors. |       | 1674.76          | 2300.37                         |
|     |      | Add: Directors' remuneration   | 41.45 |                  | 35.47                           |
|     |      | Contribution to Provident Fund   | 2.24  |                  | 1.79                            |
|     |      | Other Perquisites  | 2.90  |                  | 3.89                            |
|     |      |  |       | 46.59            | 41.15                           |
|     |      |  |       | 1721.35          | 2341.52                         |
|     |      | Less: Profit/(Loss) on sale of investments   |       | -                | (1.20)                          |
|     |      | Profit/(Loss) on sale of fixed assets  |       | (0.33)           | 6.05                            |
|     |      | Net Profit for the year for the purpose of Directors' Commission   |       | 1721.68          | 2336.67                         |
|     |      | Commission payable to Directors  |       |                  |                                 |
|     |      | a. Managing Director, Joint Managing Director and Wholetime Directors  |       | 40.20            | 55.21                           |
|     |      | b. Others  |       | 2.55             | 2.40                            |
|     |      |  |       | 42.75            | 57.61                           |

|     |  | As at 31st March 2009 | As at<br>31 <sup>st</sup> March<br>2008 |
|-----|--|-----------------------|---|
| 8.  | Sundry debtors include amount due from :   |                       |   |
|     | Company as per Section 370 (1B) of the Companies Act, 1956 :<br>Parekh Marketing Limited   | 114.97                | 104.11                                  |
| 9.  | The borrowing cost on Foreign Currency Convertible Bonds / ECB of Rs 87.09 million has been capitalised during the year.   |                       |   |
| 10. | Earlier, the Company dealt with the difference (gain / loss) in respect of Foreign currency transactions in compliance with AS 11 prescribed by the Central Government pursuant to Section 211 (3C) of the Companies act,1956, by recognising the same as part of the profit or loss. Following the issue of the notification no G.S.R.225 (E) dated 31st March 2009 by the Central Government optionally permitting the modification in such treatment retrospectively from 7th December, 2006, the Company has exercised the option permitted there under to treat such differences relating to assets as adjustments in the carrying value of such depreciable assets and amortise other differences of a specified nature over the term of the relative item. Accordingly, the Company has reversed a sum of Rs 235.29 million, charged as an expense / loss earlier and adjusted the carrying value of relative depreciable fixed assets and a further sum of Rs 164.81 million as so amortisable and the effect thereof is reflected in the financial year ended on 31st March 2009. |                       |   |
|     | Further for earlier period, the exchange gain of Rs 4.70 millions has also been adjusted in a similar manner with corresponding debit to general reserve   |                       |   |

11. Additional information pursuant to the provisions of paragraphs 3, 4C and 4D of part II of Schedule VI to the Companies Act, 1956: Details of licenced capacity, installed capacity, production and sales of the goods manufactured:

### . DETAILS OF THE GOODS MANUFACTURED/SALES/STOCKS

| Class of<br>Goods <sup>A</sup> | Licenced<br>Capacity* | Installed<br>Capacity*<br>Approx. | Opening<br>Stock<br>(Qty) | Opening<br>Stock<br>(Rs in<br>million) | Production<br>Meant for<br>Sale (Qty) | Sales <sup>B</sup> (Qty) | Sales <sup>B</sup><br>(Rs in<br>million) | Closing<br>Stock<br>(Qty) | Closing<br>Stock<br>(Rs in<br>million) |
|--------------------------------|-----------------------|-----------------------------------|---------------------------|--|---------------------------------------|--------------------------|--|---------------------------|--|
| Dyestuffs                      |                       |                                   |                           |  |                                       |                          |  |                           |  |
| M.T.                           | 3900                  | 3144                              | 2349                      | 173.04                                 | 18952 <sup>c</sup>                    | 18939                    | 1682.46                                  | 2362                      | 184.54                                 |
|                                | (3900)                | (2520)                            | (2302)                    | (205.02)                               | (22693)                               | (22646)                  | (1396.03)                                | (2349)                    | (173.04)                               |
| K.L.                           |                       |                                   | 662                       | 113.65                                 | 5580 <sup>D</sup>                     | 5647                     | 1135.35                                  | 595                       | 79.86                                  |
|                                |                       |                                   | (564)                     | (90.66)                                | (5490)                                | (5392)                   | (1024.24)                                | (662)                     | (113.65)                               |
| Chemicals                      |                       |                                   |                           |  |                                       |                          |  |                           |  |
| M.T.                           | 341115                | 239380                            | 10373                     | 523.34                                 | 133931 <sup>E</sup>                   | 134685                   | 11108.45                                 | 9619                      | 453.30                                 |
|                                | (307439)              | (208860)                          | (7838)                    | (393.71)                               | (144784)                              | (142249)                 | (10401.11)                               | (10373)                   | (523.34)                               |
| K.L.                           | 34260                 | 28740                             | 2781                      | 251.86                                 | 29458 <sup>F</sup>                    | 29408                    | 3460.89                                  | 2831                      | 227.35                                 |
|                                | (34260)               | (21654)                           | (2478)                    | (208.19)                               | (25785)                               | (25482)                  | (2989.16)                                | (2781)                    | (251.86)                               |
| Others Nos. Lac                |                       |                                   | 100                       | 43.47                                  | 2225 <sup>G</sup>                     | 2227                     | 511.47                                   | 98                        | 42.75                                  |
|                                |                       |                                   | (91)                      | (36.51)                                | (1338)                                | (1329)                   | (421.06)                                 | (100)                     | (43.47)                                |
| Traded Goods                   | -                     |                                   |                           | 136.02                                 |                                       |                          | 1073.04                                  |                           | 167.20                                 |
|                                |                       |                                   |                           | (125.98)                               |                                       |                          | (777.60)                                 |                           | (136.02)                               |
|                                |                       |                                   |                           | 1241.38                                |                                       |                          | 18971.66                                 |                           | 1155.00                                |
|                                |                       |                                   |                           | (1060.07)                              |                                       |                          | (17009.20)                               |                           | (1241.38)                              |

- \* This being technical matter, is as certified by the Management and relied upon by Auditors.
- A Class of Goods is based on main classification given in the Industries (Development and Regulation) Act, 1951.
- B Excluding Resale of Raw Materials / Packing Materials Rs 101.84 million (Rs 14.51 million)
- C Includes 16621 Tonnes (20255 Tonnes) produced in the factory of third party.
- D Includes 3775 KL (5411 KL) produced in the factory of third party.
- E Includes 34723 Tonnes (52922 Tonnes) produced in the factory of third party.
- F Includes 4243 KL (3851 KL) produced in the factory of the third party.
- G Includes 2219 Nos Lac (1338 Nos Lac) produced in the factory of the third party. Figures in bracket indicate previous year's figures.

| ii. a  | Value of Imported and Indigenous Raw Materials consumed and percentage thereof: |                          |                        |                |                        |
|--------|---|--------------------------|------------------------|----------------|------------------------|
|        |   | 2008-09<br>Rs in million |                        | 2008 -09<br>%  | 2007-08<br>%           |
|        | Imported  | 2550.69                  | 2677.01                | 35.56          | 42.74                  |
|        | Indigenous  | 4621.47                  | 3586.82                | 64.44          | 57.26                  |
|        |   | 7172.16                  | * 6263.83 *            | 100.00         | 100.00                 |
| ii. b. | Consumption of Raw Materials  |                          | 2008-09                |                | 2007-08                |
|        |   | Quantity<br>MT           | Value<br>Rs in million | Quantity<br>MT | Value<br>Rs in Million |
|        | Vinyl Acetate Monomer   | 10354                    | 723.19                 | 12768          | 757.67                 |
|        | Miscellaneous   |                          | 6448.97                |                | 5506.16                |
|        | (None of which individually account for more than 10% of total consumption)     |                          |                        |                |                        |
|        |   |                          | 7172.16 *              |                | 6263.83 *              |

### Notes:

|      |                                  | 2008-09 | 2007-08 |
|------|----------------------------------|---------|---------|
| iii. | C.I.F. Value of Imports:         |         |         |
|      | Raw Materials                    | 2181.09 | 2145.96 |
|      | Capital Goods                    | 36.50   | 74.79   |
|      | Others                           | 311.93  | 219.93  |
|      |                                  | 2529.52 | 2440.68 |
| iv.  | Expenditure in Foreign Currency: |         |         |
|      | Foreign Travel                   | 27.18   | 27.01   |
|      | Professional Fees                | 113.96  | 70.07   |
|      | Interest                         | 16.03   | 17.56   |
|      | Others                           | 144.77  | 101.39  |
|      |                                  | 301.94  | 216.03  |
| iv.  | Earnings in Foreign Exchange:    |         |         |
|      | FOB Value of Exports             | 1819.53 | 1441.86 |
|      | Others                           | 3.60    | -       |
|      |                                  | 1823.13 | 1441.86 |

<sup>\*</sup> Net of Resale of Raw Materials Rs 89.28 million (Rs 14.51 million)

### 12. Segment reporting

| Business Segments  | Consumer             | Industrial | Others    | T      |
|--|----------------------|------------|-----------|--------|
|  | & Bazaar<br>Products | Products   |           |        |
| REVENUE  | Froducts             |            |           |        |
| External Sales   | 13864.50             | 4177.65    | 1031.35   | 1907   |
| External Sales   |                      |            |           |        |
| Inter Segment Devenue (at sect plus 1004)                  | (12202.60)           | (3667.52)  | (1153.59) | (1702) |
| Inter Segment Revenue (at cost plus 10%)                   | 19.12                | 349.16     | 610.25    | 97     |
| T-t-I D  | (22.23)              | (351.49)   | (435.02)  | (808)  |
| Total Revenue  | 13883.62             | 4526.81    | 1641.60   | 2005   |
| DECLII TO  | (12224.83)           | (4019.01)  | (1588.61) | (1783) |
| RESULTS  |                      |            |           |        |
| Segment Results  | 2546.09              | 531.15     | 92.78     | 317    |
|  | (2453.21)            | (504.20)   | (170.30)  | (312   |
| Unallocated Corporate Expenses                             |                      |            |           | 141    |
|  |                      |            |           | (943   |
| Unallocated Corporate Income                               |                      |            |           | 17     |
|  |                      |            |           | (18    |
| Operating Profit   |                      |            | -         | 193    |
|  |                      |            |           | (237   |
| Interest Expenses  |                      |            |           | 31     |
| interest Expenses  |                      |            |           | (16)   |
| Interest / Dividend Income                                 |                      |            |           | 1      |
| interest / Dividend income                                 |                      |            |           |        |
| Leave Te (Dec Sie Controllie en ID Constitution)           |                      |            |           | (3     |
| Income Tax (Provision for Taxation and Deferred Taxation ) |                      |            |           | 16     |
|  |                      |            |           | (36:   |
| Net Profit   |                      |            |           | 146    |
|  |                      |            |           | (1879  |
| OTHER INFORMATION  |                      |            |           |        |
| Segment Assets   | 5153.63              | 1898.45    | 499.46    | 755    |
|  | (4895.12)            | (1901.63)  | (612.87)  | (740   |
| Unallocated Corporate Assets                               |                      |            |           | 864    |
|  | <u> </u>             |            |           | (6776  |
| Total assets   |                      |            |           | 1619   |
|  |                      |            |           | (1418  |
| Segment Liabilities  | 1244.70              | 477.54     | 187.29    | 190    |
|  | (902.61)             | (379.29)   | (151.63)  | (143   |
| Unallocated Corporate Liabilities                          |                      |            |           | 696    |
|  |                      |            |           | (632)  |
| Total liabilities  |                      |            |           | 887    |
| Constal Engage   |                      |            |           | (776)  |
| Capital Expenditure  | 516.37               | 97.86      | 8.97      | 62     |
|  | (530.79)             | (121.27)   | (403.44)  | (105   |
| Unallocated Corporate Capital Expenditure                  |                      |            |           | 109    |
|  |                      |            |           | (140   |
| Depreciation   | 247.23               | 73.34      | 41.02     | 36     |
|  | (188.03)             | (61.20)    | (40.70)   | (28    |

### INFORMATION ABOUT GEOGRAPHICAL SEGMENTS

(Rs in million)

| GFOGRAPHICAL SEGMENTS                           | India    |          | Other Countries |         | Total    |          |
|---|----------|----------|-----------------|---------|----------|----------|
| GEOGRAPHICAL SEGMENTS                           | 2008-09  | 2007-08  | 2008-09         | 2007-08 | 2008-09  | 2007-08  |
| Sales Revenue                                   | 17157.90 | 15490.97 | 1915.60         | 1532.74 | 19073.50 | 17023.71 |
| Carrying amount of Segment Assets               | 15283.40 | 13648.62 | 618.26          | 537.05  | 16192.91 | 14185.67 |
| Additions to Fixed Assets and Intangible Assets | 1721.71  | 2462.32  | 1.99            | -       | 1723.70  | 2462.32  |

### Notes:

### SEGMENT INFORMATION

### **Business Segment**

The Company is operating into three business segments: Consumer & Bazaar Products, Industrial Products and Others. This segmentation is based around customers...

Consumer & Bazaar Products consist of mainly Adhesives, Sealants, Art Materials and Construction Chemicals.

Industrial Products consists of Organic Pigments, Industrial Resins and Industrial Adhesives.

Others consist of VAM manufacturing unit of Vinyl Chemicals (India) Ltd. demerged into the Company wef 1st April 2007.

### **Geographical Segment**

For the purpose of geographical segment the sales are divided into two segments: Sales within India and Sales to other countries.

### 13. Deferred Taxation:

Out of the net deferred tax liability of Rs 440.86 million as at 31st March, 2009, the major components of deferred tax balances are set out below:

|    |  | Upto 31 <sup>st</sup><br>March<br>2008 | During<br>the year<br>2008-09 | Carried as at 31st March 2009 |
|----|--|--|-------------------------------|-------------------------------|
|    | Deferred Tax Liability   |  |                               |                               |
|    | i) Difference between Accounting and Tax Depreciation (Cumulative)   | 454.85                                 | 51.27                         | 506.12                        |
|    |  |  |                               |                               |
|    | Deferred Tax Assets  |  |                               |                               |
|    | i) Leave Salary & Others   | 31.95                                  | 33.31                         | 65.26                         |
|    |  |  |                               |                               |
| В. | Net Deferred Tax Liability   | 422.90                                 | 17.96                         | 440.86                        |
|    | The above working of deferred tax is based on assessment orders where assessments are complete and on return of income in other cases. |  |                               |                               |

### 14. Earnings Per Share

(Rs in million)

|  | As at 31st March 2009 | As at<br>31 <sup>st</sup> March<br>2008 |
|--|-----------------------|---|
| Weighted Average no of shares used in computing Basic Earnings per share   | 253067306             | 253067306                               |
| Add Weighted average Potential no of equity shares that could arise on exercise of option on Zero Coupon Convertible Bonds from 16 <sup>th</sup> Jan 2008 to 1 <sup>st</sup> December 2012 | 5981577               | 1966214                                 |
| Weighted Average no of shares used in computing Diluted Earnings per share   | 259048883             | 255033520                               |
| Net Profit after tax and Preference dividend and Tax on it ( Rs in million)  | 1462.91               | 1883.53                                 |
| Basic Earnings Per Share * (Rs)  | 5.78                  | 7.44                                    |
| Diluted Earnings Per Share * (Rs)  | 5.65                  | 7.38                                    |
| * For the least of Court of Court  |                       |   |
| * Equity shares of face value of Re 1 each   |                       |   |

### 15. a) Particulars of Unhedged foreign currency Exposure as at Balance Sheet Date

| Particulars  | Amount  |  |  |
|--|---|--|--|
| Export Debtors   | Rs.593.5 millions (USD 10.68 millions, Euro 0.6 millions, GBP 0.1 millions, THB 1.1 millions, Zar 0.05 millions)  Previous Year Rs.521.2 millions (USD 11.29 millions, Euro 0.9 millions, GBP 0.2 millions) |  |  |
| Creditors Rs 104.10 millions (USD 2.05 millions, Euro 0.09 millions) Previous Year Rs 74.16 millions (USD 1.73 millions, Euro 0.33 millions) |   |  |  |
| Loans  Rs.2515.8 millions (USD 50.2 millions ) Previous Year Rs.2744.8 millions (USD 66.98 millions, Euro 1.2 millions, GBP 0.03 millions)   |   |  |  |

### 15. b) Details of Forward Contract outstanding as at the End of Year

| Currency | No. of Contracts | Buy Amount    | Purpose  |
|----------|------------------|---------------|--|
| USD      | 3                | 5.67 millions | ECB loans for purchase of Assets and overseas Investments. |
| USD      | 5                | 1.25 millions | Import of Raw Materials.                                   |

### 16. Related Party Disclosures

Related Party Disclosures as required by AS-18, "Related Party Disclosures", are given below:

| i | Relat | ionships:   |  |
|---|-------|---|--|
|   | a.    | Parekh Marketing Ltd.   | Significant Influence  |
|   | b.    | Vinyl Chemicals (India) Ltd.  | Substantial Interest in Voting Power (Associate)                           |
|   | C.    | Kalva Marketing and Services Ltd.                                   | Significant Influence  |
|   | d.    | Nitin Enterprises   | Controlling Interest   |
|   | e.    | Fevicol Company Ltd.  | 100% Subsidiary  |
|   | f.    | Bhimad Commercial Co Pvt Ltd.                                       | 100% Subsidiary  |
|   | g.    | Madhumala Traders Pvt Ltd.  | 100% Subsidiary  |
|   | h.    | Pagel Concrete Technologies Pvt Ltd.                                | 75% Subsidiary   |
|   | i.    | Pidilite International Pte Ltd.                                     | 100% Subsidiary  |
|   | j.    | Pidilite Middle East Ltd.   | 100% Subsidiary  |
|   | k.    | Pulvitec do Brasil Industria e Comercio de Colas e<br>Adesivos Ltda | 100% Subsidiary  |
|   | l.    | Pidilite USA Inc  | 100% Subsidiary  |
|   | m.    | Jupiter Chemicals (LLC)   | 100% Subsidiary of wholly owned subsidiary                                 |
|   | n.    | Nebula Trading FZE  | Wound up wef 11 <sup>th</sup> January 2009                                 |
|   | 0.    | P.T. Pidilite Indonesia   | 100% Subsidiary of wholly owned subsidiaries                               |
|   | p.    | Pidilite Speciality Chemicals Bangladesh Pvt Ltd.                   | 100% Subsidiary of wholly owned subsidiaries                               |
|   | q.    | Pidilite Innovation Centre Pte Ltd.                                 | 100% Subsidiary of wholly owned subsidiaries                               |
|   | r.    | Pidilite Industries Egypt - SAE                                     | 100% Subsidiary of wholly owned subsidiaries                               |
|   | S.    | Chemson Asia Pte Ltd.   | 100% Subsidiary of wholly owned subsidiary                                 |
|   | t.    | Pidilite Bamco Ltd.   | 75% Subsidiary of wholly owned subsidiary                                  |
|   | U.    | Pidilite South East Asia Ltd.                                       | 100% Subsidiary of wholly owned subsidiary                                 |
|   | V.    | Bamco Supply Services Ltd.  | 49% Subsidiary of wholly owned subsidiary and having significant influence |

### ii Key Management Personnel :

Sarva Shri M B Parekh - Managing Director, N K Parekh - Jt Managing Director, A B Parekh and A N Parekh - Whole Time Directors, Shri V. S. Vasan - Whole Time Director

