



**Pidilite**

**Pidilite East Africa Limited  
Annual Financial Statements  
For the year ended 31 March, 2026**

# Pidilite East Africa Limited

Annual Financial Statements for the year ended 31 March, 2026

## General Information

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<b>Country of incorporation and domicile</b>	Kenya
<b>Date of incorporation</b>	20 February, 2019
<b>Directors</b>	Prabhakar Jain Rakesh Kumar Rao Hussein Haiderali Ramji Jivraj Naresh Sundardas Dhanwani Anindya Basu Kartik Shirishbhai Patel
<b>Registered office</b>	L.R. No. 1338/167 Khim Business Park Go Down 32, 33, 34 Athi River P.O. Box 18092-00500 Nairobi
<b>Principal bankers</b>	Standard Chartered Bank Kenya Limited Chiromo Branch P.O. Box 300003-00100 Nairobi I&M Bank Kenya Limited I&M Bank Tower, 1st Floor Kenyatta Avenue P.O. Box 30238-00100 Nairobi
<b>Independent auditor</b>	Grant Thornton LLP Certified Public Accountants (Kenya) 5th Floor, Avocado Towers Muthithi Road, Westlands P.O. Box 46986-00100 Nairobi
<b>Company secretary</b>	Mutual Registrars Associates Certified Public Secretaries (K) P.O. Box 45669-00100 Nairobi
<b>Company registration number</b>	PVT-9XUL3LM
<b>Tax reference number</b>	P051764900D

# Pidilite East Africa Limited

Annual Financial Statements for the year ended 31 March, 2026

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# Pidilite East Africa Limited

Annual Financial Statements for the year ended 31 March, 2026

## Directors' Report

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The directors submit their report together with the audited annual financial statements for the year ended 31 March, 2026.

### 1. Principal activities

The principal activity of the company is manufacture and trading of wide range of water proofing solutions. The company operates principally in Kenya.

There have been no material changes to the nature of the company's business from the prior year.

### 2. Business review of financial results and activities

The annual financial statements have been prepared in accordance with IFRS for SMEs Accounting Standard as issued by the International Accounting Standards Board and the requirements of the Kenyan Companies Act, 2015. The accounting policies have been applied consistently compared to the prior year.

The company recorded a profit after tax for the year ended 31 March, 2026 of Ksh 59,858,928. This represented an increase from the profit after tax of the prior year of Ksh 45,879,843.

Company revenue increased from Ksh 754,991,285 in the prior year to Ksh 853,012,449 for the year ended 31 March, 2026.

During the year ended 31 March 2026, the Company recorded cash flows from operating activities of Ksh 150,475,185 compared to cashflow used in operating activities of Ksh (29,111,175) in the prior year.

### 3. Share capital

There have been no changes to the authorised or issued share capital during the year under review.

### 4. Dividends

The board of directors does not recommend the declaration of a dividend for the year (2025: Nil).

### 5. Directors

The directors in office at the date of this report are as follows:

Prabhakar Jain  
Rakesh Kumar Rao  
Hussein Haiderali Ramji Jivraj  
Naresh Sundardas Dhanwani  
Anindya Basu  
Kartik Shirishbhai Patel

There have been no changes to the directorate for the year under review.

### 6. Events after the reporting period

The directors are not aware of any material event which occurred after the reporting date and up to the date of this report.

### 7. Statement of disclosure to the company's auditor

With respect to each person who is a director on the day that this report is approved:

- there is, so far as the person is aware, no relevant audit information of which the company's auditor are unaware; and
- the person has taken all the steps that he or she ought to have taken as a director to be aware of any relevant audit information and to establish that the company's auditor are aware of that information.

### 8. Terms of appointment of the auditor

Grant Thornton LLP, Certified Public Accountants (K), express their willingness to continue in office in accordance with the company's Articles of Association and Section 719 of the Kenyan Companies Act, 2015. The directors monitor the effectiveness, objectivity and independence of the auditor. The directors also approve the annual audit engagement contract which sets out the terms of the auditor's appointment and the related fees.

# Pidilite East Africa Limited

Annual Financial Statements for the year ended 31 March, 2026

## Directors' Report

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### 9. Approval of annual financial statements

The annual financial statements set out on pages 8 to 22, which have been prepared on the going concern basis, were approved by the board of directors on 27 April 2026, and were signed on its behalf by:



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Rakesh Kumar Rao  
(Director)

# Pidilite East Africa Limited

Annual Financial Statements for the year ended 31 March, 2026

## Statement of Directors' Responsibilities

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The Kenyan Companies Act, 2015 requires the directors to prepare annual financial statements for each financial year that give a true and fair view of the financial position of the company as at the end of the financial year and of its profit or loss for that year. It also requires the directors to ensure that the company maintains proper accounting records that are sufficient to show and explain the transactions of the company and disclose, with reasonable accuracy, the financial position of the company. The directors are also responsible for safeguarding the assets of the company, and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors accept responsibility for the preparation and presentation of these annual financial statements in accordance with the IFRS for SMEs Accounting Standard as issued by the International Accounting Standards Board and in the manner required by the Kenyan Companies Act, 2015. They also accept responsibility for:

- designing, implementing and maintaining such internal controls as they determine necessary to enable the presentation of annual financial statements that are free of material misstatement, whether due to fraud or error;
- selecting suitable accounting policies and applying them consistently; and
- making accounting estimates and judgements that are reasonable in the circumstances.

