

**BAMCO SUPPLY AND SERVICES**

**REPORT AND FINANCIAL STATEMENTS**

**31 MARCH 2018**

## AUDITOR'S REPORT

To the Shareholders of Bamco Supply and Services Limited.

### *Opinion*

We have audited the financial statements of Bamco Supply and Services Limited, which comprise the statement of financial position as at 31 March 2018, and the statements of income and statement of changes in equity for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at 31 March 2018 and its financial performance for the year then ended in accordance with Thai Financial Reporting Standards for Non-Publicly Accountable Entities.

### *Basis for Opinion*

We conducted our audit in accordance with Thai Standards on Auditing. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Federation of Accounting Professions under the Royal Patronage of His Majesty the King's Code of Ethics for Professional Accountants together with the ethical requirements that are relevant to our audit of the financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### *Responsibilities of Management for the Financial Statements*

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Thai Financial Reporting Standards for Non-Publicly Accountable Entities and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

### *Auditor's Responsibilities for the Audit of the Financial Statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Thai Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud

or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Standards on Auditing, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with management regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



Somkiat Hiranbantaporn  
Certified Public Accountant Registration No. 4754  
NYC Audit Co., Ltd.

Bangkok  
27 April 2018

Bameco Supply and Services Limited

Statement of financial position

As at 31 March 2018

|                                 |             | (Unit: Baht)             |                          |
|---------------------------------|-------------|--------------------------|--------------------------|
|                                 | <u>Note</u> | <u>2018</u>              | <u>2017</u>              |
| <b>Assets</b>                   |             |                          |                          |
| <b>Current assets</b>           |             |                          |                          |
| Cash and cash equivalents       | 5           | 13,705,452               | 10,682,393               |
| Trade and other receivables     | 6           | 8,274,281                | 9,830,102                |
| Inventories                     | 8           | <u>8,005,962</u>         | <u>8,890,363</u>         |
| <b>Total current assets</b>     |             | <u><b>29,985,695</b></u> | <u><b>29,402,858</b></u> |
| <b>Non-current assets</b>       |             |                          |                          |
| Equipment                       | 9           | 19,415                   | 43,254                   |
| Intangible assets               | 10          | <u>2</u>                 | <u>31</u>                |
| <b>Total non-current assets</b> |             | <u><b>19,417</b></u>     | <u><b>43,285</b></u>     |
| <b>Total assets</b>             |             | <u><b>30,005,112</b></u> | <u><b>29,446,143</b></u> |

The accompanying notes are an integral part of the financial statements.



( Mr. Nithi Kietchai )

Director



**Banco Supply and Services Limited**  
**Statement of financial position (continued)**  
**As at 31 March 2018**

(Unit: Baht)

**Liabilities and shareholders' equity**

**Current liabilities**

|                                  |    |                  |                  |
|----------------------------------|----|------------------|------------------|
| Trade and other payables         | 11 | 1,852,179        | 1,264,218        |
| Other current liabilities        | 12 | 259,946          | 358,461          |
| <b>Total current liabilities</b> |    | <b>2,112,125</b> | <b>1,622,679</b> |
| <b>Total liabilities</b>         |    | <b>2,112,125</b> | <b>1,622,679</b> |

**Shareholders' equity**

Share capital

Registered

|   |  |           |           |
|---|--|-----------|-----------|
| 10,000 ordinary shares of Baht 100 each |  | 1,000,000 | 1,000,000 |
|---|--|-----------|-----------|

Issued and fully paid up

|   |  |           |           |
|---|--|-----------|-----------|
| 10,000 ordinary shares of Baht 100 each |  | 1,000,000 | 1,000,000 |
|---|--|-----------|-----------|

Retained earnings

|                |  |            |            |
|----------------|--|------------|------------|
| Unappropriated |  | 26,892,987 | 26,823,464 |
|----------------|--|------------|------------|

|                                   |  |                   |                   |
|-----------------------------------|--|-------------------|-------------------|
| <b>Total shareholders' equity</b> |  | <b>27,892,987</b> | <b>27,823,464</b> |
|-----------------------------------|--|-------------------|-------------------|

|   |  |                   |                   |
|---|--|-------------------|-------------------|
| <b>Total liabilities and shareholders' equity</b> |  | <b>30,005,112</b> | <b>29,446,143</b> |
|---|--|-------------------|-------------------|

The accompanying notes are an integral part of the financial statements.