### iii Other Directors

Sarva Shri B K Parekh, S K Parekh, R M Gandhi, N J Jhaveri, B S Mehta, R Kapoor , Y Mahajan, B Puri and D. Bhattacharya

| IOTES ON ACCOUNTS |  |
|-------------------|--|
| SCHEDULE 12 ▷     |  |

| Nitrue of Fansaction   The Payorh   Nitrue   Payorh   Nitrue of Fansaction   The Payorh      | .≥         | Transactions with Related Parties during the year ended 31st March 2009 are as follows | ear ended 3 | 1st March 200 | 09 are as fo | . swo    |          |         |          |          |          |          | (Rs in million)    |
|--|------------|--|-------------|---------------|--------------|----------|----------|---------|----------|----------|----------|----------|--------------------|
| Substituting   Training   Train   |            | Nature of Transaction  | -9H         | Parekh        | VinV         | Kalva    | Nitin    | Bhimad  | Mad-     | Pagel    | Pidilite | Pidilite | Pulvitec do        |
| Thirting    |            |  | mune-       | Market-       | Chem-        | Market-  | Enter-   | Commer- | humala   | Concrete | Interna- | Middle   | Brasil Industria e |
| Sees and Feetied Incore   Direct   Ltd. (Infal)   Services   Cut   Ltd.   Ltd.   Cut   C   |            |  | ration to   | ing           | icals        | ing and  | prises   | cial    | Traders  | Technol- | tional   | East     | Comercio de        |
| Sees and Related Income   S6594   Nai  |            |  |             | Ltd.          | (India)      | Services |          | Co Pvt  | Pvt Ltd. | ogy Pvt  | Pte Ltd. | Ltd.     | Colas e            |
| Sees and Peetled Income  Other |            |  | 2           |               | j            | j        |          | j       |          | j        |          |          | מכייו כי ביימי     |
| Comparison   | ю          | Sales and Related Income   |             | 505.90        | Ē            | Ē        | 1.06     | Ē       | Ē        | Ē        | Ē        | ₹        | 14.02              |
| Compassion of the Related Services   Nil   |            |  |             | (1829.58)     | (IZ)         | (iZ)     | (0.19)   | (iz)    | (IZ)     | (IIX)    | (iZ)     | (iii)    | (IIX)              |
| - Stitung fees and Other Related Services  | ġ          | Other Income<br>(including Electricity Generation)                                     |             | Ē             | Ž            | Ë        | Z        | Ē       | Ē        | Ē        | Z        | Ē        | 0.10               |
| Purchases and Other Related Services   Nai (68114)   (140)     |            |  |             | (0.47)        | Ē            | (0.03)   | (III)    | (III)   | (iiii    | (III)    | Ē        | (IZ)     | (IIV)              |
| - Stitutog Fees - O15 - Standardon to Directory: O24 - Commission to Non Executive Directory C1023 - Commission to Non Executive Directory C240 - Nii Nii Nii Nii Nii Nii Nii Nii Nii N   | Ü          | Purchases and Other Related Services   |             | ≅             | 707.12       | Ē        | 83.70    | Ē       | Ē        | ≅        | Ē        | Ē        | Ē                  |
| Setting Fees   Countries and payable (Net of received by the countries and by   |            |  |             | (IZ)          | (681.14)     | (IX)     | (3.37)   | (III)   | (IZ)     |          | (IZ)     |          | (III)              |
| - Stiting Fees - Managing Directory Jt Managing Directory 6644 - Whole Time Directory 27102 - Commission to Non Executive Directors 240 - Investment in Share Capital (224) - Commission to Non Executive Directors (224) - Commission to Non Executive Directors (224) - Commission to Non Executive Directors (224) - Nil   | Ъ.         | Remuneration to Directors:   |             |               |              |          |          |         |          |          |          |          |                    |
| - Managing Directory. Jt Managing Directory 50.34  |            | - Sitting Fees   | 0.15        |               |              |          |          |         |          |          |          |          |                    |
| - Whole Time Director/Jt Managing Director / 2132 - Whole Time Director/Jt Managing Director / 2132 - Whole Time Directors (234) - Commission to Non Executive Directors (234) - Nii Nii Nii Nii Nii Nii Nii Nii Nii Ni  |            |  | (0.24)      |               |              |          |          |         |          |          |          |          |                    |
| The Projectors   C7102    C7103    C7   |            | - Managing Director/Jt Managing Director   | 66.44       |               |              |          |          |         |          |          |          |          |                    |
| Whole Time Directors         2036  |            |  | (71.02)     |               |              |          |          |         |          |          |          |          |                    |
| Commission to Non Executive Directors   C2.534    Nil   Ni   |            | - Whole Time Directors   | 20.36       |               |              |          |          |         |          |          |          |          |                    |
| Commission to Non Executive Directors   C240    Nii    |            |  | (25.34)     |               |              |          |          |         |          |          |          |          |                    |
| 19245   1924   |            | - Commission to Non Executive Directors  | 2.40        |               |              |          |          |         |          |          |          |          |                    |
| Nil  |            |  | (2.40)      |               |              |          |          |         |          |          |          |          |                    |
| Loans Given/(Taken)  | a.         | Investment in Share Capital  |             | Ē             | Ē            | Ē        | Ē        | Ē       | Ē        | Ē        | 192.45   | 122.99   | 128.71             |
| Loans Given/(Taken)  |            |  |             | Ē             | Ē            | (IIZ)    | (IZ)     | (0.17)  | (0.17)   | Ē        | (121.88) | (81.67)  | (531.07)           |
| NI   0.53   NI   0.53   NI   NI   NI   NI   NI   NI   NI   N   | <u></u>    | Loans Given/(Taken)  |             | Ē             | Ē            | Ē        | Ē        | Ē       | Ē        | Ē        | Ē        | Ē        | 54.31              |
| Purchase of Fixed Assets   |            |  |             | (iz)          | (IZ)         | (Nil)    | (III)    | (16.50) | (16.50)  | (iz)     | (Nil)    | (III)    | (IIV)              |
| Sale of Fixed Assets   | 9.         | Purchase of Fixed Assets   |             | Ē             | 0.53         | 0.72     | Ē        | Ē       | Ē        | Ē        | Ē        | Ē        | Ē                  |
| Sale of Fixed Assets         NII   |            |  |             | (63.26)       | (iii)        | (IIZ)    | (IZ)     | Ī       | (iii)    | <u>Z</u> | (IZ)     | (iiZ)    | (IIZ)              |
| Nil    | ۲.         | Sale of Fixed Assets   |             | Ē             | Ē            | Ē        | Ē        | Ē       | Ē        | Ē        | Ē        | Ē        | 1.46               |
| Interest Paid / (Received)   |            |  |             | (12.00)       | (iz)         | (IIX)    |          | (IZ)    |          | Ē        | Ē        | (III)    | (IIV)              |
| Reimbursement of expenses made         1.45         7.13         Nij         (Nij)         (   | :          | Interest Paid / (Received)   |             | Ē             | Ē            | Ē        | Ē        | Ē       | Ē        | Ē        | Ē        | Ē        | (3.60)             |
| Reimbursement of expenses made         1.45         7.13         Nij         Nij <th< td=""><td></td><td></td><td></td><td>Ē</td><td>(iii)</td><td>(IIV)</td><td>(IZ</td><td>(IZ)</td><td></td><td>Ī</td><td>(IZ)</td><td>(iiZ)</td><td>((4.49))</td></th<>  |            |  |             | Ē             | (iii)        | (IIV)    | (IZ      | (IZ)    |          | Ī        | (IZ)     | (iiZ)    | ((4.49))           |
| Reimbursement of expenses received         0.61         0.75         Ni         (Ni)         (Nii)         (Nii) <th< td=""><td>·<u>·</u></td><td>Reimbursement of expenses made</td><td></td><td>1.45</td><td>7.13</td><td>Ē</td><td>Ē</td><td>Ē</td><td>Ē</td><td>Ē</td><td>Ē</td><td>Ē</td><td>1.27</td></th<>  | · <u>·</u> | Reimbursement of expenses made   |             | 1.45          | 7.13         | Ē        | Ē        | Ē       | Ē        | Ē        | Ē        | Ē        | 1.27               |
| Reimbursement of expenses received         0.61         0.75         Nii   |            |  |             | (0.78)        | (IZ)         | (IZ      | (IIZ)    | (E)     | (EZ)     | Ē        | (EZ)     | (IIZ)    | (IIV)              |
| Provision For Doubtful Debts Made  | Τ.         | Reimbursement of expenses received   |             | 0.61          | 0.75         | Ē        | Ē        | Ē       | Ë        | Ē        | Ē        | ≅        | Ē                  |
| Provision For Doubtful Debts Made         Nii         Nii <t< td=""><td></td><td></td><td></td><td>(20.69)</td><td>(iiii)</td><td>(IIZ)</td><td>(IZ)</td><td>(iii</td><td>(iiX)</td><td>(iz)</td><td>(iiZ)</td><td>(IIX)</td><td>(IiN)</td></t<>   |            |  |             | (20.69)       | (iiii)       | (IIZ)    | (IZ)     | (iii    | (iiX)    | (iz)     | (iiZ)    | (IIX)    | (IiN)              |
| Outstanding Balances : 114.97 35.60 Nii (Nii) (N |            | Provision For Doubtful Debts Made  |             | Ē             | Ē            | Ē        | Ē        | Ē       | Ē        | Ē        | Ē        | Ē        | Ē                  |
| Outstanding Balances :         114.97         35.60         Nii         0.12         Nii   |            |  |             | Ē             | (III)        | (IIX)    | (III)    | (III)   | (III)    | Ī        | (E)      | (III)    |                    |
| 114.97   35.60   Nii   0.12   Nii   Niii   Niii   Niii   Nii   Niii   Niii   Niii   Niii   Niii   Niii   Niii   Niii   Niiii   | Ë          |  |             |               |              |          |          |         |          |          |          |          |                    |
| (104.11) (NII) (NII) (O.19) (NII) (N |            | - Debtors  |             | 114.97        | 35.60        | Ē        | 0.12     | Ē       | Ē        | Ē        | Ē        | ī        | 19.34              |
| 1.61   64.02   Nil   3.93   Nil   Nil   Nil   0.54     (0.25)   (65.01)   (Nil)   (3.37)   (Nil)   (   |            |  |             | (104.11)      |              | (iz)     | (0.19)   | (IZ     | (IZ)     | (iZ)     | (iii)    | (III)    | (6.49)             |
| (0.25) (65.01) (Ni) (3.37) (Ni) (Nii) (Nii |            | - Creditors  |             | 1.61          | 64.02        | Ē        | 3.93     | Ē       | ₹        | Ē        | 0.54     | Ē        | īZ                 |
| (113.36) (6501) (NI) ((3.18)) (NI) (NII) (NII) (NII) (NII) (NIII) (NIII) (NIII) (NIII) (NIII) (NIIII) (NIIII) (NIIIII) (NIIIIIIIIII  |            |  |             | (0.25)        | (65.01)      | (IIV)    | (3.37)   | (IIX)   | (III)    | (IIX)    | (IIV)    | (Nil)    | (Nil)              |
| (65.01) ((Ni) ((3.18)) (Nii) (Nii)   |            | - Outstanding Payable (Net of receivable)  |             | (113.36)      | 28.42        | Ē        | 3.81     | Ŋ       | N        | N        | 0.54     | Ē        | (19.34)            |
|  |            |  |             | ((103.86))    | (65.01)      | (iiZ)    | ((3.18)) | îZ      | (E)      | Ē        |          | (IZ)     | ((6.49))           |

During the year, loan given to Pulvitec do Brasil Industria e Comercio de Colas e Adesivos Ltda of Rs 68.19 Mil Converted in to Equity Shares and additional loan given of Rs 123.23 Mil No amounts have been written off or written back during the year in respect of debts due from or to Related Parties.

| follows:       |
|----------------|
| 009 are as     |
| 31st March 2   |
| ear ended      |
| uring the y    |
| ed Parties d   |
| with Relate    |
| Transactions w |
| . <u>≥</u>     |

| Nature of Transaction                           | OHILI-O      | Linitor  | chidoly    | TO        | OHIT!C     | 0.0111+0 | O+III-PIO  | Chomocon   | CHILCIO | CHILIFO | Bamco    | Total      |
|---|--------------|----------|------------|-----------|------------|----------|------------|------------|---------|---------|----------|------------|
| ואמנטו לי טו זו מוואמכנוטוו                     | רוווות       | Chemi-   | Trading    | Pidilita  | Snecjality | - באטטען | Industries | Asia       | Ramco   | South   | Sinnly   | - O[a]     |
|   | τη<br>-      |          | 11 adii 19 | - ומווונב | Chamicals  | B v ci+  | Earth CAE  | DIS (+ C+C | ) t     | - Fact  | Sorvicos |            |
|   | Di           | (L.L.C.) | 77         | -Sia      | Bangladesh | Centre   | Egypt SAE  | רום<br>ה   | D       | Asia    | Limited  |            |
|   |              |          |            |           | Pvt Ltd.   | Pte Ltd. |            |            |         |         |          |            |
| Sales and Related Income                        | Ē            | 4.53     | 23.57      | 2.64      | 1.68       | Ē        | 6.62       | 0.07       | 09.0    | Ē       | 0.56     | 561.25     |
|   | (9.48)       | (3.30)   | (56.04)    | (11.95)   | (IIV)      | (IIX)    | (iii)      | (0.23)     | (IZ)    | (IIX)   | (IZ)     | (1910.77)  |
| Other Income (including Flactricity Generation) | Ž            | 940      | Ž          | Ž         | 000        | ij       | 000        | 700        | 08.0    | Ž       | Ž        | 101        |
|   |              | O.S.     |            | Nil V     | Silvi Mili |          | CilV.      | (SI)       | S (iik) |         |          | 5 6        |
|   | (  \rangle ) | (IINI)   |            | (IIIVI)   | (IINI)     | (IINI)   |            | (IIVI)     |         | (111)   |          | (0.50)     |
| Purchases and Other Related Services            | 11.91        | 37.35    | 25.79      | 12.06     | 0.34       | 15.50    | Ē          | 4.50       | 0.16    | 13.88   | Z        | 912.31     |
|   | (12.01)      | (EZ)     | (21.86)    | (10.05)   | (9.11)     | (17.99)  |            | (3.94)     | (0.41)  | (iz)    | (iiZ)    | (759.88)   |
| Remuneration to Directors:                      |              |          |            |           |            |          |            |            |         |         |          |            |
| - Sitting Fees                                  |              |          |            |           |            |          |            |            |         |         |          | 0.15       |
|   |              |          |            |           |            |          |            |            |         |         |          | (0.14)     |
| - Managing Director/Jt Managing Director        |              |          |            |           |            |          |            |            |         |         |          | 66.44      |
|   |              |          |            |           |            |          |            |            |         |         |          | (46.13)    |
| - Whole Time Directors                          |              |          |            |           |            |          |            |            |         |         |          | 20.36      |
|   |              |          |            |           |            |          |            |            |         |         |          | (18.04)    |
| - Commission to Non Executive Directors         |              |          |            |           |            |          |            |            |         |         |          | 2.40       |
|   |              |          |            |           |            |          |            |            |         |         |          | (2.00)     |
| Investment in Share Capital                     | 155.33       | Ē        | Ē          | Ē         | Ē          | Ē        | 3.00       | Ē          | Ē       | 0.15    | Ē        | 602.63     |
|   | (106.07)     | (Z       | (IZ)       | (iZ)      |            | Ē        | (1.17)     | Ē          | (Z)     | Ē       | (III)    | (842.20)   |
| Loans Given/(Taken)                             | ≅            | Ē        | Ē          | Ē         | Ē          | Ē        | Ē          | Ē          | Ē       | Ē       | Ē        | 54.31      |
|   | ((120.28))   | (E)      | (III)      | Ē         | (IIV)      | (IZ)     |            |            | (IIZ)   | (IZ)    | (III)    | ((87.28))  |
| Purchase of Fixed Assets                        | ₩            | 0.19     | Ē          | Ē         | 0.52       | Ē        | Ē          | Ē          | Ē       | Ē       | Ē        | 1.96       |
|   |              | (iz)     | (III)      | (iz)      | (IIV)      | (III)    |            |            | (IZ)    | (IIX)   | (Nil)    | (63.26)    |
| Sale of Fixed Assets                            | Ē            | Ē        | Ē          | Ē         | 2.47       | Ē        | 2.78       | Ē          | Ē       | Ē       | Ē        | 6.7        |
|   | (IZ)         | (IZ)     | (III)      | (iz)      | (JiZ)      | (III)    |            |            | (IZ)    | (IIX)   | (III)    | (12.00)    |
| Interest Paid / (Received)                      | Ē            | Ē        | Ē          | Ē         | Ē          | Ē        | Ē          | ₹          | Ē       | Ē       | Ē        | (3.60      |
|   | ((4.17))     | (iz)     | (III)      | (iii)     | (IIZ)      | (III)    | (IIV)      | (JiZ)      | (IZ)    | (IIZ)   | (III)    | ((8.66))   |
| Reimbursement of expenses made                  | 0.44         | 0.40     | 0.01       | Ē         | 0.17       | Ē        | 0.01       | Ē          | 2.33    | Ē       | Ē        | 13.21      |
|   |              | (E)      | (N)        | (E)       |            | (IIX)    |            | (0.06)     | (3.32)  | (III)   | (III)    | (4.16)     |
| Reimbursement of expenses received              | Ē            | 0.71     | 0.17       | Ē         | Ē          | Ē        | Ē          | 0.20       | 0.56    | 0.75    | 0.04     | 3.79       |
|   | (IZ)         | (0.10)   | (2.08)     | (0.17)    | (IIZ)      | (IZ)     | (III)      | (III)      | (IZ)    | (III)   | (III)    | (23.04)    |
| Provision For Doubtful Debts Made               | Ē            | Ē        | Ē          | 10.00     | Ē          | Ē        | Ē          | Ē          | Ē       | Ē       | Ē        | 10.00      |
|   | (iiZ)        | (E)      | (IIX)      | (iii      | (IZ)       | (iZ)     | (IZ)       | (IIZ)      | (iii    | (IIZ)   | (IZ      | (iii       |
| Outstanding Balances:                           |              |          |            |           |            |          |            |            |         |         |          |            |
| - Debtors                                       | 3.90         | 30.81    | Ē          | 27.68     | 60.0       | Ē        | 6.19       | Ē          | 1.57    | Ē       | 0.12     | 240.39     |
|   | (9.48)       | (4.44)   | (58.33)    | (27.57)   | (iZ)       | (iZ)     | (IZ)       |            | (IZ     | (IZ)    | (IZ)     | (210.61)   |
| - Creditors                                     | 0.38         | 20.14    | (Nil)      | 6.75      | Ē          | 3.48     | Ē          | 3.57       | 0.22    | 4.56    | Ē        | 109.20     |
|   | (IZ)         | (IZ)     | (13.65)    | Ē         | (iz        | (17.99)  |            | (3.02)     | (0.03)  | (IIX)   |          | (103.32)   |
| - Outstanding Payable (Net of receivable)       | (3.52)       | (10.67)  | Ē          | (20.93)   | Ē          | 3.48     | (6.19)     | 3.57       | (1.35)  | 4.56    | (0.12)   | (131.10)   |
|   | ((6.48))     | ((4.44)) | ((44.68))  | ((27.57)) | (IIV)      | (17.99)  |            | (3.02)     | (0.03)  | (III)   | (Nil)    | ((107.29)) |
|   |              |          |            |           |            |          |            |            |         |         |          |            |

During the year, loan given to Pulvitec do Brasil Industria e Comercio de Colas e Adesivos Ltda of Rs 68.19 Mil Converted in to Equity Shares and additional loan given of Rs 123.23Mil No amounts have been written off or written back during the year in respect of debts due from or to Related Parties.

### 17. The Company has classified various employee benefits as under:

### (A) Defined Contribution Plans

- (a) Provident Fund
- (b) Superannuation Fund
- (c) State Defined Contribution Plans
  - Employers Contribution to Employees State Insurance
  - Employers Contribution to Employees Pension Scheme 1995

The Provident Fund and the State Defined Contribution Plans are operated by the Regional Provident Fund Commissioner and the Superannuation Fund is administered by the LIC of India. Under the schemes, the Company is required to contribute a specified percentage of payroll cost to the retirement benefit schemes to fund the benefits. These funds are recognised by the Income Tax Authorities.