Having made an assessment of the company's ability to continue as a going concern, the directors are not aware of any material uncertainties related to events or conditions that may cast doubt upon the company's ability to continue as a going concern.

The directors acknowledge that the independent audit of the annual financial statements does not relieve them of their responsibilities.

The annual financial statements set out on pages 8 to 22, which have been prepared on the going concern basis, were approved by the board of directors on 27 April 2026 and were signed on its behalf by:



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**Rakesh Kumar Rao**  
(Director)



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**Anindya Basu**  
(Director)

## Independent Auditor's Report

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To the Shareholder of Pidilite East Africa Limited

### Report on the Audit of the Annual Financial Statements

#### Opinion

We have audited the annual financial statements of Pidilite East Africa Limited (the company) set out on pages 8 to 22, which comprise the statement of financial position as at 31 March, 2026, statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and the notes to the annual financial statements, including material accounting policy information.

In our opinion, the annual financial statements present fairly, in all material respects, the financial position of Pidilite East Africa Limited as at 31 March, 2026, and its financial performance and cash flows for the year then ended in accordance with the IFRS for SMEs Accounting Standard as issued by the International Accounting Standards Board and the requirements of the Kenyan Companies Act, 2015.

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Annual Financial Statements section of our report. We are independent of the company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and other independence requirements applicable to performing audits of Auditor's Responsibilities for the Audit of the Annual Financial Statements in Kenya. We have fulfilled our other ethical responsibilities in accordance with the IESBA Code and in accordance with other ethical requirements applicable to performing audits in Kenya. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other Information

The directors are responsible for the other information. The other information comprises the information included in the Directors' Report as required by the Kenyan Companies Act, 2015, which we obtained prior to the date of this report. The other information does not include the annual financial statements and our auditor's report thereon.

Our opinion on the annual financial statements does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the annual financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the annual financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the Directors and Those charged with Governance for the Annual Financial Statements

The directors are responsible for the preparation and fair presentation of the annual financial statements in accordance with the IFRS for SMEs Accounting Standard as issued by the International Accounting Standards Board and the requirements of the Kenyan Companies Act, 2015, and for such internal control as the directors determine is necessary to enable the preparation of annual financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the annual financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the company's financial reporting process.

## Independent Auditor's Report

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### Auditor's Responsibilities for the Audit of the Annual Financial Statements

Our objectives are to obtain reasonable assurance about whether the annual financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these annual financial statements.

As part of an audit in accordance with International Standards on Auditing, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the annual financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the annual financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the annual financial statements, including the disclosures, and whether the annual financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### Report on other matters prescribed by Kenyan Companies Act, 2015

In our opinion the information given in the report of the directors on page 3 - 4 is consistent with the Annual Financial Statements.

The engagement partner responsible for the audit resulting in this independent auditor's report was CPA Alfred Siele, Practicing Certificate No. 1690.

 Grant Thornton LLP  
Certified Public Accountants

For and on behalf of Grant Thornton LLP  
Certified Public Accountants (Kenya)  
Nairobi

2<sup>TH</sup> APRIL 2026



UNIQUE CODE: 58896260427

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# Pidilite East Africa Limited

Annual Financial Statements for the year ended 31 March, 2026

## Statement of Profit or Loss and Other Comprehensive Income

Figures in Shillings	Note(s)	2026	2025
Revenue	2	853,012,449	754,991,285
Cost of sales	3	(564,387,466)	(506,139,303)
<b>Gross profit</b>		<b>288,624,983</b>	<b>248,851,982</b>
Other income	4	1,399,836	1,855,344
Operating expenses	5	(196,048,468)	(178,524,753)
<b>Operating profit</b>		<b>93,976,351</b>	<b>72,182,573</b>
Finance costs	7	(4,552,138)	(6,341,327)
<b>Profit before taxation</b>		<b>89,424,213</b>	<b>65,841,246</b>
Tax expense	8	(29,565,285)	(19,961,403)
<b>Profit for the year</b>		<b>59,858,928</b>	<b>45,879,843</b>
Other comprehensive income		-	-
<b>Total comprehensive income for the year</b>		<b>59,858,928</b>	<b>45,879,843</b>

The accounting policies on pages 12 to 16 and the notes on pages 17 to 22 form an integral part of the annual financial statements.