( Mr. Nithi Kietchai )

Director



*PW*

**Banco Supply and Services Limited**

**Statement of income**

**For the year ended 31 March 2018**

(Unit: Baht)

|  | Note | 2018              | 2017              |
|--|------|-------------------|-------------------|
| <b>Revenues</b>  |      |                   |                   |
| Sales  | 3    | 39,539,654        | 46,780,655        |
| Other income   |      | 74,053            | 429,597           |
| <b>Total revenues</b>  |      | <b>39,613,707</b> | <b>47,210,252</b> |
| <b>Expenses</b>  |      |                   |                   |
| Cost of sales  | 3    | 28,585,316        | 32,804,488        |
| Selling expenses   |      | 2,306,660         | 2,675,082         |
| Administrative expenses  |      | 7,743,251         | 6,591,976         |
| <b>Total expenses</b>  |      | <b>38,635,227</b> | <b>42,071,546</b> |
| <b>Profit (loss) before finance cost and income tax expenses</b> |      | <b>978,480</b>    | <b>5,138,706</b>  |
| Finance cost   |      | -                 | -                 |
| <b>Profit (loss) before income tax expenses</b>                  |      | <b>978,480</b>    | <b>5,138,706</b>  |
| Income tax expenses  | 12   | (908,957)         | (1,182,889)       |
| <b>Net profit for the year</b>                                   |      | <b>69,523</b>     | <b>3,955,817</b>  |

The accompanying notes are an integral part of the financial statements.



( Mr. Nithi Kietchai )

Director



*PW*

**Bamco Supply and Services Limited**  
**Statement of changes in shareholders' equity**  
**For the year ended 31 March 2018**

(Unit: Baht)

|                                    | Issued and<br>fully paid-up<br>share capital | Retained earnings<br>Unappropriated | Total             |
|------------------------------------|--|-------------------------------------|-------------------|
| <b>Balance as at 1 April 2016</b>  | <b>1,000,000</b>                             | <b>22,867,647</b>                   | <b>23,867,647</b> |
| Net profit for the year            | -  | 3,955,817                           | 3,955,817         |
| <b>Balance as at 31 March 2017</b> | <b>1,000,000</b>                             | <b>26,823,464</b>                   | <b>27,823,464</b> |
| <b>Balance as at 1 April 2017</b>  | <b>1,000,000</b>                             | <b>26,823,464</b>                   | <b>27,823,464</b> |
| Net profit for the year            | -  | 69,523                              | 69,523            |
| <b>Balance as at 31 March 2018</b> | <b>1,000,000</b>                             | <b>26,892,987</b>                   | <b>27,892,987</b> |

The accompanying notes are an integral part of the financial statements.

*Nithi*

( Mr. Nithi Kietchai )

Director



*PW*

**Bamco Supply and Services Limited**  
**Statement of Cash Flows**  
**For the year ended 31 March 2018**

|   | <u>Note</u> | <u>2018</u>      | <u>2017</u>      |
|---|-------------|------------------|------------------|
|   |             |                  | (Unit: Baht)     |
| <b>Cash flows from operating activities</b>   |             |                  |                  |
| Profit before tax   |             | 978,480          | 5,138,706        |
| Adjustments to reconcile profit before tax to<br>net cash provided by (paid from) operating activities: |             |                  |                  |
| Depreciation and amortisation   |             | 23,839           | 26,919           |
| Amortization of intangible assets   |             | 29               | 1,916            |
| Reversal of doubtful accounts   |             | 645,871          | (23,783)         |
| Bad debts   |             | -                | 217,643          |
| Increase (decrease) in reduction of inventory to net realisable value                                   |             | 2,858,238        | 775,310          |
| Loss from disposals of assets   |             | -                | -                |
| Unrealised loss on exchange rate  |             | -                | 37,603           |
| Interest income   |             | (31,269)         | -                |
| Interest expenses   |             | -                | -                |
| Profit from operating activities before<br>changes in operating assets and liabilities                  |             | 4,475,188        | 6,174,314        |
| Operating assets (increase) decrease  |             |                  |                  |
| Trade and other receivables   |             | 909,950          | 655,301          |
| Inventories   |             | (1,973,837)      | (237,471)        |
| Other assets  |             | -                | -                |
| Operating liabilities increase (decrease)   |             |                  |                  |
| Trade and other payables  |             | 587,961          | (851,887)        |
| Other current liabilities   |             | -                | -                |
| Cash flows from (used in) operating activities  |             | 3,999,262        | 5,740,257        |
| Cash paid for interest expenses   |             | -                | -                |
| Cash paid for corporate income tax  |             | (1,007,472)      | (1,253,739)      |
| <b>Net cash flows from (used in) operating activities</b>   |             | <b>2,991,790</b> | <b>4,486,518</b> |