### The Company has recognised the following amounts in the Profit and Loss Account for the year:

|      |       |   | 2008-09 |
|------|-------|---|---------|
|      | (i)   | Contribution to Provident Fund  | 44.65   |
|      | (ii)  | Contribution to Employees Superannuation Fund   | 6.99    |
|      | (iii) | Contribution to Employees State Insurance Scheme  | 6.81    |
|      | (iv)  | Contribution to Employees Pension Scheme 1995   | 25.16   |
| (B)  | Defin | ed Benefit Plans  |         |
|      | (a)   | Gratuity  |         |
|      | (b)   | Leave Encashment  |         |
|      |       |   |         |
|      |       | Applicable to certain employees   |         |
|      |       |   |         |
|      |       | tions in respect of Gratuity and Leave Encashment have been carried out by LIC & independent ry respectively, as at the balance sheet date, based on the following assumptions: |         |
| (i)  | Disco | unt Rate (per annum)  | 8%      |
| (ii) | Rate  | of increase in Compensation levels  | 4%      |
|      |       |   |         |

| (Rs | In | mıl | LIOI | 7 ) |
|-----|----|-----|------|-----|
|     |    |     |      |     |

|      |  | 2008-09<br>Gratuity | 2007-<br>Gratu |
|------|--|---------------------|----------------|
| i.   | Changes in Present value of Obligation   | Orditality          | Orace          |
|      | a. Opening Present value of Obligation   | 136.56              | 10             |
|      | b. Interest Cost   | 10.93               | 10             |
|      | c. Past Service Cost   |                     |                |
|      | d. Current Service Cost  | 11.28               |                |
|      | e. Contributions by Plan participants  |                     |                |
|      | f. Curtailment Cost/(Credit)   |                     |                |
|      |  |                     |                |
|      | g. Settlement Cost/(Credit) h. Benefits Paid   | 8.07                |                |
|      | i. Actuarial (Gains)/Loss  | 7.87                | ((             |
|      | j. Amalagamation/ Scheme   | 7.07                |                |
|      | · · · · · · · · · · · · · · · · · · ·  | 15050               |                |
|      |  | 158.58              | 13             |
| ii.  | Changes in Fair value of Plan Assets   |                     |                |
|      | a. Opening Present value of Plan Assets  | 117.08              | 9              |
|      | b. Expected Return on Plan Assets  | 11.17               |                |
|      | c. Actuarial (Gain) / Loss   |                     |                |
|      | d. Employer's Contributions  | 30.76               |                |
|      | e. Employees Contributions (incl. Rs Nil transferred from previous employers)            | <u> </u>            |                |
|      | f. Benefits Paid   | 8.07                |                |
|      | g. Amalagamation / Scheme  |                     | 1              |
|      | h. Closing Fair value of Assets  | 150.95              | 11             |
| iii. | Percentage of each category of Plan Assets to total closing fair value of Plan Assets    |                     |                |
|      | a. Bank Deposits (Sp. Dep. Scheme, 1975)   |                     |                |
|      | b. Debt Instruments  |                     |                |
|      | c. Administered by Life Insurance Corporation of India                                   | 150.95              | 11             |
|      | d. Others  | -                   |                |
| iv.  | Reconciliation of the Present Value of Defined Present Obligations and the Fair Value of | Assets              |                |
|      | a. Closing Present value of Funded Obligation  | 158.58              | 13             |
|      | b. Closing Fair value of plan Assets   | 150.95              | 11             |
|      | c. Funded (Asset) / Liability recognised in the Balance Sheet                            | 7.63                | 1              |
|      | d. Closing Present value of Unfunded Obligation  |                     |                |
|      | e. Unrecgonised Past Service Cost  |                     |                |
|      | f. Unrecognised Acturial (Gain) / Loss   |                     |                |
|      | g. Unfunded Net Liability recognised in the Balance Sheet                                |                     |                |
| ٧.   | Amounts recognised in the Balance Sheet  |                     |                |
|      | a. Closing Present value of Obligation   | 158.58              | 13             |
|      | b. Closing Fair value of Plan Assets   | 150.95              | 11             |
|      | c. (Asset) / Liability recognised in the Balance Sheet                                   | 7.63                | 1              |
| vi.  | Expenses recognised in the Profit and Loss Account                                       |                     |                |
|      | a. Current Service Cost  | 11.28               |                |
|      | b. Past Service Cost   | -                   |                |
|      | c. Interest Cost   | 10.93               |                |
|      | d. Expected Return on Plan Assets  | 11.17               |                |
|      | e. Curtailment Cost / (Credit)   | -                   |                |
|      | f. Settlement Cost / (Credit)  | -                   |                |
|      | g. Net Actuarial (Gain) / Loss   | 7.87                | ((             |
|      | h. Employees Contribution  |                     |                |
|      | i. Total Expenses recognised in the Profit and Loss Account                              | 18.91               |                |
|      |  |                     |                |

Mumbai

Date: 20th May, 2009

# Additional information pursuant to the provisions of Part IV of Schedule VI to the Companies Act, 1956 BALANCE SHEET ABSTRACT AND COMPANY'S GENERAL BUSINESS PROFILE

|      |                                       |   | 2008-09         | 2007-08         |
|------|---------------------------------------|---|-----------------|-----------------|
| l.   | Registration Details:                 |   |                 |                 |
|      | Registration No.                      |   | 14336           | 14336           |
|      | State Code                            |   | 11              | 11              |
|      | Balance Sheet Date                    |   | 31.03.2009      | 31.03.2008      |
|      |                                       |   | (Rs in million) | (Rs in million) |
| II.  | Capital Raised during the year        |   |                 |                 |
|      | Public Issue                          |   | Nil             | Nil             |
|      | Rights Issue                          |   | Nil             | Nil             |
|      | Bonus Issue                           |   | Nil             | Nil             |
|      | Private Placement/On Amalgamation     |   | Nil             | Nil             |
| III. | Position of Mobilisation and Deployme | ent of Funds  |                 |                 |
|      | Total Liabilities                     |   | 13357.16        | 11873.69        |
|      | Total Assets                          |   | 13357.16        | 11873.69        |
|      | Sources of Funds                      |   |                 |                 |
|      | Paid-up Capital                       |   | 253.07          | 281.82          |
|      | Reserves and Surplus                  |   | 7083.08         | 6142.99         |
|      | Secured Loans                         |   | 2593.09         | 1904.27         |
|      | Unsecured Loans                       |   | 2987.05         | 3121.71         |
|      | Deferred Tax Liability (Net)          |   | 440.87          | 422.90          |
|      | Application of Funds                  |   |                 |                 |
|      | Net Fixed Assets                      |   | 6733.01         | 5470.67         |
|      | Investments                           |   | 2407.10         | 1623.69         |
|      | Net Current Assets                    |   | 4217.05         | 4779.33         |
| IV.  | Performance of Company                |   |                 |                 |
|      | Turnover                              |   | 19073.50        | 17023.71        |
|      | Less : Excise duty                    |   | 1462.28         | 1670.63         |
|      | Net Turnover                          |   | 17611.22        | 15353.08        |
|      | Other Income                          |   | 238.92          | 253.46          |
|      | Total Expenditure                     |   | 16218.13        | 13363.78        |
|      | Profit Before Tax                     |   | 1632.01         | 2242.76         |
|      | Profit After Tax                      |   | 1463.79         | 1883.53         |
|      | Earning per Share in Rs.              |   | 5.78            | 7.44            |
|      | Dividend rate %                       |   | 175.00          | 175.00          |
| ٧.   | Generic Names of three Principal Prod | ducts/Services of the Company (as per monetary terms) |                 |                 |
|      | Item Code No.                         | Product   |                 |                 |
|      | (ITC Code)                            | Description   |                 |                 |
|      | 3506                                  | ADHESIVES   |                 |                 |
|      | 3905 + 3906                           | SYNTHETIC RESINS                                      |                 |                 |
|      | 3204                                  | ORGANIC PIGMENTS AND PREPARATIONS BASED ON            | ORGANIC PIGMEN  | TS              |

Signatures to Schedules 1 to 12  $\,$ 

FOR AND ON BEHALF OF THE BOARD

B K PAREKH Chairman

S K PAREKH Vice Chairman

P C PATEL President & Secretary M B PAREKH Managing Director

# Cash Flow Statement

### For The Year Ended 31st March 2009

|   |          | 2008-09  |          | 2007-0  |
|---|----------|----------|----------|---------|
| CASH FLOW FROM OPERATING ACTIVITIES                         |          |          |          |         |
| Net Profit before taxation                                  |          | 1632.01  |          | 2242.7  |
| Adjustment for Depreciation                                 | 472.16   |          | 385.05   |         |
| Additional Provision for Diminution in value of Investments | 1.80     |          | -        |         |
| Interest paid   | 317.79   |          | 160.70   |         |
| Dividend received   | (9.22)   |          | (12.57)  |         |
| Interest received   | (10.56)  |          | (18.94)  |         |
| Amortisation of VRS compensation                            | -        |          | 2.43     |         |
| (Profit) / Loss on Sale of Assets                           | 0.33     |          | (4.85)   |         |
| Foreign Exchange loss on ECB / FCCB                         | 149.73   |          | -        |         |
| Bad debts w/off / provision for doubtful debts              | 64.90    |          | 8.97     |         |
|   |          | 986.93   |          | 520.7   |
| Operating Profit before Working Capital changes             |          | 2618.94  |          | 2763.   |
| Working Capital changes :                                   |          |          |          |         |
| Inventories (inc) / Dec                                     | 366.51   |          | (550.62) |         |
| Debtors (Inc) / Dec   | (239.50) |          | (668.38) |         |
| Loans and Advances, etc. (Inc) / Dec                        | (64.58)  |          | (164.59) |         |
| Current Liabilities Inc / (Dec)                             | 336.56   |          | 336.33   |         |
|   |          | 398.99   |          | (1047.2 |
| Cash generated from operations                              |          | 3017.93  |          | 1716.2  |
| Interest received   | 10.56    |          | 18.94    |         |
| Interest paid   | (317.79) |          | (160.70) |         |
| Income Tax paid (Net)                                       | (108.44) |          | (295.72) |         |
|   |          | (415.67) |          | (437.4  |
| Net Cash flow from Operating Activities Carried Forward     | ·        | 2602.26  |          | 1278.8  |

### Cash Flow Statement

### For The Year Ended 31st March 2009

(Rs in million)

|  |           | 2008-09   |           | 2007-08  |
|--|-----------|-----------|-----------|----------|
| CASH FLOW FROM INVESTING ACTIVITIES  |           |           |           |          |
| Purchase of Fixed Assets   | (1517.19) |           | (2110.12) |          |
| Sale of Fixed Assets   | 13.33     |           | 25.67     |          |
| Purchase of Investments  | (2690.78) |           | (2127.59) |          |
| Sale of Investments  | 1905.57   |           | 1289.85   |          |
| Dividend received  | (9.22)    |           | 12.57     |          |
| Net Cash flow from Investing Activities                                    |           | (2279.85) |           | (2909.62 |
|  |           | 322.41    |           | (1630.8  |
| CASH FLOW FROM FINANCING ACTIVITIES  |           |           |           |          |
| (Repayment) / Increase of long term borrowings                             | (1.20)    |           | 31.93     |          |
| (Repayment) / Increase of long term borrowings - Bank                      | (250.00)  |           | 602.17    |          |
| (Decrease) / Increase in Short term Borrowings - Bank                      | (728.82)  |           | 988.72    |          |
| (Repayment) / Increase of Short Term Borrowings - Foreign<br>Currency Loan | (471.79)  |           | 105.38    |          |
| (Redemption) / Issue of Foreign Currency Convertible Bonds                 | (43.85)   |           | 1,594.40  |          |
| (Redemption) / Issue of Preference Shares                                  | (28.75)   |           | -         |          |
| (Redemption) / Issue of secured Redeemable Non Convertible Debentures      | 1,500.00  |           | -         |          |
| Dividend paid (Including Dividend Tax, where applicable)                   | (512.74)  |           | (442.46)  |          |
| Net Cash Flow from Financing Activities                                    |           | (537.15)  |           | 2880.1   |
| Net Increase in Cash and Cash Equivalents                                  |           | (214.74)  |           | 1249.3   |
| Cash and Cash Equivalents as at 1st April 2008                             | 1485.50   |           | 231.70    |          |
| Cash and Cash Equivalents acquired under the Scheme                        | -         |           | 4.47      |          |
| Cash and Cash Equivalents as at 31st March 2009                            | 1270.76   |           | 1485.50   |          |
|  |           |           |           |          |

AS PER OUR ATTACHED REPORT OF EVEN DATE

FOR AND ON BEHALF OF THE BOARD

For HARIBHAKTI & CO. Chartered Accountants

> B K PAREKH Chairman

CHETAN DESAI Partner S K PAREKH Vice Chairman

Mumbai Date : 20<sup>th</sup> May, 2009 P C PATEL President & Secretary

M B PAREKH Managing Director

|   |   |                            |                                       | Nam   | Names of the subsidiaries          | sidiaries                                  |  |   |   |                    |
|---|---|----------------------------|---------------------------------------|---|------------------------------------|--|--|---|---|--------------------|
|   |   | Fevicol<br>Company<br>Ltd. | Pidilite<br>International<br>Pte Ltd. | Chemson<br>Asia<br>Pte Ltd.                       | Pidilite<br>Middle<br>East<br>Ltd. | Jupiter<br>Chemicals<br>(L.L.C.).          | Pidilite<br>Speciality<br>Chemicals<br>Bangladesh<br>Pvt Ltd.                                      | Pidilite<br>Bamco<br>Ltd.                       | PT Pidilite<br>Indonesia  | Pidilite USA       |
| Currency  |   | Indian Rs                  | Singapore<br>Dollars                  | Singapore<br>Dollars                              | AED                                | AED  | Taka   | Baht  | IDR   | US Dollars         |
| The financial year of the subsidiary ended on   |   | 31st March<br>2009         | 31st March<br>2009                    | 31st March<br>2009                                | 31st March<br>2009                 | 31st March<br>2009                         | 31st March<br>2009   | 31st March<br>2009                              | 31st March<br>2009  | 31st March<br>2009 |
| Holding company's interest  |   | 100%                       | 100%                                  | 100%<br>by Pidlite<br>Internation-<br>al Pte Ltd. | 100%                               | 100%<br>by Pidilite<br>Middle<br>East Ltd. | 100%<br>by Pidilite<br>International<br>Pte Ltd. (99%)<br>& Pidilite Mid-<br>dle East Ltd.<br>(1%) | 75%<br>by Pidilite<br>International<br>Pte Ltd. | 100%<br>by Pidilite<br>International<br>Pte Ltd. (99%)<br>& Pidilite Middle<br>East Ltd. (1%) | 100%               |
| Equity Share Capital Including  | Local Currency                            | ı                          | 20707884                              | 1250000   | 23651213                           | 300000                                     | 192830248  | 20776818  | 8696784900  | 14380000           |
| Silale application money  | million                                   | 0.50                       | 692.58                                | 41.81   | 327.50                             | 4.15                                       | 142.64   | 29.81   | 38.27   | 731.39             |
| Net aggregate Profits or (Losses) for the current financial year since becoming subsidiary, so far as concern the Members of the Holding Company, not dealt with per provided for in the accounts of                      | Local Currency<br>Indian Rs in            |                            | (49938)                               | (51032)   | 183178                             | (3910911)                                  | •  | (13988406)                                      | (2659909806)  | (1768988)          |
| the Holding Company   | million                                   | 90:00                      | (1.67)                                | (1.71)  | 2.54                               | (54.15)                                    | 1  | (20.07)   | (11.70)   | (89.97)            |
| Net aggregate Profits or (Losses) for the previous financial years since becoming subsidiary, so far as concern the members of the Holding Company, not dealt with or provided for in the accounts of the Holding Company | Local Currency<br>Indian Rs in<br>million | - 0.04                     | (259009)                              | (624407)  | (362304)                           | (3679898)                                  | 72000  | 224383  | (1426574002)  | (3233069)          |
| Additional information<br>u/s 212(5)  |   | Not<br>Applicable          | Not<br>Applicable                     | Not<br>Applicable                                 | Not<br>Applicable                  | Not<br>Applicable                          | Not<br>Applicable  | Not<br>Applicable                               | Not<br>Applicable   | Not<br>Applicable  |
|   |   |                            |                                       |   |                                    |  |  |   |   |                    |

<sup>\*\*</sup> Became subsidiary of Pidilite International Pte Ltd. during the year.

FOR AND ON BEHALF OF THE BOARD

B K Parekh Chairman

S K Parekh Vice Chairman M B Parekh Managing Director

# Statement pursuant to Section 212 of The Companies Act, 1956 relating to Subsidiary Companies

| Singapore  |
|--|
| 31st March<br>2009                               |
| 100%<br>by Pidilite<br>International<br>Pte Ltd. |
| Local Currency 995155                            |
| million 33.28                                    |
| Local Currency (23640)                           |
| Indian Rs in<br>million (0.79)                   |
| (8247)   |
| million (0.24)                                   |
| Not<br>Applicable                                |
|  |

<sup>\*\*</sup> Became subsidiary of Pidilite International Pte Ltd. during the year.

FOR AND ON BEHALF OF THE BOARD

B K Parekh Chairman

S K Parekh Vice Chairman

M B Parekh Managing Director

### Corporate Governance Report

In compliance with Clause 49 of the Listing Agreement with Stock Exchanges, the Company submits the following report:

### 1. Company's Philosophy on Code of Governance

The Company is committed to good Corporate Governance and has complied in all material respects with the requirements specified in the Listing Agreement with the Stock Exchanges.

### 2. Board of Directors

During the Financial Year 2008-09, 7 Board Meetings (including one adjourned meeting) were held on 28<sup>th</sup> May 2008 (adjourned to 8<sup>th</sup> July 2008), 23<sup>rd</sup> July 2008, 13<sup>th</sup> August 2008, 22<sup>nd</sup> October 2008, 14<sup>th</sup> November 2008 and 21<sup>st</sup> January 2009.

Details of composition of the Board, category, attendance of Directors at Board Meetings and last Annual General Meeting (AGM), number of other Directorships and Committee Memberships as on 31st March 2009 are given below:

| Sr.<br>No. | Name                                      | Category | No. of Board<br>Meetings | Attendance<br>at last AGM | No. of<br>Directorships       | No. of Committee<br>@ in other Compa |               |
|------------|---|----------|--------------------------|---------------------------|-------------------------------|--------------------------------------|---------------|
|            |   |          | attended                 |                           | held in other<br>Companies(*) | Memberships                          | Chairmanships |
| 1          | Shri B K Parekh<br>(Chairman)             | NED(P)   | 7                        | Yes                       | 15                            | 1                                    | -             |
| 2          | Shri S K Parekh<br>(Vice Chairman)        | NED(P)   | 7                        | Yes                       | 6                             | -                                    | -             |
| 3          | Shri H K Parekh**                         | NED(P)   | 4                        | Yes                       | N.A                           | -                                    | -             |
| 4          | Shri M B Parekh<br>(Managing Director)    | ED(P)    | 6                        | Yes                       | 9                             | -                                    | -             |
| 5          | Shri N K Parekh<br>(Jt.Managing Director) | ED(P)    | 5                        | Yes                       | 8                             | -                                    | -             |
| 6          | Shri A B Parekh<br>(Wholetime Director)   | ED(P)    | 5                        | No                        | 9                             | -                                    | -             |
| 7          | Shri A N Parekh<br>(Wholetime Director)   | ED(P)    | 5                        | Yes                       | 12                            | -                                    | -             |
| 8          | Shri V S Vasan<br>(Wholetime Director)    | ED       | 3                        | Yes                       | i +                           | -                                    | -             |
| 9          | Shri R M Gandhi                           | NED (I)  | 6                        | Yes                       | 4                             | 2                                    | 4             |
| 10         | Shri N J Jhaveri                          | NED (I)  | 4                        | Yes                       | 14                            | 4                                    | 5             |
| 11         | Shri Bansi S Mehta                        | NED (I)  | 7                        | Yes                       | 16                            | 5                                    | 4             |
| 12         | Shri Ranjan Kapur                         | NED (I)  | 5                        | Yes                       | 13                            | 2                                    | -             |
| 13         | Shri Yash Mahajan                         | NED (I)  | 2                        | No                        | 3                             | 1                                    | -             |
| 14         | Shri Bharat Puri ***                      | NED (I)  | 2                        | No                        | -                             | -                                    | -             |
| 15         | Shri D Bhattacharya****                   | NED (I)  | Not Ap                   | plicable                  | 15                            | -                                    | 2             |

<sup>\*</sup> Including Directorships held in Private Limited Companies, Section 25 Companies, Alternate Directorships and Directorships in bodies incorporated outside India.

- Includes position in Audit Committee and Shareholders / Investors Grievance Committee only.
- \*\* Resigned as a Director wef 22<sup>nd</sup> October 2008 \*\*\* Appointed as an Additional Director w.e.f 28<sup>th</sup> May 2008.
- \*\*\*\* Appointed as an Additional Director wef 26th February 2009.

ED - Executive Director, ED (P) - Executive Director, Promoter, NED (P) - Non-executive Director, Promoter, NED (I) - Non-executive Director, Independent.

Shri B K Parekh, Shri S K Parekh and Shri N K Parekh are related to each other. Shri M B Parekh and Shri A B Parekh are related to each other as well as to Shri B K Parekh. Shri A N Parekh is related to Shri N K Parekh.

### 3. Audit Committee

During the financial year 2008-09, 4 meetings of the Committee were held on 28<sup>th</sup> May 2008, 23<sup>rd</sup> July 2008, 22<sup>nd</sup> October 2008 and 21<sup>st</sup> January 2009.

Details of composition of the Committee and attendance of the members at the meetings are given below:

| Sr. No. | Name               | Designation | Category | No. of Meetings attended |
|---------|--------------------|-------------|----------|--------------------------|
| 1       | Shri Bansi S Mehta | Chairman    | NED (I)  | 4                        |
| 2       | Shri N J Jhaveri   | Member      | NED (I)  | 4                        |
| 3       | Shri B K Parekh    | Member      | NED (P)  | 4                        |
| 4       | Shri Ranjan Kapur  | Member      | NED (I)  | 3                        |

The Managing Director is a permanent invitee to the meetings. The Company Secretary is the Secretary of the Committee. Director-Finance and Chief Financial Officer are invited to attend the meetings. Statutory Auditors and Cost Auditors are invited when required.

The powers and terms of reference of the Committee are as specified in Clause 49 of the Listing Agreement with the Stock Exchanges and Section 292A of the Companies Act, 1956.

### 4. Remuneration of Directors

Although Remuneration Committee (being a non-mandatory requirement) has not been constituted by the Company, all matters relating to review and approval of compensation payable to the Executive and Non-executive Directors are considered by the Board within the overall limits approved by the Members.

Executive Directors' remuneration details for the financial year 2008-09 are given below:

| Sr. No. | Name                                       | Salary * (Rs) | Commission<br>Payable (Rs) | Perquisites (Rs) | Total (Rs)  | Tenure<br>(No. of years) |
|---------|--|---------------|----------------------------|------------------|-------------|--------------------------|
| 1       | Shri M B Parekh<br>(Managing Director)     | 98,80,140     | 2,70,00,000                | 59,59,962        | 4,28,40,102 | 5                        |
| 2       | Shri N K Parekh<br>(Jt. Managing Director) | 49,40,052     | 60,00,000                  | 32,90,533        | 1,42,30,585 | 5                        |
| 3       | Shri A B Parekh<br>(Whole-time Director)   | 42,34,344     | 47,00,000                  | 32,41,936        | 1,21,76,280 | 5                        |
| 4       | Shri A N Parekh<br>(Whole-time Director)   | 36,89,652     | 25,00,000                  | 17,21,996        | 79,11,648   | 5                        |
| 5       | Shri V S Vasan<br>(Whole-time Director)    | 11,59,200     | -                          | 39,00,540        | 50,59,740   | 2                        |

<sup>\*</sup> Includes House Rent Allowance

The above figures are exclusive of Company's contribution to Provident Fund, Superannuation, Gratuity and encashment of leave at the end of tenure as per the rules of the Company.