# Pidilite East Africa Limited


Annual Financial Statements for the year ended 31 March, 2026

## Statement of Financial Position as at 31 March, 2026

Figures in Shillings	Note(s)	2026	2025
<b>Assets</b>			
<b>Non-Current Assets</b>			
Property, plant and equipment	10	50,075,284	26,039,197
Deferred tax	11	3,454,769	7,961,517
		<b>53,530,053</b>	<b>34,000,714</b>
<b>Current Assets</b>			
Inventories	12	115,970,673	195,224,736
Trade and other receivables	13	229,908,216	195,183,436
Cash and bank balances	14	39,165,790	13,285,892
		<b>385,044,679</b>	<b>403,694,064</b>
<b>Total Assets</b>		<b>438,574,732</b>	<b>437,694,778</b>
<b>Equity and Liabilities</b>			
<b>Equity</b>			
Share capital	15	174,000,000	174,000,000
Retained income		91,090,987	31,232,059
		<b>265,090,987</b>	<b>205,232,059</b>
<b>Liabilities</b>			
<b>Current Liabilities</b>			
Trade and other payables	16	171,693,425	123,291,125
Tax payable	9	1,790,320	18,170,732
Bank overdraft	14	-	91,000,862
		<b>173,483,745</b>	<b>232,462,719</b>
<b>Total Equity and Liabilities</b>		<b>438,574,732</b>	<b>437,694,778</b>

The annual financial statements and the notes on pages 8 to 22, were approved by the board of directors on 27 April 2026 and were signed on its behalf by:

  
\_\_\_\_\_  
Rakesh Kumar Rao  
(Director)

  
\_\_\_\_\_  
Anindya Basu  
(Director)

The accounting policies on pages 12 to 16 and the notes on pages 17 to 22 form an integral part of the annual financial statements.

# Pidilite East Africa Limited

Annual Financial Statements for the year ended 31 March, 2026

## Statement of Changes in Equity

Figures in Shillings	Share capital	Retained income	Total equity
<b>Balance at 1 April, 2024</b>	<b>174,000,000</b>	<b>(14,647,784)</b>	<b>159,352,216</b>
Profit for the year	-	45,879,843	45,879,843
Other comprehensive income	-	-	-
<b>Total comprehensive income for the year</b>	<b>-</b>	<b>45,879,843</b>	<b>45,879,843</b>
<b>Balance at 1 April, 2025</b>	<b>174,000,000</b>	<b>31,232,059</b>	<b>205,232,059</b>
Profit for the year	-	59,858,928	59,858,928
Other comprehensive income	-	-	-
<b>Total comprehensive income for the year</b>	<b>-</b>	<b>59,858,928</b>	<b>59,858,928</b>
<b>Balance at 31 March, 2026</b>	<b>174,000,000</b>	<b>91,090,987</b>	<b>265,090,987</b>
Note(s)	15		

The accounting policies on pages 12 to 16 and the notes on pages 17 to 22 form an integral part of the annual financial statements.

# Pidilite East Africa Limited

Annual Financial Statements for the year ended 31 March, 2026

## Statement of Cash Flows

Figures in Shillings	Note(s)	2026	2025
<b>Cash flows generated from / (used in) operating activities</b>			
Cash generated from / (used in) operations	18	196,466,272	(13,837,189)
Finance costs	7	(4,552,138)	(6,341,327)
Tax received /(paid)	9	(41,438,949)	(8,932,659)
<b>Net cash generated from / (used in) operating activities</b>		<b>150,475,185</b>	<b>(29,111,175)</b>
<b>Cash flows used in investing activities</b>			
Purchase of property, plant and equipment	10	(33,614,424)	(8,526,944)
Sale of property, plant and equipment	10	20,000	1,637,931
<b>Net cash used in investing activities</b>		<b>(33,594,424)</b>	<b>(6,889,013)</b>
<b>Total cash and cash equivalents movement for the year</b>			
Cash and cash equivalents at the beginning of the year	14	(77,714,970)	(41,714,782)
<b>Total cash and cash equivalents at end of the year</b>	14	<b>39,165,791</b>	<b>(77,714,970)</b>

The accounting policies on pages 12 to 16 and the notes on pages 17 to 22 form an integral part of the annual financial statements.

# Pidilite East Africa Limited

Annual Financial Statements for the year ended 31 March, 2026

## Material Accounting Policies

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### 1. Basis of preparation and material accounting policies

The annual financial statements have been prepared on a going concern basis in accordance with the IFRS for SMEs Accounting Standard as issued by the International Accounting Standards Board, and the Kenyan Companies Act, 2015. For Kenyan Companies Act, 2015 reporting purposes in these financial statements, the balance sheet is represented by the statement of financial position and the profit and loss account is represented by the statement of profit or loss and other comprehensive income.