The accompanying notes are an integral part of the financial statements.

*Nithi*

( Mr. Nithi Kietchai )

Director





**Bamco Supply and Services Limited**  
**Statement of Cash Flows (continued)**  
**For the year ended 31 March 2018**

|   | Note | 2018                     | 2017                     |
|---|------|--------------------------|--------------------------|
| (Unit: Baht)  |      |                          |                          |
| <b>Cash flows from investing activities</b>   |      |                          |                          |
| Acquisition of property, plant and equipment  |      | -                        | (3,671)                  |
| Interest income   |      | 31,269                   | -                        |
| <b>Net cash flows from (used in) investing activities</b>                               |      | <u>31,269</u>            | <u>(3,671)</u>           |
| <b>Cash flows from financing activities</b>   |      |                          |                          |
| Increase (decrease) in bank overdrafts and short-term loans from financial institutions |      | -                        | -                        |
| <b>Net cash flows from (used in) financing activities</b>                               |      | <u>-</u>                 | <u>-</u>                 |
| <b>Net increase (decrease) in cash and cash equivalents</b>                             |      | <b>3,023,059</b>         | <b>4,482,847</b>         |
| Cash and cash equivalents at beginning of year  |      | 10,682,393               | 6,199,546                |
| <b>Cash and cash equivalents at end of year</b>   |      | <u><u>13,705,452</u></u> | <u><u>10,682,393</u></u> |

The accompanying notes are an integral part of the financial statements.



( Mr. Nithi Kietchai )

Director



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# **Bamco Supply and Services Limited**

## **Notes to financial statements**

**For the year ended 31 March 2018**

### **1. General information**

Bamco Supply and Services Limited (“the Company”) is a limited company incorporated and domiciled in Thailand. The Company is principally engaged in the distribution of seepage proof products and chemical, and to provide installation service for seepage proof and heat resistant system. The registered office of the Company is at No.699 Modernform Tower 15th Floor, Srinakarin Road, Suan Luang, Suan Luang, Bangkok.

### **2. Basis of preparation**

The financial statements have been prepared in accordance with Thai Financial Reporting Standards applicable to non-publicly accountable entities as issued by the Federation of Accounting Professions and their presentation has been made in compliance with the stipulations of the Notification of the Department of Business Development dated 28 September 2011, issued under the Accounting Act B.E. 2543.

The financial statements in Thai language are the official statutory financial statements of the Company. The financial statements in English language have been translated from the Thai language financial statements.

The financial statements have been prepared on a historical cost basis except where otherwise disclosed in the accounting policies.

### **3. Significant accounting policies**

#### **3.1 Revenue recognition**

##### *Sales of goods*

Sales of goods are recognised when the significant risks and rewards of ownership of the goods have passed to the buyer. Sales are the invoiced value, excluding value added tax, of goods supplied after deducting discounts and allowances.



### 3.2 Cash and cash equivalents

Cash and cash equivalents consist of cash in hand and at banks, and all highly liquid investments with an original maturity of three months or less and not subject to withdrawal restrictions.

### 3.3 Trade accounts receivable

Trade accounts receivable are stated at the net realisable value. Allowance for doubtful accounts is provided for the estimated losses that may be incurred in collection of receivables. The allowance is generally based on collection experience and analysis of debt aging.

### 3.4 Inventories

Inventories are valued at the lower of cost and net realisable value. Cost of goods is calculated by using the weighted average basis and comprises of acquisition cost, conversion cost or other cost incurred in bringing the inventories to their present location and condition.

### 3.5 Equipment and Depreciation

Equipment is stated at cost less accumulated depreciation and allowance for diminution in value (if any).