Notice period for the Executive Directors is as applicable to the senior employees of the Company. No severance fee is payable to the Executive Directors on termination of employment. The Company does not have a scheme of stock options for the Directors or the employees.

The details of sitting fees paid for attending to the Board/Committee meetings and commission due to the Non-executive Directors for the year ended 31st March 2009 are as under:

| Sr. No. | Name                | Sitting fees (Rs) | Commission Payable (Rs) | Total (Rs) |
|---------|---------------------|-------------------|-------------------------|------------|
| 1       | Shri B K Parekh     | -                 | 300,000                 | 300,000    |
| 2       | Shri S K Parekh     | -                 | 300,000                 | 300,000    |
| 3       | Shri H K Parekh     | -                 | 168,493                 | 168,493    |
| 4       | Shri R M Gandhi     | 33,000            | 300,000                 | 333,000    |
| 5       | Shri N J Jhaveri    | 28,000            | 300,000                 | 328,000    |
| 6       | Shri Bansi S Mehta  | 38,000            | 300,000                 | 338,000    |
| 7       | Shri Ranjan Kapur   | 26,000            | 300,000                 | 326,000    |
| 8       | Shri Yash Mahajan   | 10,000            | 300,000                 | 310,000    |
| 9       | Shri Bharat Puri    | 10,000            | 252,329                 | 262,329    |
| 10      | Shri D Bhattacharya | -                 | 27,123                  | 27,123     |

The Company do engage M/s. Bansi S Mehta & Co., a Chartered Accountants firm in which Shri Bansi S Mehta is a partner for legal/tax advice. The services provided by them are purely of professional nature and the fees paid for such services do not result in any material pecuniary benefit to them and they do not have any material association with the Company. Other Non-executive Directors did not have pecuniary relationships or transactions vis-à-vis the company.

In terms of special resolution passed by the members at Annual General Meeting held on 27<sup>th</sup> August 2008, Non Executive Directors have been paid aggregate commission at a rate not exceeding 1% per annum of the net profit of the Company computed in accordance with section 309(5) of the Companies, Act, 1956 as determined by the Board of Directors, based on consideration of time spent in attending Board meetings, Committee meetings and advice given to the Company as experienced/ expert persons, whenever approached.

The number of shares held by Non Executive Directors as on 31st March 2009: Shri R M Gandhi - 35,225; Shri N J Jhaveri - 5,000; Shri Ranjan Kapur - Nil; Shri Bansi S Mehta - 12,358; Shri Yash Mahajan - 4,500, Shri B K Parekh - 29,08,223; Shri S K Parekh - 2,29,84,780; Shri Bharat Puri - Nil; Shri D Bhattacharya - Nil

### 5. Shareholders/Investors Grievance Committee

During the year 12 meetings of the Share Transfer Committee were held and 1 meeting of the Shareholders/Investors Grievance Committee was held on 7<sup>th</sup> January 2009 which was attended by Shri R M Gandhi, Shri B K Parekh and Shri S K Parekh.

Details of composition of the Committee is given below:

| Sr. No. | Name            | Designation | Category |
|---------|-----------------|-------------|----------|
| 1       | Shri R M Gandhi | Chairman    | NED (I)  |
| 2       | Shri B K Parekh | Member      | NED (P)  |
| 3       | Shri S K Parekh | Member      | NED (P)  |

The Committee has the power to look into redressal of shareholders/investors grievance such as non-receipt of shares sent for transfer, non-receipt of declared dividends, non - receipt of Annual Reports etc.

The Secretarial Department of the Company, under the supervision of Shri P C Patel, President & Secretary, (except upto 27<sup>th</sup> May 2008, when Mr. Mandar M Tambe was the Compliance Officer) who is also nominated as the "Compliance Officer" wef 28<sup>th</sup> May 2008 as required by SEBI/Listing Agreement and TSR Darashaw Limited, Registrar & Share Transfer Agents, attend to all shareholders / investors grievances received directly or through SEBI, Stock Exchanges, Ministry of Corporate Affairs and Registrar of Companies.

Barring certain cases pending in Courts/Consumer Forums, mainly relating to disputes over the title to shares, in which the Company has been made a party, the Company and TSR Darashaw Ltd have attended to all the shareholders/investors grievances/correspondences generally within a period of 15 days from the date of receipt.

The total number of letters received from the shareholders were 1515 of which only 9 were in the nature of complaints. All the complaints were solved to the satisfaction of shareholders. There were no pending complaints as on 31st March 2009. No requests for transfer of shares were pending as on 31st March 2009 and no requests for dematerialization of shares were pending for approval as on 31st March 2009.

The Company has framed a Code of Internal Procedures and Conduct for Prevention of Insider Trading on the lines of model code specified by SEBI. Shri P C Patel, President & Secretary is the Compliance Officer for the purpose.

### 6. General Body Meetings

Details of Location, Date and Time of the Annual General Meetings held during the last three years are given below:

| Financial Year | Venue   | Date & Time                                   |
|----------------|---|---|
| 2007-08        | Kamalnayan Bajaj Hall, Bajaj Bhavan, Jamnalal Bajaj Marg,<br>Nariman Point, Mumbai-400 021. | 27 <sup>th</sup> August 2008<br>at 11.00 a.m. |
| 2006-07        | Kamalnayan Bajaj Hall, Bajaj Bhavan, Jamnalal Bajaj Marg,<br>Nariman Point, Mumbai-400 021. | 29 <sup>th</sup> August 2007<br>at 11.00 a.m. |
| 2005-06        | Kamalnayan Bajaj Hall, Bajaj Bhavan, Jamnalal Bajaj Marg,<br>Nariman Point, Mumbai-400 021. | 8 <sup>th</sup> August 2006<br>at 11.00 a.m.  |

The following Special Resolutions were passed with requisite majority in the previous 3 Annual General Meetings:

### 2007-2008

- Re-appointment of Shri N K Parekh as the Joint Managing Director of the Company and payment of Remuneration under Section 198, 269, 309, 311 and Schedule XIII of the Companies Act, 1956.
- Payment of Commission to Directors (Other than the Managing Director, Joint Managing Director and Whole-time Directors) under Section 309 of the Companies Act, 1956.

### 2006-2007

- Appointment of Ms. Ishita R Amersey, a relative of Director to hold an office or place of profit in Pidilite
   USA, INC, a subsidiary of the Company under Section 314 of the Companies Act, 1956.
- · Issue of Foreign Currency Convertible Bonds for an amount not exceeding US\$ 50 Million (US\$ Fifty Million Only)
- Increase in the Authorised Capital of the Company pursuant to the Scheme of Arrangement of Demerger of VAM unit of Vinyl Chemicals (India) Ltd. into the Company.

### 2005-2006

• Appointment of Shri Sanket S Parekh, a relative of Director to hold an office or place of profit in Pidilite USA, INC, a subsidiary of the Company under Section 314 of the Companies Act, 1956.

No Special Resolution was passed through postal ballot during the last year. At the ensuing Annual General Meeting, there is no resolution proposed to be passed through postal ballot.

### 7. Disclosures

• There were no materially significant related party transactions which have potential conflict with the interest of the Company at large.

The Company has complied with all requirements of the Listing Agreements with the Stock Exchanges as well as
the regulations and guidelines of SEBI. Consequently, no penalties were imposed or strictures passed against your
Company by SEBI, Stock Exchanges or any other Statutory Authority on any matter relating to capital markets during
the last 3 years.

The Company has complied with all applicable mandatory requirements of Clause 49 of the Listing Agreement. Out of the non-mandatory requirements, the Company has adopted the following:

Shri B K Parekh, Non-executive Chairman, is maintaining the office at the Company, at the Company's expense and also allowed reimbursement of the expenses incurred in performance of his duties.

### 8. Means of Communication

- The quarterly results of the Company are normally published in the following newspapers:

  The Economic Times (English), Maharashtra Times (Marathi) and displayed on the Company's website www.pidilite.com.
- · Presentation made to Institutional Investors or to Analyst: None during the year.

### 9. Information relating to Directors

Information relating to Directors seeking appointment / reappointment as required under clause 49(IV)(G) (i) of the Listing Agreement is given in the Notice of the Annual General Meeting.

### 10. Information for Shareholders

Detailed information in this regard is provided in the "Information for Shareholders" section, appearing in the Annual Report.

### 11. Declaration by the Managing Director under Clause 49 (1) (D) (ii)

Declaration by the Managing Director of the Company under Clause 49 (1) (D) (ii) of the Listing Agreement with Stock Exchanges is given below:

"Pursuant to Clause 49 (1)(D) (ii) of the Listing Agreement with Stock Exchanges, I hereby declare that all the Board Members and Senior Management personnel of the Company have affirmed compliance with the Code of Conduct for the year ended 31st March 2009."

## Corporate Governance Compliance Certificate

By Practising Company Secretary

To

The Members of M/s Pidilite Industries Limited

Co. Regn No: 14336 Nominal Capital: Rs 46.50 Crore

We have examined relevant records of M/s Pidilite Industries Ltd (the Company) for the purpose of certifying compliance of the conditions of Corporate Governance under Clause 49 of the Listing Agreement with Bombay Stock Exchange Ltd and National Stock Exchange of India Ltd for the financial year ended 31st March 2009. We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of certification.

The compliance of the conditions of Corporate Governance is the responsibility of the Management. Our examination was limited to the procedure and implementation thereof. This certificate is neither an assurance as to the future viability of the Company nor the efficacy or effectiveness with which the Management has conducted the affairs of the Company.

On the basis of our examination of the records produced, explanations and informations furnished, we certify that the Company has complied with all the applicable mandatory conditions of the said Clause 49 of the Listing Agreement.

Date: 29th June 2009

Mumbai

For M M SHETH & CO Company Secretaries

> M M SHETH Proprietor FCS.1455, CP.729

### **Annual General Meeting**

Day, Date & Time: Tuesday, 4th August 2009 at 11 a.m.

**Venue :** Kamalnayan Bajaj Hall, Bajaj Bhavan, Jamnalal Bajaj Marg, Nariman Point, Mumbai-400 O21.

### Financial Year

1st April 2009 to 31st March 2010

### **Dates of Book Closure**

21st July 2009 to 4th August 2009 (both days inclusive)

### **Dividend Payment**

Dividend will be paid during the month of August 2009 subject to the approval of the shareholders at the Annual General Meeting.

### Listing of Shares on Stock Exchanges

The equity shares of the Company are listed on the Bombay Stock Exchange Ltd (BSE) and The National Stock Exchange of India Ltd (NSE). The Annual Listing fee for the financial year 2009-10 has been paid to BSE & NSE.

### Stock Codes

| Name of the Stock Exchange               | Stock Code |
|--|------------|
| The Bombay Stock Exchange Ltd            | 500331     |
| The National Stock Exchange of India Ltd | PIDILITIND |

# Listing of Secured Redeemable Non-Convertible Debentures (NCDs)

The Company has issued NCDs (Series I) aggregating to Rs 750 million and NCDs (Series II) aggregating to Rs 750 million, which are listed at the Wholesale Debt Market segment of The National Stock Exchange of India Ltd. and the Debenture Trustees are IDBI Trusteeship Services Ltd., Asian Building, Ground Floor, 17 R Kamani Marg, Ballard Estate, Mumbai 400 001.

### ISIN for NCDs

| NCDs (Series I)  | INE318A07015 |
|------------------|--------------|
| NCDs (Series II) | INE318A07023 |

### Market Price Data

Share prices during the financial year 2008-09 at NSE for one equity share of Re 1 each were as under:

| Month          |        | Share Price (Rs) |
|----------------|--------|------------------|
|                | High   | Low              |
| April 2008     | 156.00 | 130.00           |
| May 2008       | 168.00 | 135.00           |
| June 2008      | 148.50 | 123.30           |
| July 2008      | 149.00 | 127.25           |
| August 2008    | 150.90 | 136.15           |
| September 2008 | 144.80 | 121.00           |
| October 2008   | 132.90 | 75.50            |
| November 2008  | 114.80 | 83.15            |
| December 2008  | 118.00 | 80.40            |
| January 2009   | 112.80 | 90.00            |
| February 2009  | 103.00 | 75.70            |
| March 2009     | 90.00  | 75.70            |

Share prices during the financial year 2008-09 at BSE for one equity share of Re 1 each were as under:

| Month          | Share Pi | rice (Rs) |
|----------------|----------|-----------|
|                | High     | Low       |
| April 2008     | 155.90   | 130.30    |
| May 2008       | 153.90   | 135.30    |
| June 2008      | 147.95   | 127.00    |
| July 2008      | 149.00   | 129.00    |
| August 2008    | 150.50   | 135.20    |
| September 2008 | 142.00   | 119.20    |
| October 2008   | 132.00   | 75.15     |
| November 2008  | 109.85   | 82.00     |
| December 2008  | 116.80   | 87.10     |
| January 2009   | 114.00   | 91.00     |
| February 2009  | 102.00   | 85.00     |
| March 2009     | 90.00    | 79.50     |

### Stock Performance

The performance of the Company's shares in comparison to BSE sensex is given in the Chart below



### Registrar & Share Transfer Agent

TSR Darashaw Limited Unit: Pidilite Industries Limited 6-10, Haji Moosa Patrawala Ind. Estate, 20, Dr. E. Moses Road, Mahalaxmi, Mumbai - 400 011 Tel: 022-66568484 Fax: 022-66568494

e-mail: csg-unit@tsrdarashaw.com website: www.tsrdarashaw.com

### **Share Transfer System**

The Company has delegated the authority to approve shares received for transfer in physical form as under:

| No. of shares | Authorisation given to  |
|---------------|---|
| up to 2,000   | TSR Darashaw Limited  |
| up to 10,000  | Any one of the Sarva Shri B K Parekh,<br>S K Parekh, M B Parekh, Directors or in their<br>absence, the Company Secretary. |
| above 10,000  | Share Transfer Committee comprising the Directors viz, Sarva Shri B K Parekh, S K Parekh, N K Parekh and R M Gandhi.      |

Presently the share transfers which are received in physical form are processed and the share certificates duly transferred are returned generally within a period of 15 days from the date of receipt, subject to the documents being valid and complete in all respects.

Distribution of Shareholding as on 31st March 2009

| No. of Equity<br>Shares held                         | No.of<br>folios | %      | No of<br>Shares | %      |
|--|-----------------|--------|-----------------|--------|
| Up to 5000   | 27047           | 97.75  | 15434673        | 6.10   |
| 5001 - 10000   | 312             | 1.13   | 2311910         | 0.91   |
| 10001 - 20000  | 134             | 0.48   | 1988365         | 0.78   |
| 20001 - 30000  | 38              | 0.14   | 934921          | 0.37   |
| 30001 - 40000  | 19              | 0.07   | 675102          | 0.27   |
| 40001 - 50000  | 10              | 0.04   | 473685          | 0.19   |
| 50001 - 100000                                       | 29              | 0.10   | 1992395         | 0.79   |
| 100001 and above                                     | 81              | 0.29   | 229256255       | 90.59  |
| Total  | 27670           | 100.00 | 253067306       | 100.00 |
| No. of Shareholders & shares in physical mode        | 2473            | 8.94   | 2935492         | 1.16   |
| No. of beneficial owners & shares in electronic mode | 25197           | 91.06  | 250131814       | 98.84  |
| Total  | 27670           | 100.00 | 253067306       | 100.00 |

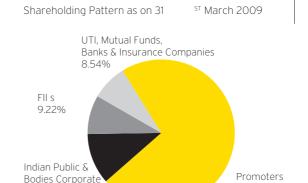
### Dematerialisation of shares & liquidity

As on 31st March 2009, 98.84% of total equity shares of the Company were held in dematerialised form with National Securities Depository Ltd. and Central Depository Services (India) Ltd. The Company's equity shares are required to be compulsorily traded in the dematerialised form. The shares are available for dematerialisation under ISIN INE318A01026.

Requests for dematerialisation of shares are processed and generally confirmed within 15 days of receipt.

# Outstanding GDRs/ADRs/Warrants/Convertible Instruments

In December 2007, the Company raised US\$ 40 Million through Zero Coupon Foreign Currency Convertible Bonds. The Bonds have a yield to maturity of 6.75% per annum (calculated on a semi-annual basis) and are redeemable in 2012 i.e after 5 years and 1 day from closing date. The



Bonds are convertible into equity shares of the Company at any time on and after 16<sup>th</sup> January 2008 until 1st December 2012 at a price of Rs 256.035 per share (which represents a premium of 32.73% to the closing price of the equity shares of the Company on the Bombay Stock Exchange Limited as of 23<sup>rd</sup> November 2007) with a fixed rate of exchange on conversion of Rs 39.37 = US\$ 1. If all the bonds were converted, approximately 61,50,722 Equity Shares would be issuable. The Bonds have been issued at par and will be redeemed, if not converted into shares, at 139.37% at par on maturity. As on 31<sup>st</sup> March 2009, after buyback of US\$ 1.1 million Bonds, the outstanding Bonds are US\$ 38.9 million.

70.88%

The Bonds are listed on the Singapore Exchange Securities Trading Limited and the shares to be issued upon conversion of the Bonds will be listed on the NSE and BSE.

ISIN for Bonds: XSO330177667

### Plant Locations in India

11.36%

Mahad, Panvel, Taloja, Kondivita, Sakinaka (Maharashtra), Vapi, Surat (Gujarat), Daman (Union Territory of India), Kala Amb. Baddi (Himachal Pradesh).

### Address for Correspondence

**Registered Office :** Regent Chambers, 7<sup>th</sup> Floor, Jamnalal Bajaj Marg, 208, Nariman Point, Mumbai - 400 021. Tel No : 022-22822708 Fax No : 022-22043969, Email : pcpatel@pidilite.com

# Corporate Secretarial/Investors' Assistance Department

The Company's Secretarial Department headed by Shri P C Patel, President & Secretary, is situated at the Registered Office mentioned above. Shareholders / Investors may contact Shri P C Patel or Shri K S Krishnan at the Registered Office in Mumbai for any assistance they may need.

Consolidated Financial Statements We have examined the attached consolidated Balance Sheet of **Pidilite Industries Limited** (PIL) and its subsidiaries (including subsidiaries of the subsidiaries) and associate (collectively referred to as PIL Group) as at 31st March 2009, the consolidated Profit and Loss Account for the year ended on that date and also the consolidated Cash Flow Statement for the year ended on that date, annexed thereto.

These financial statements are the responsibility of the PIL Group's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards in India. These standards require that we plan and perform the audit to obtain reasonable assurance, as to whether the financial statements are prepared, in all material respects, in accordance with an identified financial reporting framework and are free of material misstatements. An audit includes, examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

We did not audit the financial statements of the subsidiaries (including subsidiaries of the subsidiaries), whose financial statements reflect total assets of Rs 3891 million as at 31st March 2009 and total revenues of Rs 2441.97 million for the year ended on that date. These financial statements have been audited by other auditors, whose reports have been furnished to us and in our opinion, in so far as, it relates to the amounts included in respect of subsidiaries, is based solely on the reports of the those auditors.

We report that the consolidated financial statements have been prepared by the PIL Group in accordance with the requirements of Accounting Standard 21 on "Consolidated Financial Statements" read with Accounting Standard 23 on "Accounting for Investment in Associates in Consolidated Financial Statements" issued by the Institute of Chartered Accountants of India and on the basis of the separate audited financial statements of PIL and its subsidiaries (including subsidiaries of the subsidiaries) and unaudited financial statements of the Associate included in the

On the basis of the information and the explanations given to us and on the consideration of the separate audit reports on individual audited financial statements of PIL, its aforesaid subsidiaries (including subsidiaries of the subsidiaries) and the associate, we are of the opinion that:

- a) The consolidated Balance Sheet gives a true and fair view of the consolidated state of affairs of PIL Group as at 31st March 2009.
- b) The consolidated Profit and Loss Account gives a true & fair view of the consolidated results of operations of PIL Group for the year ended on that date and,
- c) In case of the consolidated Cash Flow Statement, of the consolidated cash flow of PIL Group for the year ended on that date.