The annual financial statements have been prepared on the historical cost basis, and incorporate the principal accounting policies set out below. They are presented in Kenyan Shillings and rounded off to the nearest Shilling.

These accounting policies are consistent with the previous period.

#### 1.1 Significant judgements and sources of estimation uncertainty

##### Critical judgements in applying accounting policies

Management are required to make critical judgements in applying accounting policies from time to time. The judgements, apart from those involving estimations, that have the most significant effect on the amounts recognised in the annual financial statements, are outlined as follows:

##### Lease classification

The company is party to leasing arrangements as a lessee. The treatment of leasing transactions in the annual financial statements is mainly determined by whether the lease is considered to be an operating lease or a finance lease. In making this assessment, management considers the substance of the lease, as well as the legal form, and makes a judgement about whether substantially all of the risks and rewards of ownership are transferred.

##### Key sources of estimation uncertainty

##### Useful lives of plant and equipment

The company reviews the estimated useful lives of plant and equipment when changing circumstances indicate that they may have changed since the most recent reporting date.

##### Allowance for slow moving, damaged and obsolete inventory

Management assesses whether inventory is impaired by comparing its cost to its estimated selling price less costs to complete and sell. Where an impairment is necessary, inventory items are written down to selling price less costs to compete and sell. The write down is included in cost of sales, note 3.

##### Impairment testing

The company reviews and tests the carrying value of plant and equipment and intangible assets when events or changes in circumstances suggest that the carrying amount may not be recoverable. When such indicators exist, management determine the recoverable amount by performing value in use and fair value calculations. These calculations require the use of estimates and assumptions. When it is not possible to determine the recoverable amount for an individual asset, management assesses the recoverable amount for the cash generating unit to which the asset belongs.

##### Provisions

Provisions are inherently based on assumptions and estimates using the best information available.

#### 1.2 Property, plant and equipment

Property, plant and equipment are tangible assets which the company holds for its own use and which are expected to be used for more than one period.

Property, plant and equipment is initially measured at cost.

Cost includes costs incurred initially to acquire or construct an item of property, plant and equipment and costs incurred subsequently to add to, replace part of, or service it. If a replacement cost is recognised in the carrying amount of an item of property, plant and equipment, the carrying amount of the replaced part is derecognised.

# Pidilite East Africa Limited

Annual Financial Statements for the year ended 31 March, 2026

## Material Accounting Policies

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### 1.2 Property, plant and equipment (continued)

Expenditure incurred subsequently for major services, additions to or replacements of parts of property, plant and equipment are capitalised if it is probable that future economic benefits associated with the expenditure will flow to the company and the cost can be measured reliably. Day to day servicing costs are included in profit or loss in the period in which they are incurred.

Property, plant and equipment is subsequently stated at cost less accumulated depreciation and any accumulated impairment losses, except for land which is stated at cost less any accumulated impairment losses.

Depreciation of an asset commences when the asset is available for use as intended by management. Depreciation is charged to write off the asset's carrying amount over its estimated useful life to its estimated residual value, using a method that best reflects the pattern in which the asset's economic benefits are consumed by the company.

The useful lives of items of property, plant and equipment have been assessed as follows:

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Item	Depreciation method	Rate per annum (%)
Plant and machinery	Straight line	12.5 and 37.5
Furniture and fixtures	Straight line	12.5
Motor vehicles	Straight line	25 and 37.5
Office equipment	Straight line	12.5
IT equipment	Straight line	30
Loose tools	Straight line	33.3
Cylinders - printing	Straight line	30

When indicators are present that the useful lives and residual values of items of property, plant and equipment have changed since the most recent annual reporting date, they are reassessed. Any changes are accounted for prospectively as a change in accounting estimate.

### 1.3 Financial instruments

#### Initial measurement

Financial instruments are initially measured at the transaction price (including transaction costs except in the initial measurement of financial assets and liabilities that are measured at fair value through profit or loss) unless the arrangement constitutes, in effect, a financing transaction in which case it is measured at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

#### Financial instruments at amortised cost

These include loans, trade receivables and trade payables. Those debt instruments which meet the criteria in section 11.8(b) of the standard, are subsequently measured at amortised cost using the effective interest method. Debt instruments which are classified as current assets or current liabilities are measured at the undiscounted amount of the cash expected to be received or paid, unless the arrangement effectively constitutes a financing transaction.

At each reporting date, the carrying amounts of assets held in this category are reviewed to determine whether there is any objective evidence of impairment. If there is objective evidence, the recoverable amount is estimated and compared with the carrying amount. If the estimated recoverable amount is lower, the carrying amount is reduced to its estimated recoverable amount, and an impairment loss is recognised immediately in profit or loss.

### 1.4 Tax

#### Current tax assets and liabilities

Current tax for current and prior periods is, to the extent unpaid, recognised as a liability. If the amount already paid in respect of current and prior periods exceeds the amount due for those periods, the excess is recognised as an asset.