Depreciation of equipment is calculated by reference to their costs on the straight-line basis over the following estimated useful lives:

|  |   |         |
|--|---|---------|
| Machinery and equipment                  | - | 5 years |
| Furniture, fixtures and office equipment | - | 5 years |

Depreciation is included in determining income. No depreciation is provided on land and assets under installation.

### 3.6 Intangible assets

Intangible assets are stated at cost less any accumulated amortisation and allowance for diminution in value (if any).

Intangible assets are amortised as expenses in the income statements on a straight-line basis over the economic useful life. A summary of the intangible assets are as follows:

|                   | <u>Useful lives</u> |       |
|-------------------|---------------------|-------|
| Computer software | 5                   | years |



### **3.7 Long-term leases**

Leases of property, plant and equipment which transfer substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lower of the fair value of the leased assets and the present value of the minimum lease payments. The outstanding rental obligations, net of finance charges, are included in other long-term payables, which interest element is charged to the income statements over the lease period.

Leases of property, plant and equipment which do not transfer substantially all the risks and rewards of ownership are classified as operating leases. Operating lease payments are recognised as an expense in the statement of income on a straight line basis over the lease term.

### **3.8 Foreign currencies**

Transactions in foreign currencies are translated into Baht at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into Baht at the exchange rate ruling at the end of the reporting period.

Gains and losses on exchange are included in determining income.

### **3.9 Provisions**

Provisions are recognised when the Company has a present obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

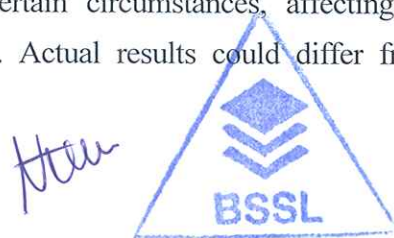
For long-term employee benefits, the Company calculates its long-term employee benefits obligation on the basis of its best estimate of its payment obligations as at the end of the reporting period.

### **3.10 Income tax**

Income tax is provided in the accounts at the amount expected to be paid to the taxation authorities, based on taxable profits determined in accordance with tax legislation.

## **4. Use of accounting estimates**

The preparation of financial statements in conformity with financial reporting standards requires management to make estimates and assumptions in certain circumstances, affecting amounts reported in these financial statements and related notes. Actual results could differ from these estimates.



**5. Cash and cash equivalents**

|                  | (Unit: Baht)      |                   |
|------------------|-------------------|-------------------|
|                  | <u>2018</u>       | <u>2017</u>       |
| Cash on hand     | 5,000             | 5,000             |
| Current accounts | 8,456,841         | 2,028,972         |
| Savings accounts | 5,243,611         | 8,648,421         |
| Total            | <u>13,705,452</u> | <u>10,682,393</u> |

**6. Trade and other receivables**

|  | (Unit: Baht)     |                  |
|--|------------------|------------------|
|  | <u>2018</u>      | <u>2017</u>      |
| Trade accounts receivable – unrelated        | 7,679,950        | 8,857,560        |
| Other receivables – related                  | 32,546           | -                |
| Other receivables – unrelated                | 1,325,141        | 1,090,027        |
| Total  | <u>9,037,637</u> | <u>9,947,587</u> |
| <u>Less: Allowance for doubtful accounts</u> | <u>(763,356)</u> | <u>(117,485)</u> |
| Trade and other receivables – net            | <u>8,274,281</u> | <u>9,830,102</u> |

Movement of allowance for doubtful accounts are as following ;

|  | (Unit: Baht)   |                  |
|--|----------------|------------------|
|  | <u>2018</u>    | <u>2017</u>      |
| Balance at beginning of the year                                   | 117,485        | 141,267          |
| Impairment losses recognized in the year                           | 645,871        | 164,538          |
| <u>Less : Amounts written off during the year as uncollectible</u> | <u>-</u>       | <u>(188,320)</u> |
| Balance at end of the year   | <u>763,356</u> | <u>117,485</u>   |

|   | (Unit: Baht)     |                  |
|---|------------------|------------------|
|   | <u>2018</u>      | <u>2017</u>      |
| Trade receivables outstanding for a period less than six months | 7,006,815        | 8,892,873        |
| Trade receivables outstanding for a period exceeding six months | 734,806          | 55,102           |
|   | <u>7,741,621</u> | <u>8,947,975</u> |