For HARIBHAKTI & CO Chartered Accountants

CHETAN DESAI Partner Membership No. 17000

Place: Mumbai Date: 20<sup>th</sup> May 2009

# Consolidated Balance Sheet

### As at 31st March 2009

|              |      |   | Schedule                       |                        | As at 31st March 2009 | As at<br>31 <sup>st</sup> March 2008 |
|--------------|------|---|--------------------------------|------------------------|-----------------------|--------------------------------------|
| 1            | SOL  | URCES OF FUNDS                            |                                |                        |                       |                                      |
|              | 1.   | Shareholders' Funds                       |                                |                        |                       |                                      |
|              |      | a. Capital                                | 1                              | 253.07                 |                       | 281.82                               |
|              |      | b. Reserves and Surplus                   | 2                              | 6687.94                |                       | 5915.81                              |
|              | 2.   | Loan Funds                                |                                |                        | 6941.01               | 6197.63                              |
|              |      | a. Secured Loans                          | 3                              | 3000.63                |                       | 2121.84                              |
|              |      | b. Unsecured Loans                        | 4                              | 3087.92                |                       | 3141.72                              |
|              |      |   |                                |                        | 6088.55               | 5263.56                              |
|              | 3.   | Deferred Tax Liability (Net)              |                                |                        | 433.95                | 416.10                               |
|              | 4.   | Minority Interest                         |                                |                        | 6.71                  | 12.71                                |
|              | TOT  | TAL                                       |                                |                        | 13470.22              | 11890.00                             |
| II           | API  | PLICATION OF FUNDS                        |                                |                        |                       |                                      |
|              | 1.   | Fixed Assets                              | 5                              |                        |                       |                                      |
|              |      | a. Gross Block                            |                                | 9273.25                |                       | 8140.68                              |
|              |      | b. Less: Depreciation                     |                                | 3761.09                |                       | 3169.99                              |
|              |      | c. Net Block                              |                                | 5512.16                |                       | 4970.69                              |
|              |      | d. Capital work in progress               |                                | 2819.13                |                       | 1697.36                              |
|              |      |   | -                              |                        | 8331.29               | 6668.05                              |
|              | 2.   | Investments (Net)                         | 6                              |                        | 253.66                | 32.37                                |
|              | 3.   | Current Assets, Loans and Advances        | 7                              |                        |                       |                                      |
|              |      | a. Inventories                            |                                | 2798.23                |                       | 2988.25                              |
|              |      | b. Sundry Debtors                         |                                | 2876.03                |                       | 2656.49                              |
|              |      | c. Cash and Bank Balances                 |                                | 1600.55                |                       | 1718.47                              |
|              |      | d. Other Current Assets                   |                                | 223.54                 |                       | 32.41                                |
|              |      | e. Loans and Advances                     |                                | 787.94                 |                       | 895.58                               |
|              |      |   |                                | 8286.29                |                       | 8291.20                              |
|              |      | Less : Current Liabilities and Provisions | 8                              |                        |                       |                                      |
|              |      | a. Liabilities                            |                                | 2804.24                |                       | 2491.17                              |
|              |      | b. Provisions                             |                                | 596.78                 |                       | 610.70                               |
|              |      |   |                                | 3401.02                |                       | 3101.87                              |
|              |      | Net Current Assets                        |                                |                        | 4885.27               | 5189.33                              |
|              | 4.   | Miscellaneous Expenditure                 |                                |                        | -                     | 0.26                                 |
|              | TO   | T <b>AL</b>                               |                                |                        | 13470.22              | 11890.00                             |
|              | Not  | tes forming part of the Accounts          | 12                             |                        |                       |                                      |
| AS P         | ER O | UR ATTACHED REPORT OF EVEN DATE           |                                |                        | FOR AND ON E          | BEHALF OF THE BOARD                  |
|              |      | BHAKTI & CO.<br>d Accountants             |                                |                        |                       | B K PAREKH<br>Chairmar               |
| CHE<br>Parti |      | DESAI                                     |                                |                        |                       | S K PAREKH<br>Vice Chairmar          |
| Mum<br>Date  |      | <sup>h</sup> May 2009                     | P C PA <sup>-</sup><br>Preside | TEL<br>ent & Secretary |                       | M B PAREKH<br>Managing Director      |

# Consolidated Profit and Loss Account

### For The Year Ended 31st March 2009

(Rs in million)

|  | Schedule |          | 2008-09      | 2007-08             |
|--|----------|----------|--------------|---------------------|
| INCOME   |          |          |              |                     |
| Sales  |          | 21325.52 |              | 18753.00            |
| Less: Excise Duty  |          | 1462.28  |              | 1670.6              |
| Net Sales  |          |          | 19863.24     | 17082.3             |
| Other Income   | 9        |          | 119.26       | 313.7               |
|  |          |          | 19982.50     | 17396.08            |
| EXPENDITURE  |          |          |              |                     |
| Materials  | 10       | 11662.65 |              | 9486.84             |
| Other Expenses   | 11       | 6456.48  |              | 5373.35             |
| Depreciation   |          | 588.24   |              | 458.82              |
|  |          |          | 18707.37     | 15319.01            |
| Profit before Taxation                                     |          |          | 1275.13      | 2077.07             |
| Income Tax Expense   |          |          |              |                     |
| Current Tax  |          | 182.92   |              | 252.20              |
| Less: MAT Credit Entitlement                               |          | 59.90    |              | 60.15               |
|  |          | 123.02   |              | 192.05              |
| Deferred Tax   |          | 16.00    |              | 136.45              |
| Fringe Benefit Tax   |          | 27.71    |              | 34.05               |
|  |          |          | 166.73       | 362.55              |
| Profit for the year  |          |          | 1108.40      | 1714.52             |
| Prior year Tax Provision written back (Net)                |          |          | -            | 3.99                |
| Share of Profit / (Loss) in Associate Company for the year | =        |          | 3.53         | 8.97                |
| Minority Interest  |          |          | 6.88         | 1.75                |
| Balance brought forward from previous year                 |          |          | 495.07       | 454.27              |
| Profit available for appropriation                         |          |          | 1613.88      | 2183.49             |
| Dividend on Preference Share Capital                       |          |          | 0.75         |                     |
| Proposed Dividend on Equity Share Capital                  |          |          | 442.87       | 442.83              |
| Corporate Tax on Dividend                                  |          |          | 75.38        | 75.27               |
|  |          |          | 519.00       | 518.14              |
| Transfer to Capital Redemption Reserve                     |          |          | 28.75        |                     |
| Transfer to Debenture Redemption Reserve                   |          |          | 257.18       | 70.28               |
| Transfer to General Reserve                                |          |          | 600.00       | 1100.00             |
| Balance carried to Balance Sheet                           |          |          | 208.95       | 495.07              |
| Earnings per share: (Refer note 6 of Schedule 12)          |          |          |              |                     |
| Basic (Rs)   |          |          | 4.12         | 6.86                |
| Diluted (Rs)   |          |          | 4.03         | 6.79                |
| Face Value of Share (Re)                                   |          |          | 1.00         | 1.00                |
| Notes forming part of the Accounts                         | 12       |          |              |                     |
| AS PER OUR ATTACHED REPORT OF EVEN DATE                    |          |          | FOR AND ON E | BEHALF OF THE BOARI |

For HARIBHAKTI & CO. Chartered Accountants

B K PAREKH Chairman

CHETAN DESAI Partner S K PAREKH Vice Chairman

Mumbai

Date : 20th May 2009

P C PATEL President & Secretary M B PAREKH Managing Director

### Schedule

1 to 12 annexed to and forming part of the Consolidated Balance Sheet as at  $31^{st}$  March 2009 and Profit and Loss Account for the year ended  $31^{st}$  March 2009

(Rs in million)

|  | As at 31st March 2009 | As at<br>31 <sup>st</sup> March<br>2008 |
|--|-----------------------|---|
| SCHEDULE 1 SHARE CAPITAL   |                       |   |
| Authorised   |                       |   |
| 39,00,33,999 Equity Shares of Re 1 each  | 390.03                | 390.03                                  |
| 50,00,000 6% Cumulative Redeemable Preference Shares of Rs 10 each                               | 50.00                 | 50.00                                   |
| 2,50,00,000 Unclassified Shares of Re 1 each   | 25.00                 | 25.00                                   |
| TOTAL  | 465.03                | 465.03                                  |
| Issued, Subscribed and Paid-up   |                       |   |
| 25,30,61,306 Equity Shares of Re 1 each, fully paid-up (Notes 1 to 4)                            | 253.06                | 253.06                                  |
| Nil (28,74,805) 6% Cumulative Redeemable Preference Shares of Rs 10 each, fully paid-up (Note 3) | -                     | 28.75                                   |
| Bonus Shares Issue Suspense Account (Note 5)   | 0.01                  | 0.01                                    |
| TOTAL  | 253.07                | 281.82                                  |

### NOTES Out of the above

- 1. 74,75,880 Equity Shares of Re 1 each have been issued for consideration other than cash pursuant to various schemes of amalgamation during earlier years.
- 2. 22,64,14,340 Equity Shares of Re 1 each have been allotted as fully paid-up Bonus Shares by way of capitalisation of General Reserve, Securities Premium Account and Capital Redemption Reserve.
- 3. 6,67,306 Equity shares of Re 1 each and 28,74,805 6% Cumulative Redeemable Preference Shares of Rs 10 each have been issued as fully paid-up pursuant to the Scheme of Demerger of VAM Manufacturing Unit of Vinyl Chemicals (India) Ltd. into the Company.
- 4. The equity shares of the face value of Rs 10 each were sub-divided into ten equity shares of the face value of Re 1 each w.e.f. 27th September 2005.
- 5. Bonus Shares Issue Suspense Account pertains to issue of 6,000 fully paid-up Bonus Shares pending settlement of dispute for title of shares.

| SCHEDULE 2 RESERVES AND SURPLUS                                  |         |         |         |
|--|---------|---------|---------|
| Capital Reserve  |         |         |         |
| Balance as per last Balance Sheet                                |         | 5.16    | 4.96    |
| Capital Redemption Reserve                                       |         |         |         |
| Balance as per last Balance Sheet                                |         |         | -       |
| Add: Transferred from Profit and Loss Account                    | 28.75   | 28.75   | -       |
| Cash Subsidy Reserve   |         |         |         |
| Balance as per last Balance Sheet                                |         | 9.47    | 9.47    |
| Special Reserve  |         |         |         |
| Balance as per last Balance Sheet                                |         | 1.19    | 1.19    |
| Debenture Redemption Reserve                                     |         |         |         |
| Balance as per last Balance Sheet                                | 70.28   |         |         |
| Add : Transferred from Profit and Loss Account                   | 257.18  |         | 70.28   |
|  |         | 327.46  | 70.28   |
| General Reserve  |         |         |         |
| Balance as per last Balance Sheet                                | 5338.41 |         | 4088.21 |
| Add: Transferred on Demerger of VAM unit of Vinyl                |         |         | 167.92  |
| Less: Earlier Years' Liability of Gratuity & Leave Encashment    |         |         | 17.72   |
| Less: Earlier year's Foreign Exchange [Refer Note 7 Schedule 12] | 4.68    |         | -       |
| Add: Transferred from Profit and Loss Account                    | 600.00  |         | 1100.00 |
|  |         | 5933.73 | 5338.41 |
| Foreign Currency Translation Reserve                             |         | 173.23  | (3.57)  |
| Profit and Loss Account  |         | 208.95  | 495.07  |
| TOTAL  |         | 6687.94 | 5915.81 |

(Rs in million)

|   | As at<br>31 <sup>st</sup> March<br>2009 | As at<br>31 <sup>st</sup> March<br>2008 |
|---|---|---|
| SCHEDULE 3 SECURED LOANS  |   |   |
| Working Capital Loans from Banks<br>(including Working Capital Demand Loan) (Note.1)      | 704.40                                  | 1025.07                                 |
| 750 (Nil) 11.9% Secured Redeemable Non Convertible Debentures of Rs 1000000 Each (Note 2) | 750.00                                  | -                                       |
| 750 (Nil) 10.2% Secured Redeemable Non Convertible Debentures of Rs 1000000 Each (Note 2) | 750.00                                  | -                                       |
| Term Loans from Banks (Note 3)  | 796.23                                  | 1096.77                                 |
| TOTAL   | 3000.63                                 | 2121.84                                 |

- Working Capital Loans from Banks are secured by way of first charge on the stock of Raw Materials, Finished Goods, Packing Material, Stock in Process, Bills Receivable and Book Debts and by way of second charge on the entire Plant and 'Machinery of the Company including Stores and Spares. Further, these loans are secured by way of an Equitable Mortgage 'on the Land and Building of the Company's unit at Kondivita, Mumbai.
- Secured Redeemable Non Convertible Debentures are secured by way of mortgage and charge (by First pari passu charge) on the immovable property in Gujarat and all movable properties of the Company.
   Secured Redeemable Non Convertible Debentures with interest @ 11.9% p.a. will be redemeed at par on 5th December 2013.
   Secured Redeemable Non Convertible Debentures with interest @ 10.2% p.a. will be redemeed at par on 19th December 2011.
- 3. Term Loan from Banks is secured by way of hypothecation of all movable Plant and Machinery of the Company.

| SCHEDULE 4 UNSECURED LOANS  |         |          |
|---|---------|----------|
| Interest free Sales Tax Ioan from Government of Maharashtra   | 354.32  | 355.52   |
| Foreign Currency Loan from Banks  | -       | 471.79   |
| Foreign Currency Convertible Bonds<br>(US \$ 38.9 million (40 million) Zero Coupon Convertible Bonds due in 2012) | 1982.73 | 1,594.40 |
| Commercial Paper & Others   | 650.00  | 700.00   |
| Others  | 100.87  | 20.01    |
| TOTAL   | 3087.92 | 3141.72  |

Amount due within one year Rs 653.74 million (Rs 1191.8 million)

| ASSETS |  |
|--------|--|
| FIXED  |  |
| Ŋ      |  |
| 무      |  |
| ED     |  |
| SCH    |  |
| (V)    |  |

| PARTICULARS         As at Transfer         Transfer         Additions / ments         Deduce / tonns / tonn  |                           |                |        |                                 |                                  |                    |                   |                       |                                |                                  |                    | Н)                 | (Rs in million)    |
|--|---------------------------|----------------|--------|---------------------------------|----------------------------------|--------------------|-------------------|-----------------------|--------------------------------|----------------------------------|--------------------|--------------------|--------------------|
| 1,4,2008   Transfer   Additions   Transfer   Total   Tota |                           |                |        | GROSS BLOC                      | ×                                |                    |                   |                       | DEPRECIATION                   | Z                                |                    | NET BLOCK          | OCK                |
| odwill         789.66         -         48.30         (980)         8           odwill         789.66         -         48.30         (980)         8           nputter software         29.49         -         4.55         (2.27)         9           pyrights,         95881         -         4.72         (2840)         9           sademarks, etc.         159.74         -         14.25         (341)         1           old Land         76.96         -         0.07         -         2.840)         9           hold Land         76.96         -         0.07         -         1,34         1,34           and Machinery         4,274.28         -         782.23         (669)         5,0           lidings         1,44         -         -         -         -         -           sighten of Expenditure on Scientific Research         - <th></th> <th>fr</th> <th></th> <th>Additions /<br/>Adjust-<br/>ments</th> <th>Deductions /<br/>Adjust-<br/>ments</th> <th>As at<br/>31.3.2009</th> <th>As at<br/>1.4.2008</th> <th>Transfer<br/>from VCIL</th> <th>Provided<br/>during<br/>the year</th> <th>Deductions /<br/>Adjust-<br/>ments</th> <th>As at<br/>31.3.2009</th> <th>As at<br/>31.3.2009</th> <th>As at<br/>31.3.2008</th>  |                           | fr             |        | Additions /<br>Adjust-<br>ments | Deductions /<br>Adjust-<br>ments | As at<br>31.3.2009 | As at<br>1.4.2008 | Transfer<br>from VCIL | Provided<br>during<br>the year | Deductions /<br>Adjust-<br>ments | As at<br>31.3.2009 | As at<br>31.3.2009 | As at<br>31.3.2008 |
| odwill         789.66         -         48.30         (980)         8           nputer software         29.49         -         4.55         (2.27)         9           pyrights, ademarks, etc.         95.881         -         4.72         (28.40)         9           old Land         76.96         -         0.07         -         1.234.37         -         1.35.05         (4.47)         1,33           and Machinery         4,274.28         -         782.23         (6.69)         5,0         4   | Assets                    |                |        |                                 |                                  |                    |                   |                       |                                |                                  |                    |                    |                    |
| pyrights, ademarks, etc.         29.49         -         4.55         (227)         99           pyrights, ademarks, etc.         95881         -         4.72         (2840)         9           ademarks, etc.         159.74         -         14.25         (3.41)         1           hold Land         76.96         -         0.07         -         -           hold Land         76.96         -         0.07         -         -           hold Land         76.96         -         0.07         -         -           ngs         1,254.37         -         782.23         (6.69)         5.0           ure and Machinery         4,274.28         -         60.11         (2.74)         4           lidings         11.44         -         -         -         -         -           lidings         11.44         -         -         -         -         -         -           lidings         3.07         -         5.23         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -   |                           | 99.682         | ı      | 48.30                           | (9.80)                           | 847.76             | 87.71             | 1                     | 56.50                          | 0.95                             | 143.26             | 704.50             | 701.95             |
| pyrights, addmarks, etc.         958.81         -         4.72         (28.40)         99ademarks, etc.           old Land         159.74         -         14.25         (3.41)         1           hold Land         76.96         -         0.07         -         1,341)         1,341)           and Machinery         4,274.28         -         782.23         (6.69)         5,0           incre and Fixtures         341.22         -         60.11         (2.74)         4           les         212.75         -         37.65         17.37         2           sil Expenditure on Scientific Research         -         -         -         -         -           indings         1,44         -         -         -         -         -           sildings         1,44         -         -         -         -         -           sildings         1,44         -         -         -         -         -         -         -           sildings         1,84         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         - <td>er software</td> <td>29.49</td> <td>1</td> <td>4.55</td> <td>(2.27)</td> <td>36.31</td> <td>12.76</td> <td>1</td> <td>5.78</td> <td>(1.46)</td> <td>20.00</td> <td>16.31</td> <td>16.73</td>  | er software               | 29.49          | 1      | 4.55                            | (2.27)                           | 36.31              | 12.76             | 1                     | 5.78                           | (1.46)                           | 20.00              | 16.31              | 16.73              |
| Indictand         159,74         -         14,25         (3,41)         1           Indictand         76,96         -         0.07         -         -           Indictand         1,254,37         -         135.05         (4,47)         1,33           Indictand         4,274,28         -         782,23         (6,69)         5,0           Indictance         341,22         -         60.11         (2.74)         4           Incread         12,73         -         37.65         17.37         2           Indings         11,44         - <td< td=""><td>s, etc.</td><td>958.81</td><td>1</td><td>4.72</td><td>(28.40)</td><td>991.93</td><td>458.27</td><td>1</td><td>84.23</td><td>(4.26)</td><td>546.76</td><td>445.17</td><td>500.54</td></td<>   | s, etc.                   | 958.81         | 1      | 4.72                            | (28.40)                          | 991.93             | 458.27            | 1                     | 84.23                          | (4.26)                           | 546.76             | 445.17             | 500.54             |
| rhold Land         76.96         -         0.07         -         1,254.37         -         1,35.05         (4.47)         1,33           and Machinery         4,274.28         -         782.23         (6.69)         5,0           ure and Fixtures         341.22         -         60.11         (2.74)         4           les         212.75         -         37.65         17.37         2           sl Expenditure on Scientific Research         -         -         -         -         -           ildings         11.44         -         -         -         -         -         -           ildings         33.07         -         5.23         -   |                           | 159.74         | ı      | 14.25                           | (3.41)                           | 177.40             | ı                 | 1                     | 1                              | ı                                | 1                  | 177.40             | 159.74             |
| ngs         1,254,37         -         135.05         (4.47)         1,3           and Machinery         4,274,28         -         782,23         (6.69)         5,0           ure and Fixtures         341,22         -         60.11         (2.74)         4           les         212,75         -         37.65         17.37         2           sl Expenditure on Scientific Research         -         -         -         -         -           ildings         1.44         -         -         -         -         -           ildings         -         5.23         -         -         -         -           int and Machinery         3.07         -         -         -         -         -           s given on Lease         1.82         -         -         -         -         -         -         -           and Machinery         8,140.68         -         1,092.16         (40.41)         9,2           sus Year         5,737.87         818.08         1,627.34         42.61         8,1   | Land                      | 76.96          | ı      | 0.07                            | 1                                | 77.03              | 5.02              | 1                     | 0.78                           | ı                                | 5.80               | 71.23              | 71.94              |
| and Machinery         4,274.28         -         782.23         (6.69)         5,0           iure and Fixtures         341.22         -         60.11         (2.74)         4           les         212.75         -         37.65         17.37         2           sl Expenditure on Scientific Research         -         -         -         -         -         -           ildings         11.44         -  | 71                        | 254.37         | ı      | 135.05                          | (4.47)                           | 1,393.89           | 234.50            | 1                     | 43.03                          | (1.24)                           | 278.77             | 1,115.12           | 1,019.87           |
| les 212.75 - 60.11 (2.74) 4 les 212.75 - 60.11 (2.74) 4 les 212.75 - 737.65 17.37 2 les 1.44 1.44 lidings 1.44 5.23 5.23 rniture and Machinery 3.07 - 5.23   |                           | 274.28         | 1      | 782.23                          | (69.9)                           | 5,063.20           | 2,163.39          | 1                     | 346.66                         | (5.85)                           | 2,515.90           | 2,547.30           | 2,110.89           |
| les       212.75       -       37.65       17.37       2         all Expenditure on Scientific Research       -  |                           | 341.22         | 1      | 60.11                           | (2.74)                           | 404.07             | 107.64            | 1                     | 28.74                          | (1.20)                           | 137.58             | 266.49             | 233.58             |
| Idings       1.44       -  |                           | 212.75         | ı      | 37.65                           | 17.37                            | 233.03             | 72.67             | 1                     | 20.84                          | 10.20                            | 83.31              | 149.72             | 140.08             |
| ildings 1.44 Ildings 1.44 5.23 1.44  | penditure on Scientific F | Research       |        |                                 |                                  |                    |                   |                       |                                |                                  |                    |                    |                    |
| ruiture and Machinery 37.07 - 5.23 - for the ruiture and 3.07 - for the section on Lease and Machinery 1.82 - for 1,092.16 (40.41) 9.2   | JS.                       | 1.44           | ı      | 1                               | 1                                | 1.44               | 0.89              | 1                     | 0.05                           | ı                                | 0.94               | 0.50               | 0.55               |
| tures sincluding capital advances  | nd Machinery              | 37.07          | 1      | 5.23                            | 1                                | 42.30              | 23.56             | I                     | 44:                            | ı                                | 25.00              | 17.30              | 13.51              |
| s given on Lease and Machinery 1.82  | re and<br>s               | 3.07           | 1      | 1                               | 1                                | 3.07               | 1.76              | 1                     | 0.19                           | 1                                | 1.95               | 1.12               | 1.31               |
| and Machinery 1.82   | en on Lease               |                |        |                                 |                                  |                    |                   |                       |                                |                                  |                    |                    |                    |
| 8,140.68 - 1,092.16 (40.41)  ous Year 5,737.87 818.08 1,627.34 42.61  all work in progress including capital advances  | Machinery                 | 1.82           | 1      | 1                               | 1                                | 1.82               | 1.82              | 1                     | 1                              | 1                                | 1.82               | '                  | 1                  |
| 3 1,627.34 42.61   | 8,1                       | 40.68          | 1      | 1,092.16                        | (40.41)                          | 9,273.25           | 3,169.99          | I                     | 588.24                         | (2.86)                           | 3,761.09           | 5,512.16           | 4,970.69           |
| Capital work in progress including capital advances  |                           |                | 818.08 | 1,627.34                        | 42.61                            | 8,140.68           | 2,233.90          | 428.18                | 458.82                         | (49.09)                          | 3,169.99           |                    |                    |
|  | irk in progress including | ı capital adva | succes |                                 |                                  |                    |                   |                       |                                |                                  |                    | 2,819.13           | 1,697.36           |
| TOTAL  |                           |                |        |                                 |                                  |                    |                   |                       |                                |                                  |                    | 8,331.29           | 6,668.05           |