The tax liability reflects the effect of the possible outcomes of a review by the tax authorities.

# Pidilite East Africa Limited

Annual Financial Statements for the year ended 31 March, 2026

## Material Accounting Policies

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### 1.4 Tax (continued)

#### Deferred tax assets and liabilities

A deferred tax liability is recognised for all taxable temporary differences.

A deferred tax asset is recognised for all deductible temporary differences to the extent that it is probable that taxable profit will be available against which the deductible temporary difference can be utilised.

Deferred tax asset is recognised for the carry forward of unused tax losses to the extent that it is probable that future taxable profit will be available against which the unused tax losses can be utilised.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

#### Tax expenses

Tax expense is recognised in the same component of total comprehensive income or equity as the transaction or other event that resulted in the tax expense.

### 1.5 Leases

A lease is classified as a finance lease if it transfers substantially all the risks and rewards incidental to ownership to the lessee. All other leases are operating leases.

#### Operating leases – lessee

Operating lease payments are recognised as an expense on a straight-line basis over the lease term unless:

- another systematic basis is representative of the time pattern of the benefit from the leased asset, even if the payments are not on that basis, or
- the payments are structured to increase in line with expected general inflation (based on published indexes or statistics) to compensate for the lessor's expected inflationary cost increases.

Any contingent rents are expensed in the period they are incurred.

### 1.6 Inventories

Inventories are measured at the lower of cost and estimated selling price less costs to complete and sell, on the weighted average cost basis.

### 1.7 Impairment of assets

The company assesses at each reporting date whether there is any indication that plant and equipment may be impaired.

If there is any such indication, the recoverable amount of any affected asset (or group of related assets) is estimated and compared with its carrying amount. If the estimated recoverable amount is lower, the carrying amount is reduced to its estimated recoverable amount, and an impairment loss is recognised immediately in profit or loss.

If an impairment loss subsequently reverses, the carrying amount of the asset (or group of related assets) is increased to the revised estimate of its recoverable amount, but not in excess of the amount that would have been determined had no impairment loss been recognised for the asset (or group of assets) in prior years. A reversal of impairment is recognised immediately in profit or loss.

### 1.8 Share capital and equity

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities.

Ordinary shares are recognised at par value and classified as 'share capital' in equity. Any amounts received from the issue of shares in excess of par value is classified as 'share premium' in equity. Dividends are recognised as a liability in the period in which they are declared.

# Pidilite East Africa Limited

Annual Financial Statements for the year ended 31 March, 2026

## Material Accounting Policies

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### 1.9 Employee benefits

#### Short-term employee benefits

The cost of short-term employee benefits, (those payable within 12 months after the service is rendered, such as leave pay and sick leave, bonuses, and non-monetary benefits such as medical care), are recognised in the period in which the service is rendered and are not discounted.

#### Defined contribution plans

Payments to defined contribution retirement benefit plans are charged as an expense as they fall due.

The company and its employees also contribute to the National Social Security Fund (NSSF), a national defined contribution scheme. Contributions are determined by local stature and the company's contributions are charged to the statement of profit or loss and other comprehensive income in the year they fall due.

The company is subject to the Affordable Housing Levy (AHL) as mandated by the Affordable Housing Act, 2024. This levy is a mandatory contribution aimed at funding the development of affordable housing units across Kenya. The employer is mandated to deduct 1.5% of each employee's gross monthly salary as their contribution to the Affordable Housing Levy (AHL). The Company is required to contribute an amount equivalent to 1.5% of each employee's gross monthly salary.

### 1.10 Provisions and contingencies

Provisions are recognised when the company has an obligation at the reporting date as a result of a past event; it is probable that the company will be required to transfer economic benefits in settlement; and the amount of the obligation can be estimated reliably.

Provisions are measured at the present value of the amount expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to the passage of time is recognised as interest expense.

Provisions are not recognised for future operating losses.

### 1.11 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and demand deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value. These are initially and subsequently recorded fair value.

### 1.12 Revenue

The company is in the business of manufacture and trading of a wide range of waterproofing and construction chemical solutions.

Revenue is recognised to the extent that the company has transferred the significant risks and rewards of ownership of goods to the buyer, or has rendered services under an agreement provided the amount of revenue can be measured reliably and it is probable that economic benefits associated with the transaction will flow to the company. Revenue is measured at the fair value of the consideration received or receivable, excluding sales taxes and discounts.

Interest is recognised, in profit or loss, using the effective interest rate method.

### 1.13 Other income

Income from disposal of property, plant and equipment:

Proceeds from the disposal of property, plant and equipment are recognised when control of the asset passes to the buyer. The gain or loss on disposal is determined as the difference between the net disposal proceeds and the carrying amount of the asset at the date of disposal and is recognised in profit or loss under other income or other expenses, as appropriate.