7. **Unhedged Transaction**

(Unit: Baht)

|                                | 2018             |           | 2017             |            |
|--------------------------------|------------------|-----------|------------------|------------|
|                                | Foreign Currency | Thai Baht | Foreign Currency | Thai Baht  |
| Overseas trade payables – Euro | -                | -         | 8,808.80         | 331,516.55 |
| Other Payables – US Dollar     | 2,714.00         | 85,236.59 | 145.00           | 5,024.41   |

8. **Inventories**

(Unit: Baht)

|                  | Cost              |                  | Reduce cost to net<br>Realizable value |                  | Inventory - net  |                  |
|------------------|-------------------|------------------|--|------------------|------------------|------------------|
|                  | 2018              | 2017             | 2018                                   | 2017             | 2018             | 2017             |
|                  | Finished goods    | 11,713,593       | 9,739,756                              | (3,707,631)      | (849,393)        | 8,005,962        |
| Packing material | -                 | -                | -                                      | -                | -                | -                |
| Raw material     | -                 | -                | -                                      | -                | -                | -                |
| <b>Total</b>     | <b>11,713,953</b> | <b>9,739,756</b> | <b>(3,707,631)</b>                     | <b>(849,393)</b> | <b>8,005,962</b> | <b>8,890,363</b> |

9. **Equipment**

(Unit: Baht)

Equipment

**Cost**

|               |         |
|---------------|---------|
| 1 April 2016  | 297,741 |
| Additions     | 3,671   |
| Disposals     | -       |
| 31 March 2017 | 301,412 |
| Additions     | -       |
| 31 March 2018 | 301,412 |

**Accumulated depreciation:**

|                             |         |
|-----------------------------|---------|
| 1 April 2016                | 231,239 |
| Depreciation for the year   | 26,919  |
| Depreciation from disposals | -       |
| 31 March 2017               | 258,158 |
| Depreciation for the year   | 23,839  |
| 31 March 2018               | 281,997 |

**Net book value:**

|               |        |
|---------------|--------|
| 31 March 2017 | 43,254 |
| 31 March 2018 | 19,415 |



**10. Intangible assets**

|   | (Unit: Baht)    |                 |
|---|-----------------|-----------------|
|   | <u>2018</u>     | <u>2017</u>     |
| Computer software – cost                    | 14,598          | 14,598          |
| <u>Less: Accumulated amortization</u>       | <u>(14,596)</u> | <u>(14,567)</u> |
| Net book value                              | <u>2</u>        | <u>31</u>       |
|   | <u>2018</u>     | <u>2017</u>     |
| Net book value at the beginning of the year | 31              | 1,947           |
| Amortisation                                | (29)            | (1,916)         |
| Net book value at the end of the year       | <u>2</u>        | <u>31</u>       |

**11. Trade and other payables**

|  | (Unit: Baht)     |                  |
|--|------------------|------------------|
|  | <u>2018</u>      | <u>2017</u>      |
| Trade accounts payable – related companies | 85,237           | 14,783           |
| Trade accounts payable – other companies   | 1,152,551        | 627,304          |
| Accrued expenses                           | 614,391          | 622,131          |
| Other payable                              | -                | -                |
| Total                                      | <u>1,852,179</u> | <u>1,264,218</u> |

**12. Income tax**

|                                 | (Unit: Baht)     |                  |
|---------------------------------|------------------|------------------|
|                                 | <u>2018</u>      | <u>2017</u>      |
| Income tax payable for the year | 908,957          | 1,182,889        |
| <u>Less Advance income tax</u>  | <u>(649,011)</u> | <u>(824,428)</u> |
| Income tax payable - Net        | <u>259,946</u>   | <u>358,461</u>   |

For the year ended March 31, 2018 and 2017, the Company recognized corporate income tax at the rate 20% of profit before tax after adjusted by allowance and other expenses which shall not be allowed as expenses in tax calculation as described in the Revenue Code.

**13. Audit fees**

|                        | (Unit: Baht)  |               |
|------------------------|---------------|---------------|
|                        | <u>2017</u>   | <u>2016</u>   |
| Audit fee              | 55,000        | 55,000        |
| Other related expenses | 6,000         | 5,500         |
| Total                  | <u>61,000</u> | <u>60,500</u> |