|  |                       | (K2                         |
|--|-----------------------|-----------------------------|
|  | As at 31st March 2009 | As at<br>31st March<br>2008 |
| SCHEDULE 6 LONG TERM INVESTMENTS (AT COST)   |                       |                             |
| I. In Equity Shares (Fully paid)   |                       |                             |
| a. Quoted  |                       |                             |
| Trade :  |                       |                             |
| • 7,451,540 Equity Shares of Re 1 each of Vinyl Chemicals (India) Ltd.   | 11.79                 | 11.79                       |
| Goodwill ( Net Arising at the time of acquisition of shares)   | (9.52)                | (9.52)                      |
| Share of undistributed Profit / losses in previous years   | 8.72                  | (0.25)                      |
| Share of Profit / Losses Current Year  | 3.52                  | 8.97                        |
|  | 14.51                 | 10.99                       |
| Others   |                       |                             |
| • 3,594 (Nil) Equity Shares of Rs 10 each of Hindustan Adhesives Ltd.  | 0.09                  |                             |
| <ul> <li>14,400 Equity Shares of Rs 10 each of Hindustan Organic Chemicals Ltd.</li> </ul>   | 0.72                  | 0.72                        |
| 837 Equity Shares of Rs 10 each of Reliance Industries Ltd. (earlier : 4188 Equity Shares of Rs 10 each of Indian Petrochemicals Corporation Ltd.)   | 0.77                  | 0.77                        |
| 222,542 Equity Shares of Rs 10 each of Indian Overseas Bank Ltd.   | 2.96                  | 2.96                        |
| 61,900 Equity Shares of Rs 10 each of Menon Pistons Ltd.   | 4.38                  | 4.38                        |
| TOTAL - I (a)  | 23.43                 | 19.82                       |
| [Market Value Rs 35.34 million (Rs 36.56 million)]   | _                     |                             |
| (Nil) 3,594 Equity Shares of Rs 10 each of Hindustan Adhesives Ltd.  |                       | 0.09                        |
| 200,200 Equity Shares of Rs 10 each of Enjayes Spices & Chemicals Oil Ltd.   | 5.29                  | 5.29                        |
| • 121,300 Equity Shares of Rs 10 each of Pal Peugeot Ltd.  | 1.21                  | 1.21                        |
| 2,275 Equity Shares of Re 1 each of Himalaya House Co-op Society Ltd. (Cost Rs 2275)   |                       |                             |
| 628 Equity Shares of Rs 100 each of Jawahar Co-op Industrial Estate Ltd.   | 0.06                  | 0.06                        |
| 40 Equity Shares of Rs 50 each of Regent Chambers Premises Co-op Society Ltd. (Cost Rs 2000)  25 Facility Chambers of Rs 40 each of New Miles New County Line Society Ltd. (Cost Rs 2000)  26 Facility Chambers of Rs 40 each of New Miles New County Line Society Ltd. (Cost Rs 2000) |                       | -                           |
| 25 Equity Shares of Rs 10 each of New Usha Nagar Co-op Housing Society Ltd. (Cost Rs 250)     3 500 Fquity Shares of Rs 10 Fach Of Sasasyust Co. Operative Rapid Ltd.  |                       |                             |
| 2,500 Equity Shares of Rs.10 Each Of Saraswat Co-Operative Bank Ltd.      10 Equity Shares of Rs.100 each of Talaia CETP Co. on Society Ltd. (Cost Rs.1000).   | 0.03                  | 0.03                        |
| <ul> <li>10 Equity Shares of Rs 100 each of Taloja CETP Co-op Society Ltd. (Cost Rs 1000)</li> <li>TOTAL - I (b)</li> </ul>  | 6.59                  | 6.68                        |
| I. In Units of Mutual Fund (Unquoted)  | 0.39                  | 0.00                        |
|  | 102.50                |                             |
| 17,268,327 Units of Prudential ICICI Flexible Income Plan - Daily Dividend Option     400 Units of Rs 70000 each of Infinity Venture India Fund (Partly redeemed)  | 182.59                | 1.89                        |
| TOTAL - II   | 184.48                | 1.89                        |
| II. In Partnership Firm  | 104.40                | 1.09                        |
| Nitin Enterprise   | 47.77                 | 10.57                       |
|  | 17.17                 |                             |
| V. Others  | 262.27                | 0.22                        |
| TOTAL: I (a) + I (b) + II + III + IV   | 262.27                | 39.18                       |
| Less Diminution in value of Investments  | 8.61                  | 6.81                        |
| TOTAL  | 253.66                | 32.37                       |
| Previous year's figures are indicated in brackets only when there is a change.   |                       |                             |
| investments purchased and sold during the year other than shown above :  | (Units)<br>Purchased  | (Units)<br>Sold             |
| Units of Birla Cash Plus Dividend Option Institutional Plan  | 129,223,414           | 129,223,414                 |
| Units of Birla Cash Plus Short Term fund   | 14,029,263            | 14,029,263                  |
|  |                       |                             |
| Units of Prudential ICICI Flexible Income Plan -Daily Dividend Option  | 61,761,469            | 44,493,142                  |
|  |                       |                             |

|     |  |             | As at 31st March 2009 | As at<br>31 <sup>st</sup> March<br>2008 |
|-----|--|-------------|-----------------------|---|
| SCI | HEDULE 7 CURRENT ASSETS, LOANS AND ADVANCES      |             |                       |   |
| Α   | Current Assets                                   |             |                       |   |
|     | a. Inventories                                   |             |                       |   |
|     | (As valued and certified by the Management)      |             | -                     |   |
|     | Consumable Stores and Spares, etc.               | 20.19       |                       | 23.69                                   |
|     | Raw Materials                                    | 984.11      |                       | 1116.43                                 |
|     | Goods in Process                                 | 140.75      |                       | 154.84                                  |
|     | Finished Goods                                   | 1322.37     |                       | 1207.98                                 |
|     | Traded Goods                                     | 167.21      |                       | 276.56                                  |
|     |  |             |                       | 208.75                                  |
|     | Packing Materials                                | 163.60      | 2700 22               |   |
|     | b Country Dalahan (University                    |             | 2798.23               | 2988.25                                 |
|     | b. Sundry Debtors (Unsecured)                    |             |                       |   |
|     | Over six months -                                |             | -                     |   |
|     | Considered good                                  | 171.54      |                       | 340.08                                  |
|     | Considered doubtful                              | 82.90       |                       | 15.64                                   |
|     | Others, Considered good                          | 2704.49     | -                     | 2316.41                                 |
|     |  | 2958.93     |                       | 2672.13                                 |
|     | Less: Provision for doubtful debts               | 82.90       |                       | 15.64                                   |
|     |  |             | 2876.03               | 2656.49                                 |
|     | c. Cash and Bank Balances                        |             |                       |   |
|     | Cash and Cheques on Hand                         | 176.22      |                       | 199.88                                  |
|     | Remittances in Transit                           | 0.24        | -                     | 5.93                                    |
|     | Bank Balances :                                  |             |                       |   |
|     | With Scheduled Banks :                           |             |                       |   |
|     | In Current Accounts                              | 1335.70     |                       | 583.92                                  |
|     | In Fixed Deposit Accounts                        | 88.36       | -                     | 928.71                                  |
|     | Others:  |             |                       |   |
|     | In Fixed Deposit with Municipal Co-op.Bank Ltd.  | 0.03        |                       | 0.03                                    |
|     | [Maximum outstanding during the year             |             | -                     |   |
|     | Rs 0.03 million (Rs 0.03 million)]               | <del></del> |                       |   |
|     | 1/3 0.03 Hillion (1/3 0.03 Hillion)]             |             | 1600 FF               | 1718.47                                 |
|     | d Other Current Accets                           |             | 1600.55               | 1/10.4/                                 |
|     | d. Other Current Assets                          |             |                       |   |
|     | Interest Receivable                              | 20.68       |                       | 1.69                                    |
|     | Foreign Currency Monetary item Translation       |             |                       |   |
|     | Difference Account (Refer Note 7 of Schedule 12) | 164.43      |                       |   |
|     | Other Current Assets                             | 3.00        | -                     |   |
|     | Claims Receivable                                | 35.43       |                       | 30.72                                   |
|     |  |             | 223.54                | 32.41                                   |
| В.  | Loans and Advances                               |             |                       |   |
|     | (Unsecured, considered good)                     |             |                       |   |
|     | Advances recoverable in cash or in kind or for   |             | <del>-</del>          |   |
|     | value to be received                             | 359.35      |                       | 440.89                                  |
|     | Advance Payment of Taxes (Net of Provisions)     | 18.00       |                       | 123.11                                  |
|     | MAT Credit Entitlement                           | 120.05      |                       | 60.15                                   |
|     | Loans and Advances to Staff                      | 55.89       |                       | 60.27                                   |
|     | Deposits   | 97.63       |                       | 75.94                                   |
|     | Balances with Central Excise Department          | 137.02      |                       | 135.22                                  |
|     | to the total total                               | .57.52      | 787.94                | 895.58                                  |
|     | TOTAL  |             | 8286.29               | 8291.20                                 |

|   |                       |        | (                     | Rs in million)                          |
|---|-----------------------|--------|-----------------------|---|
|   |                       |        | As at 31st March 2009 | As at<br>31 <sup>st</sup> March<br>2008 |
| SCHEDULE 8 CURRENT LIABILITIES AND PROV   | ISIONS                |        |                       |   |
| A Current Liabilities   |                       |        |                       |   |
| Acceptances   |                       |        | 27.17                 | 32.61                                   |
| Sundry Creditors  |                       |        | -                     |   |
| Small and Medium Enterprises  |                       | 160.84 |                       | 135.49                                  |
| Others  |                       | 849.11 |                       | 707.66                                  |
|   |                       |        | 1009.95               | 843.15                                  |
| Dealers' Deposits   |                       |        | 294.23                | 238.99                                  |
| Investor Education and Protection Fund sha<br>by the following to the extent required as ar |                       |        |                       |   |
| Unclaimed Dividends   |                       |        | 10.22                 | 3.95                                    |
| Other Liabilities   |                       |        | 1462.67               | 1372.47                                 |
|   |                       |        | 2804.24               | 2491.17                                 |
| B Provisions  |                       |        |                       |   |
| For Gratuity  |                       |        | 7.63                  | 19.48                                   |
| For Leave encashment  |                       |        | 71.02                 | 73.08                                   |
| Dividends:  |                       |        |                       |   |
| Proposed Dividend   |                       | 442.87 |                       | 442.87                                  |
| Corporate Tax on Dividend   |                       | 75.26  |                       | 75.27                                   |
|   |                       |        | 518.13                | 518.14                                  |
|   |                       |        | 596.78                | 610.70                                  |
| TOTAL   |                       |        | 3401.02               | 3101.87                                 |
|   |                       |        | (                     | Rs in million)                          |
|   |                       |        | 2008-09               | 2007-08                                 |
| SCHEDULE 9 OTHER INCOME   |                       |        |                       |   |
| Interest received - (Gross)<br>[Tax deducted at source Rs 0.04 million                      | on (Rs 1.89 million)] |        | 11.09                 | 24.39                                   |
| Insurance Claim Received  |                       |        | 0.28                  | 5.25                                    |
| Dividend received   |                       |        |                       |   |
| On Trade Investments  |                       | 1.07   |                       |   |
| On Units of Mutual Fund   |                       | 8.16   | 9.23                  | 16.03                                   |
| Export Incentives   |                       |        | 46.58                 | 35.95                                   |
| Profit on sale of Fixed Assets  |                       |        | 5.86                  | 14.89                                   |
| Foreign Exchange Fluctuation  |                       |        | -                     | 31.41                                   |
| Miscellaneous   |                       |        |                       |   |
| Wilderianeous   |                       |        | 46.22                 | 185.79                                  |

|    |                                 |         | (        | Rs in million) |
|----|---------------------------------|---------|----------|----------------|
|    |                                 |         | 2008-09  | 2007-08        |
| SC | CHEDULE 10 MATERIALS            |         |          |                |
| А  | Raw Materials consumed          |         |          |                |
|    | Opening Stock                   | 1116.43 |          | 721.68         |
|    | Add : Purchases                 | 8108.97 |          | 7516.17        |
|    |                                 | 9225.41 |          | 8237.85        |
|    | Less : Closing Stock            | 984.11  |          | 1116.43        |
|    |                                 |         | 8241.30  | 7121.42        |
| В  | Packing Materials consumed      |         | 2157.03  | 1765.66        |
| С  | Cost of Traded Goods            |         |          |                |
|    | Opening Stock                   | 276.56  |          | 263.23         |
|    | Add : Purchases                 | 1255.27 |          | 915.20         |
|    |                                 | 1531.83 |          | 1178.43        |
|    | Less : Closing Stock            | 167.21  |          | 276.56         |
|    |                                 |         | 1364.62  | 901.86         |
| D  | (Increase) / Decrease in Stocks |         |          |                |
|    | Closing Stock                   |         |          |                |
|    | Goods in Process                | 140.75  |          | 154.84         |
|    | Finished Goods                  | 1322.37 |          | 1207.98        |
|    |                                 | 1463.12 |          | 1362.82        |
|    | Less:                           |         |          |                |
|    | Opening Stock                   |         |          |                |
|    | Goods in Process                | 154.84  |          | 82.24          |
|    | Finished Goods                  | 1207.98 |          | 978.48         |
|    |                                 | 1362.82 |          | 1060.72        |
|    |                                 |         | (100.30) | (302.10)       |
|    | TOTAL                           |         | 11662.65 | 9486.84        |

|   |               |         | (Rs in milli |
|---|---------------|---------|--------------|
|   |               | 2008-09 | 2007-0       |
| HEDULE 11 OTHER EXPENSES                        |               |         |              |
| Stores and Spares consumed                      |               | 93.80   | 102.         |
| Clearing, Forwarding, Octroi Duty, etc.         |               | 880.61  | 710.         |
| Power and Fuel                                  |               | 273.70  | 170.         |
| Water Charges                                   |               | 18.56   | 19.          |
| Employees' Emoluments :                         |               |         |              |
| [Refer Notes 1 (viii) of Schedule 12]           |               |         |              |
| Salaries, Wages, Bonus, Allowances, etc.        | 2043.99       |         | 1495.        |
| Contribution to Provident and Other Funds       | 107.20        |         | 81.          |
| Welfare Expenses                                | 53.51         |         | 62.          |
|   |               | 2204.70 | 1639.        |
| Rent  | <del></del> - | 181.37  | 124.         |
| Rates and Taxes                                 | <del></del> - | 23.06   | 7.           |
| Insurance                                       | <del></del> - | 36.31   | 32.          |
| Licence fees                                    |               | 2.55    | 2.           |
| Repairs:  |               |         |              |
| Buildings                                       | 23.03         | ·       | 16.          |
| Machinery                                       | 50.11         | ·       | 31.          |
| Others  | 33.13         | ·       | 27.          |
| 0.1.0.0   |               | 106.27  | 75.          |
| Directors' Fees                                 |               | 4.51    | 0.           |
| Advertisement and Publicity                     |               | 582.33  | 709.         |
| Legal and Professional fees                     |               | 260.69  | 207.         |
| Communication Expenses                          |               | 78.90   | 64.          |
| Printing and Stationery                         |               | 35.44   | 29.          |
| Travelling and Conveyance Expenses              |               | 368.03  | 350.         |
| Bad Debts                                       |               | 5.08    | 2.0          |
| Provision for Doubtful Debts                    |               | 70.64   | 14.          |
| Processing and Packing Charges                  |               | 313.55  | 345.         |
|   |               | 79.70   | 52.          |
| Bank Charges  Commission and Brokerage          | <del></del>   |         |              |
| Miscellaneous expenses                          |               | 98.34   | 57.          |
|   |               | 142.57  | 372.         |
| Scientific Research and Development Expenditure |               | 2.86    | 18.          |
| [Refer Notes 1(vi) of Schedule 12]              |               |         |              |
| Remuneration to Auditors                        |               |         |              |
| Audit Fees (Including Tax Audit Fees)           | 11.78         |         | 5            |
| For Other Services                              | 0.89          |         | 1.           |
| D. II   |               | 12.67   | 6.5          |
| Donations                                       |               | 31.19   | 57.          |
| Diminution in value of Investments              |               | 1.80    |              |
| [Refer Notes 1(vii) of Schedule 12]             |               |         |              |
| Foreign Exchange Fluctuation                    |               | 181.20  |              |
| [Refer Note 7 of Schedule 12]                   |               |         |              |
| Loss on Fixed Assets Sold / Discarded           |               | 5.21    | 9.           |
| Interest  |               |         |              |
| On Term Loan                                    | 72.91         |         | 37.          |
| On Debentures                                   | 50.20         |         |              |
| Others  | 237.73        |         | 152.         |
|   |               | 360.84  | 190.         |
| TOTAL   |               | 6456.48 | 5373.        |

- 1 Significant Accounting Policies:
  - i. The consolidated financial statements have been prepared in accordance with the Accounting Standard (AS21) on consolidated financial statements and it comprises of the results of Pidilite Industries Limited (Holding Company) and subsidiary companies viz.

| Name of Subsidiary Company   | Country of incorporation | Proportio | on of Ownership Interest   |
|--|--------------------------|-----------|--|
| Fevicol Company Ltd.   | India                    | 100%      | Subsidiary   |
| Bhimad Commercial Co Pvt Ltd.  | India                    | 100%      | Subsidiary   |
| Madhumala Traders Pvt Ltd.   | India                    | 100%      | Subsidiary   |
| Pagel Concrete Technologies Ltd.                                     | India                    | 75%       | Subsidiary   |
| Pidilite International Pte Ltd.                                      | Singapore                | 100%      | Subsidiary   |
| Pidilite Middle East Ltd.  | Middle East              | 100%      | Subsidiary   |
| Pulvitec do Brasil Industria e Commercio de<br>Colas e Adesivos Ltda | Brazil                   | 100%      | Subsidiary   |
| Pidilite USA Inc   | USA                      | 100%      | Subsidiary   |
| Jupiter Chemicals (LLC)  | Middle East              | 100%      | Subsidiary of wholly owned Subsidiary                                |
| Nebula Trading FZE   | Middle East              |           | Wound up wef 11 <sup>th</sup> January 2009                           |
| PT Pidilite Indonesia  | Indonesia                | 100%      | Subsidiary of wholly owned Subsidiaries                              |
| Pidilite Speciality Chemicals Bangladesh Pvt Ltd.                    | Bangladesh               | 100%      | Subsidiary of wholly owned Subsidiaries                              |
| Pidilite Innovation Centre Pte Ltd.                                  | Singapore                | 100%      | Subsidiary of wholly owned Subsidiary                                |
| Pidilite Industries Egypt - SAE                                      | Egypt                    | 100%      | Subsidiary of wholly owned subsidiaries                              |
| Chemson Asia Pte Ltd.  | Singapore                | 100%      | Subsidiary of wholly owned Subsidiary                                |
| Pidilite Bamco Ltd.  | Thailand                 | 75%       | Subsidiary of wholly owned Subsidiary                                |
| Pidilite South East Asia Ltd.  | Thailand                 | 100%      | Subsidiary of wholly owned subsidiary                                |
| Bamco Supply Services Ltd.   | Thailand                 | 49%       | Subsidiary of wholly owned subsidiary & Having significant influence |

As far as possible, the consolidated financial statements are prepared using uniform accounting policies for like transactions & other events in similar circumstances & are presented in the same manner as holding company separate financial statements except as provided under para iv(5), iv(6), iv(e), v(e) and viii(d).