# **Pidilite East Africa Limited**

Annual Financial Statements for the year ended 31 March, 2026

## **Material Accounting Policies**

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### **1.14 Foreign exchange**

#### **Foreign currency transactions**

Exchange differences arising on monetary items are recognised in profit or loss in the period in which they arise.

All transactions in foreign currencies are initially recorded in Kenyan Shillings, using the spot rate at the date of the transaction. Foreign currency monetary items at the reporting date are translated using the closing rate. All exchange differences arising on settlement or translation are recognised in profit or loss.

# Pidilite East Africa Limited

Annual Financial Statements for the year ended 31 March, 2026

## Notes to the Annual Financial Statements

Figures in Shillings	2026	2025
<b>2. Revenue</b>		
Sale of goods	853,012,449	754,991,285
<b>3. Cost of sales</b>		
Cost of goods sold	438,752,849	603,635,010
Opening stock	175,687,465	65,056,600
Closing stock	(66,917,386)	(175,687,465)
	<b>547,522,928</b>	<b>493,004,145</b>
<b>Direct costs</b>		
Staff costs (Note 6)	6,693,317	4,966,243
Repairs and maintenance	1,122,435	965,250
Utilities	2,736,902	1,763,752
Environment and safety	505,324	507,089
Inspection and calibration charges	163,326	236,618
Operating lease rent	5,643,234	4,696,206
	<b>16,864,538</b>	<b>13,135,158</b>
	<b>564,387,466</b>	<b>506,139,303</b>
<b>4. Other income</b>		
Profit on sale of assets	20,000	1,637,931
Gain on exchange differences	45,466	-
Recoveries	793,238	104,995
Sale of scrap	541,132	112,418
	<b>1,399,836</b>	<b>1,855,344</b>
<b>5. Operating expenses</b>		
<b>The following items are included within operating expenses:</b>		
Staff costs (Note 6)	101,315,248	90,862,980
Depreciation and amortisation	9,578,338	7,133,680
Lease rentals on operating lease	2,782,439	2,313,056
Licence and permits	14,140,423	9,935,096
Legal and professional fees	1,904,451	3,163,998
Electricity and water	876,777	843,137
Auditors remuneration	930,000	985,000
Bank charges	1,913,322	2,419,316
Software maintenance	315,250	294,500
Printing and stationery	73,418	76,030
Telephone and postage	1,297,478	1,335,504
Technical service fee	2,067,287	1,787,505
Provision for doubtful debts	-	10,446,553
Advertising and promotion	24,101,683	14,035,544
Insurance	5,787,717	5,534,755
Motor vehicle expenses	5,625,029	4,582,994
Repairs and maintenance	1,854,756	1,830,228
Travelling	8,177,477	8,673,828
Fines and penalties	-	438,510
Office expenses	3,712,046	2,528,172
Delivery expenses	9,595,329	8,788,913
Loss on exchange differences (See below)	-	515,454
	<b>196,048,468</b>	<b>178,524,753</b>

# Pidilite East Africa Limited

Annual Financial Statements for the year ended 31 March, 2026

## Notes to the Annual Financial Statements

Figures in Shillings	2026	2025
<b>Realised exchange differences</b>		
Realised exchange loss	-	462,182
Unrealised exchange loss	-	53,272
	<u>-</u>	<u>515,454</u>
<b>6. Staff costs</b>		
<b>Direct staff costs</b>		
Salaries and wages	5,157,976	4,303,296
Travel allowances	1,535,341	662,947
	<u>6,693,317</u>	<u>4,966,243</u>
<b>Indirect staff costs</b>		
Salaries and wages	88,827,992	82,984,475
Work permit	696,470	437,737
Staff gratuity allowance	389,380	-
Recruitment expenses	3,235,101	1,865,394
NITA levy	19,550	21,150
NSSF company contribution	2,157,316	1,460,933
Staff welfare	4,746,738	2,906,499
Housing levy contribution	1,242,701	1,186,792
	<u>101,315,248</u>	<u>90,862,980</u>
<b>Average number of persons employed during the year was:</b>		
Administration	25	27
Factory	13	9
	<u>38</u>	<u>36</u>
<b>7. Finance costs</b>		
Interest on overdraft	<u>4,552,138</u>	<u>6,341,327</u>
<b>8. Taxation</b>		
<b>Major components of the tax expense</b>		
<b>Current taxation</b>		
Local normal tax - current year	<u>25,058,537</u>	<u>23,078,334</u>
<b>Deferred taxation</b>		
Local deferred tax - current year	<u>4,506,748</u>	<u>(3,116,931)</u>
	<u>29,565,285</u>	<u>19,961,403</u>