# ii. General

The financial statements are prepared under the historical cost convention, on the basis of a going concern and as per applicable Indian Accounting Standards. The company follows mercantile system of accounting and recognises income and expenditure on accrual basis.

## iii. Revenue Recognition

- i. Income from sale of goods is recognised upon transfer of significant risk and rewards of ownership of the goods to the customer which generally coincides with delivery and acceptance of the goods sold.
- ii. Interest income is recognised on accrual basis.
- iii. Claims which are not of material nature / Insurance Claim, Octroi Duty, Customs Duty, etc. are accounted for when no significant uncertainties are attached to their eventual receipt.

# iv. Fixed Assets, Depreciation and Impairment Loss

- a. Fixed assets are stated at cost of acquisition or construction less accumulated depreciation
- b. Preoperative expenditure during construction period/trial run: Direct expenses as well as clearly identifiable indirect expenses, incurred on project during the period of construction are being capitalised alongwith the respective assets.
- c. The Company provides depreciation as under
  - For assets acquired upto 30th June 1987 on Straight Line Method (SLM) basis, except certain assets for which Written Down Value (WDV) basis is adopted at rates equivalent to the rates specified in the Income-Tax Act. 1961.
  - 2 For assets acquired after 30th June 1987 and before 31st March 1993, on SLM basis at rates specified in Schedule XIV of the Companies Act, 1956.
  - For assets acquired after 31st March 1993, on SLM basis as per new rates prescribed under Schedule XIV vide notification No. GSR 756 (E) dated 16th December 1993 issued by the Department of Company Affairs.
  - 4 The Company provides pro-rata depreciation for additions made during the year except for each asset costing Rs.5,000 or less, for which depreciation has been provided at hundred percent.
  - 5 The Goodwill acquired by the Company is amortised over a period of 5 years on SLM basis. In Case of Subsidiaries no goodwill is amortised except Pulvitec do Brasil Industria e Commercio de Colas e Adesivos Ltda where goodwill is amortised over a period of 10 years
  - 6 The Copyrights, Trademarks, Technical Knowhow, etc. acquired by the Parent Company are amortised over a period of 10 years on SLM basis. In case of subsidiaries, it is not amortised except for Pidilite USA Inc where it is amortised over a period of 15 years.
- d. In case, the recoverable amount of the fixed assets is lower than its carrying amount, provision is made for the impairment loss.
- e. The depreciation on fixed assets of the subsidiary companies is provided for on SLM over their estimated useful life at rates permissible under applicable local laws.

#### v. Method of Valuation of Inventories

- a. Raw Materials and Packing materials are valued at lower of cost on weighted average basis.
- b. Finished goods, including traded goods and Work in progress are valued at lower of cost and net realisable value Cost (arrived at on weighted average) for this purpose includes direct materials, direct labour, excise duty and appropriate overheads including freight costs upto the ports in respect of finished goods meant for exports.
- c. Consumable stores & spares are valued at lower of cost or net realisable value as estimated by the management.
- d. Obsolete, defective, unserviceable and slow / non-moving stocks are duly provided for.
- e. In case of Subsidiary companies, inventory valuation is as per generally accepted accounting principles of respective countries.

# vi. Research and Development Expenditure

- a. Capital Expenditure is shown separately in Fixed Assets.
- b. Revenue expenses including depreciation except expenditure specifically shown, are charged to respective heads of accounts.

#### vii. Investments

- a. Long Term Investments are stated at cost. In case there is a diminution of permanent nature in value of Investments (other than long term strategic investment) the same is provided for.
- b. i) Quoted current investments are stated at the lower of cost and market value.
  - ii) Unquoted current investments are stated at the lower of cost and fair value where available.
- c. Cost of each investment is arrived at on the basis of the average carrying amount of the total holding of that investment.

#### viii. Retirement Benefits

- a. Contribution to Provident, Superannuation and Family Pension funds are funded as a percentage of salary / wages.
- b. Gratuity liability is funded as per group gratuity scheme of Life Insurance Corporation of India.
- c. Leave encashment liability is provided for on the basis of actuarial valuation as at the year end.
- d. Retirement benefits for the employees in subsidiary companies are governed under applicable local laws.

#### ix. Transactions in foreign currencies

- a. Transactions are recorded at the exchange rates prevailing on the date of transaction.
- b. Foreign currency designated assets, liabilities and capital commitments are restated at the year end rates.
- c. In case of foreign subsidiaries, being non-integral foreign operations, revenue items are consolidated at the average rate prevailing during the year. All assets & liabilities are converted at rates prevailing at the end of the year. Any exchange difference arising out of consolidation is transferred to "Foreign Currency Translation Reserve".
- d. Foreign currency designated assets and liabilities are restated at the year end rates and the resultant gain or loss is taken to Profit and Loss Account except in respect of fixed Assets which is being capitalised (Refer Schedule 12 note 7)

#### x. Income Tax

Provision for current tax is made on the basis of relevant provisions of the Income Tax Act, 1961 in case of the Holding Company and Income Tax Laws of the respective country in case of the subsidiary companies. The deferred tax for timing differences between the book and tax profits for the year is accounted for, using the tax rates and laws that have been substantively enacted as of the balance sheet date. Deferred tax assets arising from timing differences are recognised to the extent there is virtual / reasonable certainty that these would be realised in future.

## xi. Provisions, Contingent Liabilities and Contingent Assets

A provision is made based on a reliable estimate when it is probable that an outflow of resources embodying economic benefits will be required to settle an obligation. Contingent liabilities, if material are disclosed by way of notes to accounts. Contingent assets are neither recognised nor disclosed in the financial statements.

- xii. The Company is entitled to sell sales tax deferment benefits under Maharashtra Energy Development Agency (Windmill Projects) Package Scheme of Incentives under the Bombay Sales Tax Act, 1959. Shortfall in the realisation of sale of such benefits to third parties are charged fully in the year of sale.
- xiii. In case of Associate where the company directly or indirectly through subsidiaries holds more than 20% of the equity, investment in associate is accounted for using Equity method in accordance with Accounting Standard AS-23 -Accounting for Investment in Associates in consolidated financial statement issued by the Institute of Chartered Accountants of India.

The Associate Company considered in the financial statements is

|                              | Country of incorporation | Proportion of Ownership Interest |
|------------------------------|--------------------------|----------------------------------|
| Vinyl Chemicals (India) Ltd. | India                    | 40.64%                           |

|    |      |  | As at 31st March 2009 | As at<br>31 <sup>st</sup> March<br>2008 |
|----|------|--|-----------------------|---|
| 2. | Con  | atingent liabilities not provided for:   |                       |   |
|    | i.   | Guarantees given by Banks in favour of Government and others   | 56.32                 | 69.77                                   |
|    | ii.  | Guarantees given by Company  | 565.30                | 396.50                                  |
|    | iii. | Disputed liabilities in respect of Income Tax, Sales Tax,<br>Central Excise and Customs (under appeal) | 112.25                | 115.62                                  |
|    | İV.  | Claims against the company not acknowledged as debts   | 76.07                 | _                                       |

| Segment reporting   |                                  |                        |           |              |
|---|----------------------------------|------------------------|-----------|--------------|
| INFORMATION ABOUT BUSINESS SEGMENTS                       |                                  |                        |           | (Rs in milli |
| Business Segments   | Consumer<br>& Bazaar<br>Products | Industrial<br>Products | Others    | To           |
| REVENUE   |                                  |                        |           |              |
| External Sales  | 16116.52                         | 4177.65                | 1031.35   | 21325        |
|   | (13931.89)                       | (3667.52)              | (1153.59) | (18753       |
| Inter Segment Revenue (at cost plus 10%)                  | 19.12                            | 349.16                 | 610.25    | 978          |
|   | (22.23)                          | (351.49)               | (435.02)  | (808)        |
| Total Revenue   | 16135.64                         | 4526.81                | 1641.60   | 22304        |
|   | (13954.12)                       | (4019.01)              | (1588.61) | (19561       |
| RESULTS   |                                  |                        |           |              |
| Segment Results   | 2,305.62                         | 531.15                 | 92.78     | 2,929        |
|   | (2,316.00)                       | (504.20)               | (171.00)  | (2,991       |
| Unallocated Corporate Expenses                            |                                  |                        |           | 1,412        |
|   |                                  |                        |           | (942         |
| Unallocated Corporate Income                              |                                  |                        |           | 98           |
|   |                                  |                        |           | (187         |
| Operating Profit  |                                  |                        |           | 1,615        |
|   |                                  |                        |           | (2,235       |
| Interest Expenses   |                                  |                        |           | 360          |
|   |                                  |                        |           | (190         |
| Interest / Dividend Income                                |                                  |                        |           | 20           |
|   |                                  |                        |           | (31          |
| Income Tax (Provision for Taxation and Deferred Taxation) |                                  |                        |           | 166          |
|   |                                  |                        |           | (362         |
| Net Profit  |                                  |                        |           | 1108         |
|   |                                  |                        |           | (1714        |
| OTHER INFORMATION   |                                  |                        |           |              |
| Segment Assets  | 5831.96                          | 1898.45                | 499.46    | 8229         |
|   | (4895.12)                        | (1901.63)              | (612.87)  | (7409        |
| Unallocated Corporate Assets                              |                                  |                        |           | 864          |
|   |                                  |                        |           | (6776        |
| Total assets  |                                  |                        |           | 1687         |
|   |                                  |                        |           | (14185       |
| Segment Liabilities                                       | 2419.96                          | 477.54                 | 187.29    | 3084         |
|   | (1656.94)                        | (379.29)               | (151.63)  | (2187        |
| Unallocated Corporate Liabilities                         |                                  |                        |           | 684          |
|   |                                  |                        |           | (6327        |
| Total liabilities   |                                  |                        |           | 9930         |
|   |                                  |                        |           | (8515        |
| Capital Expenditure                                       | 740.69                           | 97.86                  | 8.97      | 847          |
|   | (1375.61)                        | (121.27)               | (403.44)  | (1900        |
| Unallocated Corporate Capital Expenditure                 |                                  |                        |           | 1406         |
|   |                                  |                        |           | (1406        |
| Depreciation  | 473.87                           | 73.34                  | 41.02     | 588          |
|   | (261.80)                         | (61.20)                | (40.70)   | (363         |

## INFORMATION ABOUT GEOGRAPHICAL SEGMENTS

(Rs in million)

| GEOGRAPHICAL SEGMENTS                           | Indi     | India    |         | Other Countries |          | Total    |  |
|---|----------|----------|---------|-----------------|----------|----------|--|
| GEOGRAPHICAL SEGMENTS                           | 2008-09  | 2007-08  | 2008-09 | 2007-08         | 2008-09  | 2007-08  |  |
| Sales Revenue                                   | 17157.90 | 15490.97 | 4167.62 | 3262.03         | 21325.52 | 18753.00 |  |
| Carrying amount of Segment Assets               | 15283.40 | 12594.35 | 1587.84 | 2118.47         | 16871.24 | 14712.82 |  |
| Additions to Fixed Assets and Intangible Assets | 1721.71  | 2462.32  | 532.29  | 844.82          | 2254.00  | 3307.14  |  |

#### Notes:

## SEGMENT INFORMATION

## **Business Segment**

The Company is operating into three business segments: Consumer & Bazaar Products, Industrial Products and Others. This segmentation is based around customers...

Consumer & Bazaar Products consist of mainly Adhesives, Sealants, Art Materials and Construction Chemicals.

Industrial Products consists of Organic Pigments, Industrial Resins and Industrial Adhesives.

Others consist of VAM manufacturing unit of Vinyl Chemicals (India) Ltd. demerged into the Company wef 1st April 2007

## **Geographical Segment**

For the purpose of geographical segment the sales are divided into two segments: Sales within India and Sales to other countries.

#### 4. Deferred Taxation

#### A. In respect of Holding Company:

Out of the net deferred tax liability of Rs 440.86 million as at 31st March 2009, the major components of deferred tax balances are set out below:

|  | Upto 31st<br>March<br>2008 | During<br>the year<br>2008-09 | Carried as at<br>31 <sup>st</sup> March<br>2009 |
|--|----------------------------|-------------------------------|---|
| Deferred Tax Liability   |                            |                               |   |
| i) Difference between Accounting and Tax Depreciation (Cumulative) | 454.85                     | 51.27                         | 506.12  |
| Deferred Tax Assets  |                            |                               |   |
| i) Leave Salary & Others   | 31.95                      | 33.31                         | 65.26   |
|  |                            |                               |   |
| Net Deferred Tax Liability   | 422.90                     | 17.96                         | 440.86  |

B. In respect of Subsidiary:

## 1. Chemson Asia Pte Ltd.

(Rs in million)

|                                  | Upto 31 <sup>st</sup><br>March<br>2008 | During<br>the year<br>2008-09 | Carried as at<br>31 <sup>st</sup> March<br>2009 |
|----------------------------------|--|-------------------------------|---|
| Accounting profit / (loss)       | (0.82)                                 | (0.37)                        | (1.19)  |
| Income Tax at statutory rate     | (0.15)                                 | (0.06)                        | (0.20)  |
| Timing Difference                | -                                      | -                             | -   |
| Nonallowable Items               | (0.07)                                 | (0.09)                        | (0.16)  |
| Deferred Tax Assets not provided | 0.08                                   | 0.28                          | 0.36  |

The company has unabsorbed financial losses amounting to Appoximately \$\$ 8,79,000 (2008; \$\$\$ 8,12,000 ) available for off set against future tax of the company. Due to uncertainty future tax benefits arising from tax losses has not been recognised

## 2. PT Pidilite Indonesia

Out of the net deferred tax asset of Rs.3.39 Million as at 31st March, 2009, the major components of deferred tax balances are set out below:

|      |   | Upto 31st<br>March<br>2008 | During<br>the year<br>2008-09 | Carried as at<br>31 <sup>st</sup> March<br>2009 |
|------|---|----------------------------|-------------------------------|---|
| Defe | erred Tax Liability   |                            |                               |   |
| i)   | Difference between Accounting and Tax Depreciation (Cumulative) | -                          | -                             | -   |
| Defe | erred Tax Assets  |                            |                               |   |
| i)   | Leave Salary  | 3.29                       | (0.17)                        | 3.12  |
| ii)  | Others  | 3.01                       | 3.73                          | 6.74  |
|      |   | 6.30                       | 3.56                          | 9.86  |
| Net  | Deferred Tax Asset  | (6.30)                     | (3.56)                        | (9.86)  |

## 3. Pidilite USA, Inc.

|                                      | Upto 31 <sup>st</sup><br>March<br>2008 | During<br>the year<br>2008-09 | Carried as at<br>31st March<br>2009 |
|--------------------------------------|--|-------------------------------|-------------------------------------|
| Current Deferred Tax Asset           | 1.22                                   | 1.28                          | 2.50                                |
| Account Receivable                   | 1.02                                   | 1.35                          | 2.37                                |
| Accrued Vacation pay                 | 7.98                                   | 2.02                          | 9.99                                |
| Inventory                            | 10.22                                  | 4.64                          | 14.86                               |
| Current Deffered Tax Asset , net     | (10.22)                                | (4.64)                        | (14.86)                             |
| Less:- Valuation Allowance           | Nil                                    | Nil                           | Nil                                 |
| Current Deferred Tax Asset, net      |  |                               |                                     |
| Non Current Deferred Tax Asset       |  |                               |                                     |
| Net operting losses                  | 55.48                                  | 32.25                         | 87.73                               |
| Non Current Deferred Tax Asset       | 55.48                                  | 32.25                         | 87.73                               |
| Less:- Valuation Allowance           | (51.37)                                | (31.72)                       | (83.09)                             |
| Non Current Deferred Tax Asset , Net | 6.12                                   | 2.32                          | 8.44                                |
| Non Current Deferred Tax Liability   |  |                               |                                     |
| Goodwill                             | 2.01                                   | 1.79                          | 3.80                                |
| Property , Plant and equipment       | (6.12)                                 | 14.56                         | 8.44                                |
| Non Current Deferred Tax Liability   | 2.01                                   | 1.79                          | 3.80                                |

## 5. Related Party Disclosures

# Related Party Disclosures as required by AS -18, "Related Party Disclosures", are given below:

## i) Relationships

a. Vinyl Chemicals (India) Ltd. Substantial Interest in Voting Power (Associate)

b. Kalva Marketing and Services Ltd. Significant Influence
 c. Parekh Marketing Ltd. Significant Influence
 d. Nitin Enterprises Controlling Interest

## ii) Key Management Personnel

Sarva Shri M B Parekh - Managing Director, N K Parekh - Jt Managing Director, A B Parekh, A N Parekh - Whole Time Director and Shri V S Vasan - Whole Time Director.

#### iii) Other Directors

a. Sarva Shri B K Parekh, S K Parekh, R M Gandhi, N J Jhaveri, B S Mehta, R Kapoor, Y Mahajan, B Puri and D. Bhattacharya

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6. Earnings Per Share

|   | As at 31st March 2009 | As at<br>31 <sup>st</sup> March<br>2008 |  |  |  |  |
|---|-----------------------|---|--|--|--|--|
| Weighted Average no of shares used in computing Basic Earnings per share  | 253067306             | 253067306                               |  |  |  |  |
| Add: Weighted average Potential no of equity shares that could arise on exercise of option on Zero Coupon Convertible Bonds from 16 <sup>th</sup> Jan 2008 to 1 <sup>st</sup> December 2012 | 5981577               | 1966214                                 |  |  |  |  |
| Weighted Average no of shares used in computing Diluted Earnings per share  | 259048883             | 255033520                               |  |  |  |  |
| Net Profit after tax including prior year Tax Provision written back (Rs in million)  | 1024.68               | 1729.72                                 |  |  |  |  |
| Basic Earnings Per Share * (Rs) 4.12  |                       |   |  |  |  |  |
| Diluted Earnings Per Share * (Rs)   | 4.03                  | 6.79                                    |  |  |  |  |

- \* Equity shares of face value of Re 1 each.
- Earlier, the Company dealt with the difference (gain / loss) in respect of Foreign currency transactions in compliance with AS 11 prescribed by the Central Government pursuant to Section 211 (3C) of the Companies act,1956, by recognising the same as part of the profit or loss. Following the issue of the notification no G.S.R.225 (E) dated 31st March 2009 by the Central Government optionally permitting the modification in such treatment retrospectively from 7<sup>th</sup> December 2006, the Company has exercised the option permitted there under to treat such differences relating to assets as adjustments in the carrying value of such depreciable assets and amortise other differences of a specified nature over the term of the relative item. Accordingly, the Company has reversed a sum of Rs 235.29 million, charged as an expense / loss earlier and adjusted the carrying value of relative depreciable fixed assets and a further sum of Rs 164.81 million as so amortisable and the effect thereof is reflected in the financial year ended on 31st March 2009.

Further for earlier period, the exchange gain of Rs 4.70 millions has also been adjusted in a similar manner with corresponding debit to general reserve.

- 8. Figures in bracket indicate previous year's figures.
- Previous year's figures have been regrouped / rearranged wherever necessary and strictly not comparable as current year figures consist of seventeen subsidiaries as against sixteen subsidiaries in previous year.