# Pidilite East Africa Limited

Annual Financial Statements for the year ended 31 March, 2026

## Notes to the Annual Financial Statements

Figures in Shillings	2026	2025
<b>8. Taxation (continued)</b>		
<b>Reconciliation of the tax expense</b>		
Reconciliation between accounting loss and tax expense.		
Accounting profit	89,424,213	65,841,246
Tax at the applicable tax rate of 2026: 30% (2025: 30%)	26,827,264	19,752,374
<b>Tax effect of adjustments on taxable income</b>		
Expenses not deductible for tax purposes	571,661	209,029
Overprovision of prior year tax	2,166,360	-
	<b>29,565,285</b>	<b>19,961,403</b>

### 9. Tax paid

Balance at beginning of the year	(18,170,732)	(4,025,057)
Current tax for the period recognised directly in interest income	(25,058,537)	(23,078,334)
Balance at end of the year	1,790,320	18,170,732
	<b>(41,438,949)</b>	<b>(8,932,659)</b>

### 10. Property, plant and equipment

	2026			2025		
	Cost	Accumulated depreciation	Carrying value	Cost	Accumulated depreciation	Carrying value
Plant and machinery	52,469,062	(19,159,417)	33,309,645	25,712,025	(15,158,582)	10,553,443
Furniture and fixtures	27,121,888	(14,326,763)	12,795,125	20,516,034	(11,558,662)	8,957,372
Motor vehicles	9,352,317	(5,934,578)	3,417,739	9,267,783	(3,526,245)	5,741,538
Office equipment	532,094	(397,231)	134,863	532,094	(330,719)	201,375
IT equipment	1,940,351	(1,705,051)	235,300	1,871,351	(1,538,368)	332,983
Cylinders - printing	1,113,300	(950,575)	162,725	1,069,300	(839,575)	229,725
Tools and dies	238,987	(219,100)	19,887	238,987	(216,226)	22,761
<b>Total</b>	<b>92,767,999</b>	<b>(42,692,715)</b>	<b>50,075,284</b>	<b>59,207,574</b>	<b>(33,168,377)</b>	<b>26,039,197</b>

#### Reconciliation of property, plant and equipment - 2026

	Opening balance	Additions	Depreciation	Closing balance
Plant and machinery	10,553,443	26,757,036	(4,000,834)	33,309,645
Furniture and fixtures	8,957,372	6,605,854	(2,768,101)	12,795,125
Motor vehicles	5,741,538	138,534	(2,462,333)	3,417,739
Office equipment	201,375	-	(66,512)	134,863
IT equipment	332,983	69,000	(166,683)	235,300
Cylinders - printing	229,725	44,000	(111,000)	162,725
Tools and dies	22,761	-	(2,875)	19,887
	<b>26,039,197</b>	<b>33,614,424</b>	<b>(9,578,338)</b>	<b>50,075,284</b>

# Pidilite East Africa Limited

Annual Financial Statements for the year ended 31 March, 2026

## Notes to the Annual Financial Statements

Figures in Shillings	2026	2025			
<b>10. Property, plant and equipment (continued)</b>					
<b>Reconciliation of property, plant and equipment - 2025</b>					
	Opening balance	Additions	Impairment provision	Depreciation	Closing balance
Plant and machinery	12,303,220	1,385,202	-	(3,134,979)	10,553,443
Furniture and fixtures	11,170,506	374,735	-	(2,587,869)	8,957,372
Motor vehicles	267,342	6,468,007	-	(993,811)	5,741,538
Office equipment	267,888	-	-	(66,513)	201,375
IT equipment	299,552	276,000	-	(242,569)	332,983
Cylinders - printing	337,425	-	-	(107,700)	229,725
Tools and dies	-	23,000	-	(239)	22,761
Capital work in progress	6,549,287	-	(6,549,287)	-	-
	<b>31,195,220</b>	<b>8,526,944</b>	<b>(6,549,287)</b>	<b>(7,133,680)</b>	<b>26,039,197</b>
<b>11. Deferred tax</b>					
Deferred tax asset		3,454,769		7,961,517	
<b>Reconciliation of deferred tax asset</b>					
At beginning of year		7,961,517		4,844,586	
<b>Recognised in profit or loss:</b>					
Provisions		560,751		3,080,549	
Accelerated capital allowance		(2,868,200)		20,400	
Unrealised exchange difference		(32,939)		15,982	
Over provision of prior year deferred tax assets		(2,166,360)		-	
		<b>(4,506,748)</b>		<b>3,116,931</b>	
<b>At end of year</b>		<b>3,454,769</b>		<b>7,961,517</b>	
<b>12. Inventories</b>					
Raw materials		20,895,409		20,293,714	
Finished goods		7,373,071		20,825,540	
Trading items		21,659,991		128,208,349	
Packing materials		16,988,915		6,359,862	
Goods in transit		56,824,045		23,178,830	
		123,741,431		198,866,295	
Inventories (write-downs)		(7,770,758)		(3,641,559)	
		<b>115,970,673</b>		<b>195,224,736</b>	
<b>13. Trade and other receivables</b>					
Trade receivables (See below)		137,592,939		93,607,747	
Prepayments		5,550,247		4,029,402	
Deposits		1,477,541		1,477,541	
VAT		-		13,091,598	
Amounts due from related parties (Note 17)		66,931,059		72,939,618	
Other receivables		5,051,145		5,296,637	
Advances		13,305,285		4,740,893	
		<b>229,908,216</b>		<b>195,183,436</b>	

# Pidilite East Africa Limited

Annual Financial Statements for the year ended 31 March, 2026

## Notes to the Annual Financial Statements

Figures in Shillings	2026	2025
<b>13. Trade and other receivables (continued)</b>		
<b>Trade receivables</b>		
Gross trade receivables	154,166,176	110,974,221
Provision for bad debts	(16,573,237)	(17,366,474)
	<b>137,592,939</b>	<b>93,607,747</b>
<b>14. Cash and bank balances</b>		
Cash and cash equivalents consist of:		
Cash on hand	389,732	250,827
Bank balances	38,776,058	13,035,065
Bank overdraft	-	(91,000,862)
	<b>39,165,790</b>	<b>(77,714,970)</b>
Current assets	39,165,790	13,285,892
Current liabilities	-	(91,000,862)
	<b>39,165,790</b>	<b>(77,714,970)</b>
<b>15. Share capital</b>		
<b>Authorised</b>		
1,000,000 Ordinary shares of Ksh 1,000 each	1,000,000,000	1,000,000,000
<b>Issued</b>		
174,000 Ordinary shares of Ksh 1,000 each	174,000,000	174,000,000
<b>16. Trade and other payables</b>		
Trade payables	95,983,416	46,099,098
VAT	973,301	-
Other payables	18,871,044	20,389,753
Amounts due to related parties (Note 17)	55,865,664	56,802,274
	<b>171,693,425</b>	<b>123,291,125</b>
Other payables include accruals and payroll liabilities.		
<b>17. Related parties</b>		
<b>Related party balances and transactions</b>		
<b>Related party balances</b>		
<b>Amounts due to related parties</b>		
Pidilite Industries Limited (India)	28,240,830	46,849,716
Crown Paints Kenya Plc	430,170	2,972,112
Pidilite Industries Ltd (DNS)	4,535,296	-
Pidilite MEA Chemicals LLC	5,030,748	6,980,446
Travelshoppe Company Limited	17,628,620	-
	<b>55,865,664</b>	<b>56,802,274</b>

# Pidilite East Africa Limited

Annual Financial Statements for the year ended 31 March, 2026

## Notes to the Annual Financial Statements

Figures in Shillings	2026	2025
<b>17. Related parties (continued)</b>		
<b>Amounts due from related parties</b>		
Regal Paints Uganda Limited	12,424,752	7,529,916
ASL Limited - Trading Division	26,864,272	25,903,086
Crown Paints Kenya Plc	27,367,348	39,304,255
Crown Classics Limited - Kenya	1,159	1,159
Crown Paints Rwanda Limited	273,000	200,600
Travelshoppe Company Limited	-	74
Sai Office Supplies Limited	528	528
	<b>66,931,059</b>	<b>72,939,618</b>
<b>Compensation paid to key management</b>		
Pidilite East Africa Limited is related to the above companies by virtue of common control and directorship.		
<b>18. Cash generated from (used in) operations</b>		
Profit before taxation	89,424,213	65,841,246
<b>Adjustments for:</b>		
Depreciation	9,578,338	7,133,680
Profit on sale of assets	(20,000)	(1,637,931)
Finance costs	4,552,138	6,341,327
Impairment of assets	-	6,549,287
<b>Changes in working capital:</b>		
Inventories	79,254,063	(97,193,660)
Trade and other receivables	(34,724,780)	(3,693,186)
Trade and other payables	48,402,300	2,822,048
	<b>196,466,272</b>	<b>(13,837,189)</b>
<b>19. Commitments</b>		
There were no commitments for the year ended 31 March, 2026.		
<b>20. Contingencies</b>		
There were no contingencies for the year ended 31 March, 2026.		
<b>21. Comparative figures</b>		
Where necessary, comparative figures have been adjusted to conform with changes in presentation in the current year.		
<b>22. Events after the reporting period</b>		
The directors are not aware of any material event which occurred after the reporting date and up to the date of this report.		
<b>23. Categories of financial instruments</b>		
<b>Debt instruments at amortised cost</b>		
Trade and other receivables	224,357,969	178,062,436
Cash and cash equivalents	39,165,790	13,285,892
	<b>263,523,759</b>	<b>191,348,328</b>
<b>Financial liabilities at amortised cost</b>		
Trade and other payables	170,720,127	123,291,125
Bank overdraft	-	91,000,862
	<b>170,720,127</b>	<b>214,291,987</b>