Signatures to Schedules 1 to 12

FOR AND ON BEHALF OF THE BOARD

B K PAREKH Chairman

S K PAREKH Vice Chairman

M B PAREKH Managing Director

Mumbai P C PATEL
Date: 20<sup>th</sup> May 2009 President & Secretary

# VILITE ANNUAL REPORT 2008-09

# SCHEDULE 12 NOTES ON ACCOUNTS

iv. Transactions with Related Parties during the year ended 31st March 2009 are as follows:

(Rs in million)

|    |   |                                 |                             |                                    |   | (                    | Rs in million) |
|----|---|---------------------------------|-----------------------------|------------------------------------|---|----------------------|----------------|
|    | Nature of Transaction   | Remuneration<br>to<br>Directors | Parekh<br>Marketing<br>Ltd. | Vinyl<br>Chemicals<br>(India) Ltd. | Kalva<br>Marketing and<br>Services Ltd. | Nitin<br>Enterprises | Total          |
| a. | Sales and Related Income  |                                 | 505.90                      | Nil                                | Nil                                     | 1.06                 | 506.96         |
|    |   |                                 | (1829.58)                   | (Nil)                              | (Nil)                                   | (0.19)               | (1829.77)      |
| b. | Other Income<br>(including Electricity Generation)                |                                 | Nil                         | Nil                                | Nil                                     | Nil                  | Nil            |
|    |   |                                 | (0.47)                      | (Nil)                              | (0.03)                                  | (Nil)                | (0.50)         |
| C. | Purchases and<br>Other Related Services                           |                                 | Nil                         | 707.12                             | Nil                                     | 83.70                | 790.82         |
|    |   |                                 | (Nil)                       | (681.14)                           | (Nil)                                   | (3.37)               | (684.51)       |
| d. | Remuneration to Directors:  |                                 |                             |                                    |   |                      |                |
|    | - Sitting Fees  | 4.51                            |                             |                                    |   |                      | 4.51           |
|    |   | (0.24)                          |                             |                                    |   |                      | (0.24)         |
|    | <ul> <li>Managing Director /<br/>Jt. Managing Director</li> </ul> | 66.44                           |                             |                                    |   |                      | 66.44          |
|    |   | (71.02)                         |                             |                                    |   |                      | (71.02)        |
|    | - Whole Time Directors  | 20.36                           |                             |                                    |   |                      | 20.36          |
|    |   | (25.34)                         |                             |                                    |   |                      | (25.34)        |
|    | - Commission to<br>Non Executive Directors                        | 2.40                            |                             |                                    |   |                      | 2.40           |
|    |   | (2.40)                          |                             |                                    |   |                      | (2.40)         |
| e. | Investment in Share Capital                                       | -                               | Nil                         | Nil                                | Nil                                     | Nil                  | Nil            |
|    |   |                                 | (Nil)                       | (Nil)                              | (Nil)                                   | (Nil)                | (Nil)          |
| f. | Loans Given / (Taken)   |                                 | Nil                         | Nil                                | Nil                                     | Nil                  | Nil            |
|    |   |                                 | (Nil)                       | (Nil)                              | (Nil)                                   | (Nil)                | (Nil)          |
| g. | Purchase of Fixed Assets  |                                 | Nil                         | 0.53                               | 0.72                                    | Nil                  | 1.25           |
|    |   |                                 | (63.26)                     | (Nil)                              | (Nil)                                   | (Nil)                | (63.26)        |
| h. | Sale of Fixed Assets  |                                 | Nil                         | Nil                                | Nil                                     | Nil                  | Nil            |
|    |   |                                 | (12.00)                     | (Nil)                              | (Nil)                                   | (Nil)                | (12.00)        |
| l. | Reimbursement of expenses made                                    |                                 | 1.45                        | 7.13                               | Nil                                     | Nil                  | 8.58           |
|    |   |                                 | (0.78)                      | (Nil)                              | (Nil)                                   | (Nil)                | (0.78)         |
| j. | Reimbursement of expenses received                                |                                 | 0.61                        | 0.75                               | Nil                                     | Nil                  | 1.36           |
|    |   |                                 | (20.69)                     | (Nil)                              | (Nil)                                   | (Nil)                | (20.69)        |
| k. | Provision For Doubtful Debts Made                                 |                                 | Nil                         | Nil                                | Nil                                     | Nil                  | Nil            |
|    |   |                                 | (Nil)                       | (Nil)                              | (Nil)                                   | (Nil)                | (Nil)          |
| l. | Outstanding Balances :  |                                 |                             |                                    |   |                      |                |
|    | - Debtors   | Nil                             | 114.97                      | 35.60                              | Nil                                     | 0.12                 | 150.69         |
|    |   | (Nil)                           | (104.11)                    | (Nil)                              | (Nil)                                   | (0.19)               | (104.30)       |
|    | - Creditors   | Nil                             | 1.61                        | 64.02                              | Nil                                     | 3.93                 | 69.56          |
|    |   | (Nil)                           | (0.25)                      | (65.01)                            | (Nil)                                   | (3.37)               | (68.63)        |
|    | - Outstanding Payable<br>(Net of receivable)                      | Nil                             | (113.36)                    | 28.42                              | Nil                                     | 3.82                 | (81.12)        |
|    |   | (Nil)                           | ((103.86))                  | (65.01)                            | (Nil)                                   | ((3.18))             | ((35.67))      |
|    |   |                                 |                             |                                    |   |                      |                |

No amounts have been written off or written back during the year in respect of debts due from or to Related Parties.

# Consolidated Cash Flow Statement

# For The Year Ended 31st March 2009

|   |          | 2008-09  |          | 2007-0  |
|---|----------|----------|----------|---------|
| CASH FLOW FROM OPERATING ACTIVITIES                         |          |          |          |         |
| Net Profit before taxation                                  |          | 1275.13  |          | 2077.0  |
| Adjustment for Depreciation                                 | 588.24   |          | 458.82   |         |
| Additional Provision for Diminution in value of Investments | 1.80     |          | -        |         |
| Interest paid   | 360.84   |          | 190.27   |         |
| Dividend received   | (9.23)   |          | (16.03)  |         |
| Interest received   | (11.09)  |          | (24.39)  |         |
| Amortisation of VRS compensation                            | -        |          | 2.43     |         |
| (Profit) / Loss on Sale of Assets                           | (0.65)   |          | (5.14)   |         |
| Foreign Exchange loss on ECB / FCCB                         | 149.73   |          |          |         |
| Misc Expenditure Written Off                                | 0.26     |          |          |         |
| Increase in Foreign Currency Translation Reserve            | 176.80   |          | 0.55     |         |
| Bad debts w/off / provision for doubtful debts              | 75.72    |          | 16.61    |         |
|   |          | 1332.42  |          | 623.    |
| Operating Profit before Working Capital changes             |          | 2607.55  |          | 2700.   |
| Working Capital changes :                                   | ·        |          |          |         |
| Inventories (Inc) / Dec                                     | 190.02   |          | (645.98) |         |
| Debtors (Inc) / Dec   | (295.26) |          | (734.28) |         |
| Loans and Advances, etc. (Inc) / Dec                        | 36.01    | ·        | (264.92) |         |
| Current Liabilities Inc / (Dec)                             | 286.89   |          | 504.72   |         |
|   |          | 217.66   |          | (1140.4 |
| Cash generated from operations                              |          | 2825.21  |          | 1559.   |
| Interest received   | 11.09    |          | 24.39    |         |
| Interest paid   | (360.84) |          | (190.27) |         |
| Income Tax paid (Net)                                       | (105.52) |          | (291.67) |         |
|   |          | (455.27) |          | (457.5  |
| Net Cash flow from Operating Activities                     |          | 2369.94  |          | 1102.   |

# Consolidated Cash Flow Statement

## For The Year Ended 31st March 2009

(Rs in million)

|   |  |           | 2008-09   |           | 2007-08   |
|---|--|-----------|-----------|-----------|-----------|
| В | CASH FLOW FROM INVESTING ACTIVITIES  |           |           |           |           |
|   | Purchase of Fixed Assets   | (2025.20) |           | (2883.68) |           |
|   | Sale of Fixed Assets   | 13.98     |           | 25.67     |           |
|   | Purchase of Investments  | (2125.11) |           | (1269.03) |           |
|   | Sale of Investments  | 1905.56   |           | 1289.85   |           |
|   | Dividend received  | 9.23      |           | 16.03     |           |
|   | Net Cash flow from Investing Activities  |           | (2221.54) |           | (2821.16) |
|   |  |           | 148.40    |           | (1718.98) |
| 2 | CASH FLOW FROM FINANCING ACTIVITIES  |           |           |           |           |
|   | (Repayment) / Increase of long term borrowings   | (1.20)    |           | 31.93     |           |
|   | (Repayment) / Increase of long term borrowings - Bank                                      | (418.18)  |           | 730.05    |           |
|   | (Decrease) / Increase in Short term Borrowings - Bank                                      | (370.67)  |           | 1012.31   |           |
|   | (Repayment) / Increase of Short Term Borrowings - Foreign Currency Loan                    | (471.79)  |           | 105.38    |           |
|   | (Redemption) / Issue of Foreign Currency Convertible Bonds                                 | (43.85)   |           | 1,594.40  |           |
|   | (Redemption) / Issue of Equity Shares  | (28.75)   |           | -         |           |
|   | (Redemption) / Issue of secured Redeemable Non Convertible Debentures                      | 1,500.00  |           | -         |           |
|   | (Repayment) / Increase of Short Term Borrowings - Others                                   | 80.86     |           | 20.01     |           |
|   | Dividend paid (Including Dividend Tax, where applicable)                                   | (512.74)  |           | (442.47)  |           |
|   | Net Cash Flow from Financing Activities  |           | (266.32)  |           | 3051.61   |
|   | Net Increase in Cash and Cash Equivalents  |           | (117.92)  |           | 1332.63   |
|   | Cash and Cash Equivalents as at 1st April 2008   | 1718.47   |           | 381.37    |           |
|   | Cash and Cash Equivalents acquired under the Scheme  | -         |           | 4.47      |           |
|   | Cash and Cash Equivalents as at 31st March 2009  | 1600.55   |           | 1718.47   |           |
|   |  |           | (117.92)  |           | 1332.63   |
|   | Purchase of Fixed assets excluding Exchange loss capitalised [Refer note 7 of schedule 12] |           | -         |           | -         |

AS PER OUR ATTACHED REPORT OF EVEN DATE

FOR AND ON BEHALF OF THE BOARD

For HARIBHAKTI & CO. Chartered Accountants

> B K PAREKH Chairman

S K PAREKH Vice Chairman

CHETAN DESAI Partner

M B PAREKH

Mumbai Date : 20<sup>th</sup> May 2009 P C PATEL President & Secretary

M B PAREKH Managing Director

# Information on Subsidiary Companies

(As directed by Central Government Order under Section 212(8) of the Companies Act, 1956)

|    |  |                         | Names of the subsidiaries  |  |                              |                                  |                                   |  |                         |                              |
|----|--|-------------------------|----------------------------|--|------------------------------|----------------------------------|-----------------------------------|--|-------------------------|------------------------------|
|    |  |                         |                            |  |                              |                                  |                                   |  |                         |                              |
|    |  |                         | Fevicol<br>Company<br>Ltd. | Pidilite<br>International<br>Pte Ltd:* | Chemson<br>Asia<br>Pte Ltd.* | Pidilite<br>Middle East<br>Ltd.* | Jupiter<br>Chemicals<br>(L.L.C.)* | Pidilite<br>Speciality<br>Chemicals<br>Bangladesh<br>Pvt Ltd.* | Pidilite Bamco<br>Ltd:* | PT<br>Prdilite<br>Indonesia* |
| 1  | Currency   |                         | Indian Rs.                 | Singapore<br>Dollars                   | Singapore<br>Dollars         | AED                              | AED                               | Taka   | Baht                    | IDR                          |
| 2  | Capital  | Foreign<br>Currency     | -                          | 20707884                               | 1250000                      | 23651213                         | 300000                            | 192830248  | 20776818                | 8696784900                   |
|    | (includes Share application Money)                 | Indian Rs<br>in Million | 0.50                       | 692.58                                 | 41.81                        | 327.50                           | 4.15                              | 142.64   | 29.81                   | 38.27                        |
| 3  | Reserves   | Foreign<br>Currency     | -                          | (308947)                               | (1074824)                    | (179126)                         | (7590811)                         | 39255  | 2488165                 | (5748653288)                 |
|    |  | Indian Rs<br>in Million | 0.07                       | (10.33)                                | (35.95)                      | (2.48)                           | (105.11)                          | 0.03   | 3.57                    | (25.29)                      |
| 4  | Total Assets                                       | Foreign<br>Currency     | -                          | 20475566                               | 1437569                      | 23542853                         | 24786080                          | 198659761  | 91705159                | 7548342200                   |
|    |  | Indian Rs<br>in Million | 0.58                       | 684.81                                 | 48.08                        | 326.00                           | 343.21                            | 146.95   | 131.56                  | 33.21                        |
| 5  | Total Liabilities                                  | Foreign<br>Currency     | -                          | 76629                                  | 1262393                      | 70766                            | 32076891                          | 5790257  | 68440176                | 4600210589                   |
|    |  | Indian Rs<br>in Million | 0.01                       | 2.56                                   | 42.22                        | 0.98                             | 444.17                            | 4.28   | 98.18                   | 20.24                        |
| 6  | Investments  | Foreign<br>Currency     | -                          | -                                      | -                            | -                                | -                                 | -  | -                       | -                            |
|    | (except in case of subsidiaries)                   | Indian Rs<br>in Million | -                          | -                                      | -                            | -                                | -                                 | -  | -                       | -                            |
| 7  | Turnover & Other Income                            | Foreign<br>Currency     | -                          | 188487                                 | 2346818                      | 230805                           | 13995244                          | -  | 107138602               | 3735135785                   |
|    |  | Indian Rs<br>in Million | 0.08                       | 6.30                                   | 78.49                        | 3.20                             | 193.79                            | -  | 153.70                  | 16.43                        |
| 8  | Profit/(Loss)<br>Before Taxation                   | Foreign<br>Currency     | -                          | (49938)                                | (35597)                      | 183178                           | (3910911)                         | -  | (18651208)              | (3469029711)                 |
|    |  | Indian Rs<br>in Million | 0.07                       | (1.67)                                 | (1.19)                       | 2.54                             | (54.15)                           | -  | (26.76)                 | (15.26)                      |
| 9  | Provision For Tax                                  | Foreign<br>Currency     | -                          | -                                      | 15435                        | -                                | -                                 | -  | -                       | (809119905)                  |
|    | (including<br>Deffered Tax)                        | Indian Rs<br>in Million | 0.01                       | -                                      | 0.52                         | -                                | -                                 | -  | -                       | (3.56)                       |
| 10 | Profit/(Loss)<br>After Taxation                    | Foreign<br>Currency     | -                          | (49938)                                | (51032)                      | 183178                           | (3910911)                         | -  | (18651208)              | (2659909806)                 |
|    |  | Indian Rs<br>in Million | 0.06                       | (1.67)                                 | (1.71)                       | 2.54                             | (54.15)                           | -  | (26.76)                 | (11.70)                      |
| 11 | Proposed Dividend                                  | Foreign<br>Currency     | -                          | -                                      | -                            | -                                | -                                 | -  | -                       | -                            |
|    |  | Indian Rs<br>in Million | -                          | -                                      | -                            | -                                | -                                 | -  | -                       | -                            |
| 12 | Exchange Rate as on<br>31 <sup>st</sup> March 2009 |                         |                            | 33.4450                                | 33.4450                      | 13.8470                          | 13.8470                           | 0.7397   | 1.4346                  | 0.00440                      |

<sup>\*</sup> Financial Statements of these Foreign Subsidiaries have been converted in to Indian Rupees at rates prevailing as on 31st March 2009

(As directed by Central Government Order under Section 212(8) of the Companies Act, 1956)

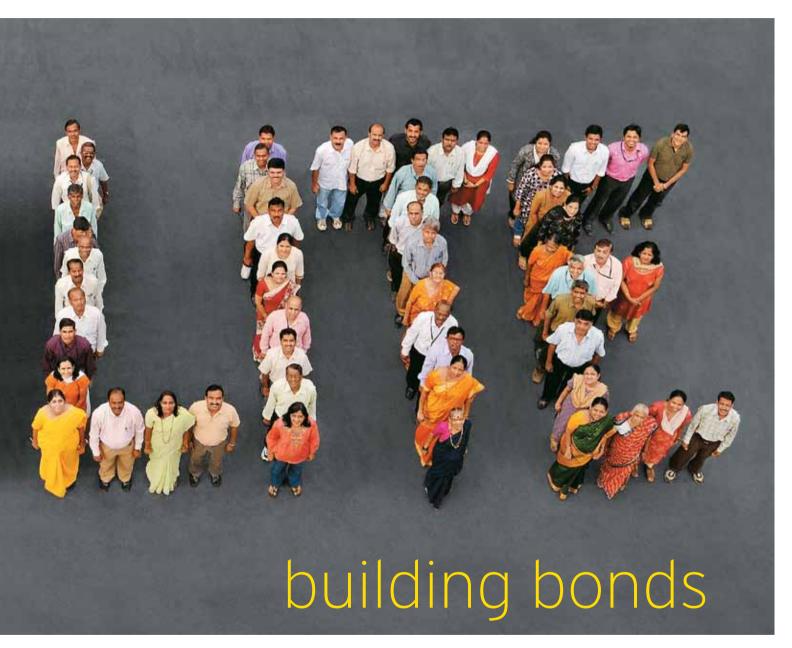
|    |  |                         | Names of the subsidiaries |  |                               |                                     |                                     |  |                                  |                                       |   |
|----|--|-------------------------|---------------------------|--|-------------------------------|-------------------------------------|-------------------------------------|--|----------------------------------|---------------------------------------|---|
|    |  |                         | Pidilite<br>USA<br>Inc *  | Pidilite<br>Innovation<br>Center Pte Ltd.* | Madhumala Traders<br>Pvt Ltd. | Bhimad<br>Commercial<br>Co Pvt Ltd. | Pidilite Industries<br>Egypt - SAE* | Puivitec do Brasil Industria<br>e Commercio de Colas e<br>Adesivos Ltda* | Pidilite Southeast<br>Asia Ltd.* | Bamco Supply and<br>Services Limited* | Pagel<br>Concrete<br>Technologies<br>Pvt Ltd. |
| 1  | Currency   |                         | US Dollars                | Singapore<br>Dollars                       | Indian Rs.                    | Indian Rs.                          | EGP                                 | Brazilian Reais  | Baht                             | Baht                                  | Indian Rs.                                    |
| 2  | Capital  | Foreign<br>Currency     | 14380000                  | 995155                                     | -                             | -                                   | 23183971                            | 29983700   | 4000000                          | 1000000                               | -   |
|    | (includes Share application Money)                 | Indian Rs<br>in Million | 731.39                    | 33.28                                      | 0.10                          | 0.10                                | 209.16                              | 662.10   | 5.74                             | 1.43                                  | 1.00  |
| 3  | Reserves   | Foreign<br>Currency     | (5065906)                 | (31887)                                    | -                             | -                                   | (2915826)                           | (10056314)   | (135697)                         | 471997                                | -   |
|    |  | Indian Rs<br>in Million | (257.66)                  | (1.07)                                     | 7.68                          | 7.67                                | (26.31)                             | (222.06)   | (0.19)                           | 0.68                                  | (4.28)  |
| 4  | Total Assets                                       | Foreign<br>Currency     | 17531000                  | 982431                                     | -                             | -                                   | 21240437                            | 45220013   | 4973974                          | 4763652                               | -   |
|    |  | Indian Rs<br>in Million | 891.65                    | 32.86                                      | 23.83                         | 23.97                               | 191.62                              | 998.55   | 7.14                             | 6.83                                  | 0.27  |
| 5  | Total Liabilities                                  | Foreign<br>Currency     | 8216905                   | 19163                                      | -                             | -                                   | 972291                              | 25292628   | 1109671                          | 3291655                               | -   |
|    |  | Indian Rs<br>in Million | 417.92                    | 0.64                                       | 16.05                         | 16.20                               | 8.77                                | 558.51   | 1.59                             | 4.72                                  | 3.55  |
| 6  | Investments  | Foreign<br>Currency     | -                         | -  | -                             | -                                   | -                                   | -  | -                                | -                                     | -   |
|    | (except in case of subsidiaries)                   | Indian Rs<br>in Million | -                         | -  | 23.81                         | 23.94                               | -                                   | -  | -                                | -                                     | 0.03  |
| 7  | Turnover & Other Income                            | Foreign<br>Currency     | 24589063                  | 755347                                     | -                             | -                                   | -                                   | 36304848   | 9465415                          | 3641704                               |   |
|    |  | Indian Rs<br>in Million | 1250.63                   | 25.26                                      | 7.34                          | 7.34                                | -                                   | 801.68   | 13.58                            | 5.22                                  | 0.01  |
| 8  | Profit/(Loss)<br>Before Taxation                   | Foreign<br>Currency     | (1724628)                 | (23640)                                    | -                             | -                                   | (243053)                            | (9058814)  | (61697)                          | 528873                                | -   |
|    |  | Indian Rs<br>in Million | (87.72)                   | (0.79)                                     | 7.33                          | 7.33                                | (2.19)                              | (200.04)   | (0.09)                           | 0.76                                  | (0.02)  |
| 9  | Provision For Tax                                  | Foreign<br>Currency     | 44360                     | -  | -                             | -                                   | -                                   | -  | -                                | 56876                                 | -   |
|    | (including<br>Deffered Tax)                        | Indian Rs<br>in Million | 2.26                      | -  | -                             | -                                   | -                                   | -  | -                                | 0.08                                  | -   |
| 10 | Profit/(Loss)<br>After Taxation                    | Foreign<br>Currency     | (1768988)                 | (23640)                                    | -                             | -                                   | (243053)                            | (9058814)  | (61697)                          | 471997                                | -   |
|    |  | Indian Rs<br>in Million | (89.97)                   | (0.79)                                     | 7.33                          | 7.33                                | (2.19)                              | (200.04)   | (0.09)                           | 0.68                                  | (0.02)  |
| 11 | Proposed Dividend                                  | Foreign<br>Currency     | -                         | -  | -                             | -                                   | -                                   | -  | -                                | -                                     | -   |
|    |  | Indian Rs<br>in Million | -                         | -  | -                             | -                                   | -                                   | -  | -                                | -                                     | -   |
| 12 | Exchange Rate as<br>on 31 <sup>st</sup> March 2009 |                         | 50.8614                   | 33.4450                                    |                               |                                     | 9.0216                              | 22.0820  | 1.4346                           | 1.4346                                | -   |

<sup>\*</sup> Financial Statements of these Foreign Subsidiaries have been converted in to Indian Rupees at rates prevailing as on 31st March 2009

| Notes |  |
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